

**stc**

Reference Offer (RO)

**Annex F**

**Price List**

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## Schedule [1] Wholesale Fixed Call Termination Service to stc Geographic Number Ranges

Geographic Number ranges	*Rate per minute
stc Charge	SAR 0.011 <sup>1 2</sup>

\* The Termination charge is set by CITC and will be updated as directed by CITC

\* The charges are reciprocal between stc and the Other Local Operators and apply on a 24 hour basis.

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<sup>1</sup> All prices are exclusive of Value Added Tax (VAT) which will be invoiced in addition to the OLO.

<sup>2</sup> Based on the reciprocal arrangement with the Licensed Operator for the termination of the calls to the fixed users.

## Schedule [1A] Call Termination Service to stc Non-Geographic Number Ranges

### 800 Freephone services

The availability of service will be available by default for the user of the 800 number to receive Fixed Calls from the Other Licensed Operator (OLOs).

### 700 calls to Information Service Providers

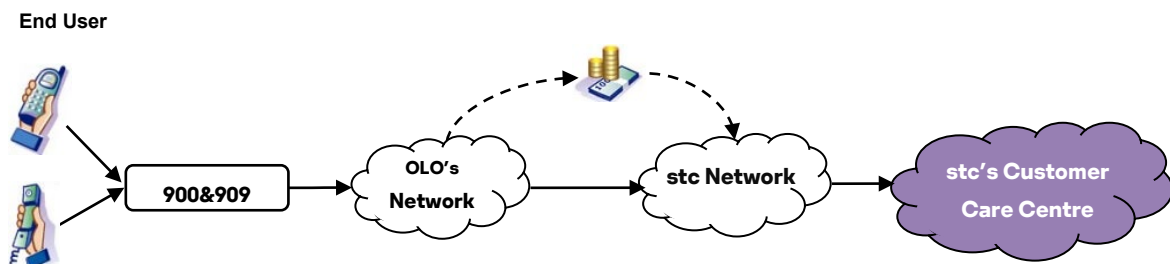
The customer tariffs for calls to 700 numbers are currently set by the individual Information Service Providers for specific numbers. Charges to the OLO will therefore be set by commercial negotiation, based on the OLO's costs for originating calls in its network, the Information Service Providers' charges and stc charges .

### Cost Sharing Call Services ("9200 Service")

For the Cost Sharing Call Services provided by stc, OLO shall use the service for its own users. As per CITC decision number 466/1442, the Interconnection Termination Charge for 9200 Service is "Zero" for all Local Operators.

### Voice Call Termination to stc's Customer Care Centre

The service enables OLO's customers to access stc's Customer Care Centre where the call shall be handed over from OLO's network to stc's network, routed to stc's Call Centre and answered by stc's operators. stc shall convey calls to Customer Care at the same quality of service as stc conveys similar calls originated on stc's network. The service will be provided as shown in the diagram below:



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### The charges for calls to stc's Customer Care Centre

Service	*Rate per minute <sup>1</sup>
<b>Calls to stc's Customer Care Centre</b>	OLO shall pay to stc a charge of SAR 0.18 per minute.

- \* Notes: (1) The charges apply on a 24 Hour basis.  
(2) The above charge is exclusive of Value Added Tax (VAT).  
(3) The above charge is net of other settlements between **stc** and OLO.

### Directory Enquiry Services charges

Service	*Rate per minute
<b>Directory enquiries</b>	SAR 0.045 <sup>1</sup>

\*The charge apply on a 24 Hour basis.

\* Note: stc reserves the right to decommission this directory service in the future at its own discretion.

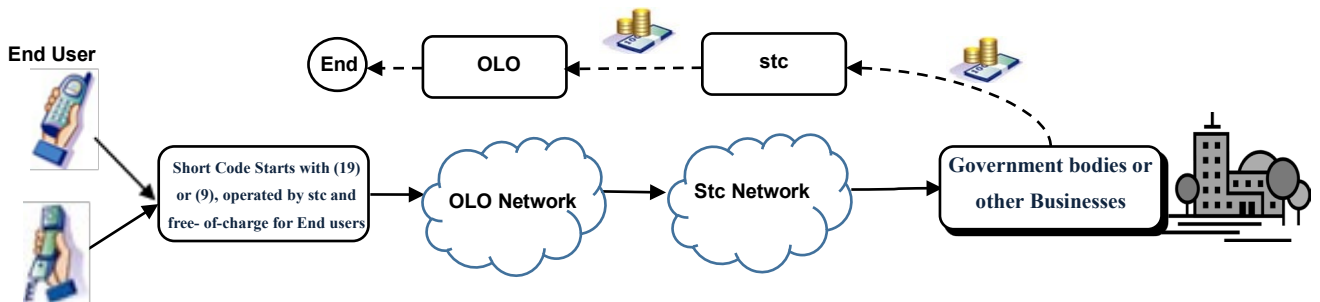
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<sup>1</sup> All prices are exclusive of Value Added Tax (VAT) which will be invoiced in addition, to the OLO

