

**stc**

reference interconnection offer (RIO)

**Annex F**

**price list**

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## Schedule [1]Wholesale Fixed Call Termination Service to stc Geographic Number Ranges

Geographic Number ranges	*SAR per minute
stc Charge	--- <sup>1 2</sup>

\* CITC has set a price cap for this service.  
The charges apply on a 24 hour basis.

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<sup>1</sup> All prices are exclusive of Value Added Tax (VAT) which will be invoiced in addition to the OLO.

<sup>2</sup> Based on either a) reciprocal arrangement for the termination of the calls to the fixed users or b) termination to mobile users with a termination charge of -----per Min

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## **Schedule [1A] Call Termination Service to stc Non-Geographic Number Ranges**

### **1. 800 Freephone services**

1.1 The availability of service will be subject to the willingness of each user of the 800 number to receive calls from the Other Licensed Operator. These charges will be subject to commercial negotiation and based on the OLO's costs for originating calls in the its network and **stc** charges.

### **2. 700 calls to Information Service Providers**

2.1 The customer tariffs for calls to 700 numbers are currently set by the individual Information Service Providers for specific numbers. Charges to the OLO will therefore be set by commercial negotiation, based on the OLO's costs for originating calls in its network, the Information Service Providers' charges and **stc** charges .

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## Schedule [2] Wholesale Mobile Call Termination Service

Mobile Number Ranges	*SAR per minute
stc charge	--- <sup>1 2</sup>

\* CITC has set a price cap for this service.  
The charges apply on a 24 hour basis.

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<sup>1</sup> All prices are exclusive of Value Added Tax (VAT) which will be invoiced in addition to the OLO.

<sup>2</sup> Based on the reciprocal arrangement with the Licensed Operator for the termination of the calls to the mobile users.

## Schedule [3] Interconnect Link Services

### Schedule [3A] Customer Sited Interconnect Link Service <sup>1</sup>

#### 1. Set-up Charge

Capacity	SAR per circuit
STM-1	20,000
STM-4	30,000

#### 2. Annual Rental

Capacity	Band	Annual Rental (SAR)	IRU <sup>2 3</sup> (SAR)
STM1 TX Link	Local	150,000	646,000
STM-4 TX Link	Local	450,000	2,025,000
STM-1 Port	Local	189,000	N/A
STM-4 Port	Local	756,000	N/A

<sup>1</sup> All prices are exclusive of Value Added Tax (VAT) which will be invoiced in addition to the OLO.

<sup>2</sup> For IRU, the payment should be upfront and there is 5% O&M applied annually.

<sup>3</sup> IRU duration is 15 years

## Schedule [3B] In Span Interconnect Link Service <sup>1</sup>

### 1. Survey Charges

Survey	SAR
Survey/Feasibility Study	Bespoke

### 2. Set-up Charge

Footway Box Construction	SAR
Footway Box	Bespoke

IS Interconnect Link	SAR
STM- 1	Bespoke

Intra Building Link	SAR
STM- 1	Bespoke

### 3. Annual Rental

IS Interconnect Link	SAR per year
STM- 1	Bespoke

Intra Building Link	SAR per year
STM- 1	Bespoke

<sup>1</sup> All prices are exclusive of Value Added Tax (VAT) which will be invoiced in addition to the OLO



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## **Schedule [4] Wholesale Leased Line Services**

### **Schedule [4A] Wholesale National Leased Line Service**

#### **1. Description of Wholesale National Leased Line Service Pricing**

- 1.1 The Wholesale National Leased Line Service is designed to provide cost effective connectivity using different circuits condition to visibility.
- 1.2 Wholesale National Leased Line Service Pricing is available to Other Licensed Operators who hold either a mobile network operator licence or who are licensed to provide data services.
- 1.3 The prices cover both Local and Long Haul circuits with a three stage pricing structure:
- Connection charges;
  - Annual rental charges.
  - IRU Charges.

## 2. Charges<sup>1</sup>

Circuit Type	Connection Charge (SAR)	Annual Rental Charge (SAR)	IRU <sup>2 3</sup> (SAR)
<b>STM-1 Circuits</b>			
<b>Local</b>	16,000	109,200	451,948
<b>Long Haul</b>	16,000	247,000	741,000
<b>STM-4 Circuits</b>			
<b>Local</b>	24,000	273,000	897,000
<b>Long Haul</b>	24,000	546,000	1,755,000
<b>STM- 16 Circuits</b>			
<b>Local</b>	28,000	530,010	1,591,590
<b>Long Haul</b>	28,000	1,170,000	3,510,000
<b>10G/GE Circuits</b>			
<b>Local,10G</b>	28,000	901,017	2,730,351
<b>Local,10GE</b>	28,000	882,997	2,675,744
<b>Long Haul,10G</b>	28,000	1,950,000	5,850,000
<b>Long Haul,10GE</b>	28,000	1,911,000	5,733,000
<b>100G/GE Circuits</b>			
<b>Local,100G</b>	35,000	3,604,068	10,812,204
<b>Local,100GE</b>	35,000	3,531,987	10,595,960
<b>Long Haul,100G</b>	35,000	7,800,000	23,400,000
<b>Long Haul,100GE</b>	35,000	7,644,000	22,932,000

**Note:** These prices are applicable except in South Regions and Holy areas

<sup>1</sup> All prices are exclusive of Value Added Tax (VAT) which will be invoiced in addition to the OLO.

<sup>2</sup> For IRU, the payment should be upfront and there is 5% O&M applied annually .

<sup>3</sup> IRU duration is 15 years

## 2.1 Discount Structure

# circuits STM-1 equivalent	2 year contract	3 year contract	4 year contract	5 year contract
5 to 16	8%	10%	13%	18%
17 to 64	10%	12%	15%	20%

# circuits STM-4 equivalent	2 year contract	3 year contract	4 year contract	5 year contract
5 to 8	8%	10%	13%	18%
9 to 16	10%	12%	15%	20%

# circuits STM-16 equivalent	2 year contract	3 year contract	4 year contract	5 year contract
2 to 4	10%	12%	15%	20%

# circuits 10G/GE equivalent	2 year contract	3 year contract	4 year contract	5 year contract
2 to 4	10%	12%	15%	20%
5 to 10	15%	18%	21%	25%

## 3. Discount Structure for IRU Contracts

# circuits STM-1 equivalent	Discount
5 to 16	20%
17 to 64	25%

# circuits STM-4 equivalent	Discount
5 to 8	20%
9 to 16	25%

# circuits STM-16 equivalent	Discount
2 to 4	20%

# circuits 10G/GE equivalent	Discount
2 to 4	20%
5 to 10	35%

## Schedule [4B] Wholesale International Leased Line Service<sup>1</sup>

### 1. IPLC Destination:

1.1 The prices cover different circuits condition to visibility with a two stage pricing structure:

- Annual rental charges.
- IRU Charges.

1.2 The **stc** IPLC destinations are categorized into four groups as follows :

- a. Group 1: GCC and Neighbouring Countries.
- b. Group 2: Arab Not neighbouring Countries.
- c. Group 3: West Europe Countries.
- d. Group 4: Far East Countries.

### 2. IPLC Pricing:

Group 1 Countries: Example Kuwait		
Capacity	Annual Rate (SAR)	IRU Rate (SAR)
1G	SAR 251,116	SAR 753,348
1GE	SAR 246,094	SAR 738,281
2.5G	SAR 527,344	SAR 1,582,031
2.5GE	SAR 516,797	SAR 1,550,391
10G	SAR 843,750	SAR 2,531,250
10GE	SAR 826,875	SAR 2,480,625
100G	SAR 3,375,000	SAR 10,125,000
100GE	SAR 3,307,500	SAR 9,922,500

Group 2 Countries: Example Tunisia, Algeria		
Capacity	Annual Rate (SAR)	IRU Rate (SAR)
1G	SAR 511,440	SAR 1,534,319
1GE	SAR 501,211	SAR 1,503,633
2.5G	SAR 1,074,023	SAR 3,222,070
2.5GE	SAR 1,052,543	SAR 3,157,629
10G	SAR 1,718,438	SAR 5,155,313

<sup>1</sup> All prices are exclusive of Foreign Backhauls and Value Added Tax (VAT) which will be invoiced in addition to the OLO.

<b>10GE</b>	SAR 1,684,069	SAR 5,052,206
<b>100G</b>	SAR 6,873,750	SAR 20,621,250
<b>100GE</b>	SAR 6,736,275	SAR 20,208,825

#### Group 3 Countries: Example Italy, France, Germany, Netherlands

Capacity	Annual Rate (SAR)	IRU Rate (SAR)
<b>1G</b>	393,415	1,180,246
<b>1GE</b>	385,547	1,156,641
<b>2.5G</b>	826,172	2,478,516
<b>2.5GE</b>	809,648	2,428,945
<b>10G</b>	1,321,875	3,965,625
<b>10GE</b>	1,295,438	3,886,313
<b>100G</b>	5,287,500	15,862,500
<b>100GE</b>	5,181,750	15,545,250

#### Group 3 Countries: Example England

Capacity	Annual Rate (SAR)	IRU Rate (SAR)
<b>1G</b>	472,098	1,416,295
<b>1GE</b>	462,656	1,387,969
<b>2.5G</b>	991,406	2,974,219
<b>2.5GE</b>	971,578	2,914,734
<b>10G</b>	1,586,250	4,758,750
<b>10GE</b>	1,554,525	4,663,575
<b>100G</b>	6,345,000	19,035,000
<b>100GE</b>	6,218,100	18,654,300

#### Group 4 Countries: Example India, Singapore

Capacity	Annual Rate (SAR)	IRU Rate (SAR)
<b>1G</b>	629,464	1,888,393
<b>1GE</b>	616,875	1,850,625
<b>2.5G</b>	1,321,875	3,965,625
<b>2.5GE</b>	1,295,438	3,886,313
<b>10G</b>	2,115,000	6,345,000
<b>10GE</b>	2,072,700	6,218,100
<b>100G</b>	8,460,000	25,380,000
<b>100GE</b>	8,290,800	24,872,400

## Schedule [5] Wholesale International Voice Call Services

### Schedule [5A] Wholesale Outgoing International Voice Call Service<sup>1</sup>

#### 1. Charges

International Calls Country	Wholesale Rate (SAR/Min.)
AFGHANISTAN	0.891
BAHRAIN	0.99
BANGLADESH	0.495
EGYPT	0.495
ERITREA	2.808
ETHIOPIA	2.808
FRANCE	2.16
INDIA	0.495
INDONESIA	0.891
JORDAN	0.495
KUWAIT	0.99
LEBANON	0.891
MOROCCO	1.53
NEPAL	0.585
PAKISTAN	0.585
PHILIPPINES	0.585
QATAR	0.99
SRI LANKA	0.891
SUDAN	0.495
SYRIA	0.891
TURKEY	0.891
UNITED ARAB EMIRATES	0.99
UNITED KINGDOM	2.16
USA	1.62
Yemen	0.675

<sup>1</sup> All prices are exclusive of Value Added Tax (VAT) which will be invoiced in addition to the OLO.

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## 2. Additional Countries

- 2.1 Wholesale Rates to countries not included in the table above are available on a bespoke basis.

### Schedule [5B] Wholesale Incoming International Voice Call Service

#### 1. Description

- 1.1 Wholesale Incoming International Voice Call traffic is treated in the same way as **stc** treats National traffic originated within the Kingdom on the **stc** network. **stc** will therefore pay to the Other Licensed Operator call termination charges in accordance with the agreed rate for **stc** to OLO call termination as stated in the Interconnection Agreement.
- 1.2 Where the international settlement rate received by **stc** is less than the call termination charge paid by **stc** to the OLO, **stc** may apply an additional charge to recover the difference between the settlement and the termination charge in addition to **stc**'s applicable conveyance costs.

**Schedule [6] Ancillary Services**

**Schedule [6A] Calls To Emergency Services**

Service	*SAR per minute <sup>1</sup>
112	-
911	-
980	-
989	-
990	-
992	-
993	-
994	-
995	-
996	-
997	-
998	-
999	-

**\*Note:** This Price is based on FTR rate & the charges apply on a 24 hour basis.

**Schedule [6B] Directory Enquiry Services**

Service	*SAR per minute <sup>2</sup>
Directory enquiries	0.045

\*The charges apply on a 24 Hour basis.

<sup>1</sup> All prices are exclusive of Value Added Tax (VAT) which will be invoiced in addition to the OLO.

<sup>2</sup> All prices are exclusive of Value Added Tax (VAT) which will be invoiced in addition, to the OLO



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**Note:** **stc** reserves the right to decommission this directory service in the future at its own discretion.

## **Schedule [7] SMS Termination Service**

### **SMS offered by stc (prices per message)<sup>1</sup>**

<b>Service</b>	<b>*SAR per message</b>
<b>SMS Termination</b>	0.075

\*The charges apply on a 24 hour basis.

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<sup>1</sup> All prices are exclusive of Value Added Tax (VAT) which will be invoiced in addition to the OLO.

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## Schedule [8] Wholesale Transit Interconnection Service

### 1. Wholesale Transit Interconnection Service

Wholesale Transit Interconnection Service	*SAR per minute
stc Charge	0.04 <sup>1</sup>

\*The charges apply on a 24 hour basis.

### 2. Minimum Commitment

A minimum monthly commitment of SAR 400,000 is required.

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<sup>1</sup> All prices are exclusive of Value Added Tax (VAT) which will be invoiced in addition to the OLO.

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## Schedule [9] Wholesale Fixed Intelligent Call Origination Service<sup>1</sup>

### 1. 800 Freephone services

- 1.2 The availability of service will be subject to the willingness of each user of the 800 number to receive calls from the Other Licensed Operator.
- 1.3 For the 800 Freephone Service provided by **stc**, OLO shall use the service for its own users with the expectation to receive some revenue from **stc**, while **stc** would collect from their Business Customers owning the 800 Freephone Service the agreed per minute rates. **stc** shall collect from its customers the agreed per minute rates and will pay OLO the amount indicated below for each collected minute rate.

### 1.4 Charges for 800 Freephone services ( stc Services Only) <sup>2</sup>

Service	*Per Minute Charge Payable by stc to OLO (SAR)
800 Free Phone service	0.06

\* The charges apply on a 24 Hour basis

**Note:** The amount paid by **stc** to the OLO will not exceed 20% of the **stc** collected revenue.

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<sup>1</sup> All prices are exclusive of Value Added Tax (VAT) which will be invoiced in addition to the OLO.

<sup>2</sup> The Charges indicated are on reciprocal basis with the OLO.

## 2. 700 Calls to Information Service Providers

- 2.1 The customer tariffs for calls to 700 numbers are currently set by the individual Information Service Providers for specific numbers. Charges to the OLO are therefore set by commercial negotiation, based on the OLO's costs for originating calls in its network, the Information Service Providers' charges and **stc** charges.
- 2.2 For the 700 Calls provided by **stc**, OLO shall collect from its own customers the agreed collection rates provided by **stc** to OLO.
- 2.3 The OLO will retain the following percentage of the collection rate and pay **stc** the remaining amount.

### 2.4 Charges for Calls to Information Service Providers

Service	SAR Per Minute
<b>Wholesale 700 Calls to Information Service Providers</b>	OLO will pay to <b>stc</b> 80% of the corresponding retail tariffs

3.0 **9200 Universal Access Service (stc Service only).<sup>1</sup>**

3.1 For the 9200 Universal Access Service provided by **stc**, OLO shall use the service for its own users

3.2 The OLO will pay **stc** the agreed per minute rates that equal to the current voice call termination rate plus the amount indicated below:

3.3 **Charges for Calls to 9200 Universal Access Service**

Service	*Per Minute Charge Payable by OLO to stc (SAR)
<b>9200 Universal Access Service Provided by stc</b>	Voice Call Termination Rate to Geographic number ranges service + 0.06

\*The charges apply on a 24 Hour basis

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<sup>1</sup> The Charges indicated are on reciprocal basis with the OLO.

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## Schedule [10] Wholesale Mobile Intelligent Call Origination Service<sup>1</sup>

### 1. 800 Freephone services

- 1.1 The availability of service will be subject to the willingness of each user of the 800 number to receive calls from the Other Licensed Operator.
- 1.2 For the 800 Freephone Service provided by **stc**, OLO shall use the service for its own users with the expectation to receive some revenue from **stc**, while **stc** would collect from their Business Customers owning the 800 Freephone Service the agreed per minute rates . **stc** shall collect from its customers the agreed per minute rates and will pay OLO the amount indicated below for each collected minute rate.

### 1.3 Charges for 800 Freephone services ( stc Services Only)<sup>2</sup>

Service	*Per Minute Charge Payable by stc to OLO (SAR)
800 Free Phone Service	0.06

\* The charges apply on a 24 Hour basis

**Note:** The amount paid by **stc** to the OLO will not exceed 20% of the **stc** collected revenue.

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<sup>1</sup> All prices are exclusive of Value Added Tax (VAT) which will be invoiced in addition to the OLO.

<sup>2</sup> The Charges indicated are on reciprocal basis with the OLO.

## 2. 700 calls to Information Service Providers

- 2.1 The customer tariffs for calls to 700 numbers are currently set by the individual Information Service Providers for specific numbers. Charges to the OLO are therefore set by commercial negotiation, based on the OLO's costs for originating calls in its network, the Information Service Providers' charges and **stc** charges.
- 2.2 For the 700 Calls provided by **stc**, OLO shall collect from its own customers the agreed collection rates provided by **stc** to OLO.
- 2.3 The OLO will retain the following percentage of the collection rate and pay **stc** the remaining amount.

### 2.4 Charges for 700 calls to Information Service Providers

Service	SAR Per Minute
<b>Wholesale 700 Calls to Information Service Providers</b>	OLO will pay to <b>stc</b> 80% of the corresponding retail tariffs

### 3.0 9200 Universal Access Service (stc Service only).<sup>1</sup>

3.1 For the 9200 Universal Access Service provided by **stc**, OLO shall use the service for its own users

3.2 The OLO will pay **stc** the agreed per minute rates that equal to the current voice call termination rate plus the amount indicated below:

### 3.3 Charges for calls to 9200 Universal Access Service (stc Service only)

Service	*Per Minute Charge Payable by OLO to stc (SAR)
<b>9200 Universal Access Service Provided by stc</b>	Voice Call Termination Rate to Geographic Number Ranges Service + 0.06

\*The charges apply on a 24 Hour basis

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<sup>1</sup> The Charges indicated are on reciprocal basis with the OLO.



## **Schedule [11] Pure Resale of Telecommunications Services<sup>1</sup>**

Bespoke prices subject to negotiation between **stc** and the Other Licensed Operator when services have been identified.

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<sup>1</sup> All prices are exclusive of Value Added Tax (VAT) which will be invoiced in addition to the OLO.

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## Schedule [12] Wholesale Signalling for International Roaming Services<sup>1</sup>

### 1. Set-up Charge

Signaling Link for International Roaming	SAR per circuit
Per link	Bespoke

### 2. Annual Rental

Signaling Link for International Roaming	SAR per circuit
Per link	Bespoke

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<sup>1</sup> All prices are exclusive of Value Added Tax (VAT) which will be invoiced in addition to the OLO.

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**Schedule [13] MMS Termination Service**

**MMS offered by stc (prices per message)<sup>1</sup>**

<b>MMS Termination Service</b>	<b>*SAR per message</b>
<b>MMS Termination</b>	1.25

\*The charges apply on a 24 hour basis.

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<sup>1</sup> All prices are exclusive of Value Added Tax (VAT) which will be invoiced in addition to the OLO.

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## Schedule [14] Wholesale Video Call Termination Service

Wholesale Video Call Termination to stc Mobile Number Ranges	*SAR per minute
stc Charge	0.6 <sup>1</sup>

\*The charges apply on a 24 hour basis.

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<sup>1</sup> All prices are exclusive of Value Added Tax (VAT) which will be invoiced in addition to the OLO.

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**Schedule [15] National Roaming Service**

<b>National Roaming service</b>	<b>*SAR per<sup>12</sup></b>
<b>Voice call</b>	0.108 /minute
<b>Data</b>	1.2 /Mb

\*The charges apply on a 24 Hour basis.

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<sup>1</sup> All prices are exclusive of Value Added Tax (VAT), Government Royalty and Licence Fees which will be invoiced in addition to the OLO.

<sup>2</sup> These are applicable with a minimum commitment of 5 Million SAR/Month

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## Schedule [16] Private Peering Service

Service	Charge
Private Peering Service	*Free <sup>1</sup>

\* Free for balanced traffic, and any usage above such balanced traffic, **stc** charges will be the National IP Transit Charges minus 20%.

**Note :** The charges apply on monthly basis with agreed upon Traffic Balancing done on monthly basis.

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<sup>1</sup> All prices are exclusive of Value Added Tax (VAT) which will be invoiced in addition to the OLO

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## Schedule [17] IP Transit Service

### IP Transit Service Pricing:<sup>12</sup>

- **Set up Charge**

Bandwidth	*SAR
2.5Gbps	34,400
10Gbps	34,400
40Gbps	51,600
100Gbps	51,600

- **Annual Rental**

Bandwidth	*SAR
2.5Gbps	1,633,500
10Gbps	5,400,000
40Gbps	19,680,000
100Gbps	45,600,000

\*Bandwidth includes Port and Backhaul & the charges apply on a 24 hour basis.

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<sup>1</sup> Prices are based on one (1) year commitment.

<sup>2</sup> All prices are exclusive of Value Added Tax (VAT) which will be invoiced in addition to the OLO

## Schedule [18] Wholesale National MPLS VPN Service

### 1.0 Wholesale National MPLS VPN Service

- 1.1 The Wholesale National MPLS VPN Service is designed to provide physical interface that connects two OLO sites using higher bandwidth: 1G, 2.5G, and 10G .
- 1.2 The National MPLS VPN Service Pricing is as follows:

### 2.0 MPLS VPN Service Price<sup>1</sup>:

Capacity	Set-Up Charge (SAR)	Annual Rate (SAR)
<b>1G</b>	17,000	1,080,864
<b>2.5G</b>	17,000	1,995,624
<b>10G</b>	17,000	2,673,043

### 3.0 Discount Structure for MPLS VPN Service Contracts

# circuits 1G equivalent	2 year contract	3 year contract	5 year contract
<b>5 to 10</b>	8%	15%	20%
<b>11 to 20</b>	15%	20%	25%

# circuits 2.5G equivalent	2 year contract	3 year contract	5 year contract
<b>2 to 8</b>	8%	15%	20%
<b>9 to 15</b>	15%	20%	25%

# circuits 10G equivalent	2 year contract	3 year contract	5 year contract
<b>2 to 4</b>	8%	15%	20%
<b>5 to 10</b>	15%	20%	25%

<sup>1</sup> All prices are exclusive of Value Added Tax (VAT) which will be invoiced in addition to the OLO.



## **Schedule [19] Equipment Collocation for Interconnection Services**

OLOs are allowed to request this service at no cost, provided that the operators requesting the service need to reach through their fiber to the point of interconnection (POI) specified by **stc** and connect with the **stc** optical fiber distribution point (ODF).