**Call Termination to Government and other business entities**

The service enables OLO’s customers to access either non-geographic short codes starting with “19” (structured of 4, 5, or 6 digits) or non-geographic “special” short codes starting with “9”(structured of 3 digits), which could be free-of-charge for end users upon request from the government and other business entities. Such calls shall be terminated to stc’s customers of Government bodies and other Business entities. It is offered as follows; stc pays back an amount of SAR0.10\Min to the OLOs from which the call is initiated and terminated to such special short codes

For short codes starting with “19” (structured of 4, 5, or 6 digits) and not free of charges for the end user, stc charges the OLOs from which the call is initiated and terminated to such special short codes an amount equals to the FTR specified by CITC. The service will be provided as shown in the diagram below:





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## Call Termination to Emergency Services

Charge for calls to Emergency Services are as follows:

Service	Charge per minute*
112	FTR
911	FTR
980	FTR
989	FTR
990	FTR
992	FTR
993	FTR
994	FTR
995	FTR
996	FTR
997	FTR
998	FTR
999	FTR

\* **Note** : FTR is subject to CITC regulation and the charges are applied on a 24 hour basis.

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## Schedule [2] Wholesale Mobile Call Termination Service

Mobile Number Ranges	*Rate per minute
stc charge	SAR 0.022 <sup>1 2</sup>

\* The Termination Charge is set by CITC and will be updated as directed by CITC

\* The charges is reciprocal and apply on a 24 hour basis.

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<sup>1</sup> All prices are exclusive of Value Added Tax (VAT) which will be invoiced in addition to the OLO.

<sup>2</sup> Based on the reciprocal arrangement with the Licensed Operator for the termination of the calls to the mobile users.

## Schedule [3] Interconnection Link Services

### Schedule [3A] Customer Sited Interconnection Link Service <sup>1</sup>

#### Set-up Charge

Capacity	Rate per circuit
<b>E1</b>	SAR 20,000
<b>STM-1</b>	SAR 20,000
<b>STM-4</b>	SAR 30,000

#### Charge

Capacity	Band	Annual Charge (SAR per Link)	IRU Charge <sup>2 3</sup> (SAR per Link)
<b>E1</b>	Local	SAR 43,000	SAR 129,000
<b>STM1 TX Link</b>	Local	SAR 150,000	SAR 646,000
<b>STM-4 TX Link</b>	Local	SAR 450,000	SAR 2,025,000
<b>STM-1 Port</b>	Local	SAR 189,000	N/A
<b>STM-4 Port</b>	Local	SAR 756,000	N/A

#### Notes:

1. The price for E1 represents both transmission and Port.
2. The prices for STM1 & STM4 are offered segregated (Transmission as well as Port)
3. The configuration for this service is unidirectional.

<sup>1</sup> All prices are exclusive of Value Added Tax (VAT) which will be invoiced in addition to the OLO.

<sup>2</sup> For IRU, the payment should be upfront and there is 5% O&M applied annually.

<sup>3</sup> IRU duration is 15 years

## Schedule [3A1] Customer Sited Interconnection Link Service

### (IP Interconnection Service)

Physical linking of an operator's IP network with the IP equipment or facilities that belong to another operator's network. It will allow customers to make an IP call, enabling all the features of enriched calling, to another subscriber on another IP network. It is the linking of two or more operators' networks, either domestically within a country or internationally, so that the calls remain entirely on IP network infrastructure and do not fall back to older legacy services during call routing. For the avoidance of doubt, the following aspects shall be considered in providing the IP Interconnection Link Service:

- The IP Interconnection Links will be used for the conveyance (termination) of the OLO's traffic into stc network.
- Until routes are mature and traffic volumes become stable, the IP Interconnection routes will be uni-directional.
- In some specific cases and based on OLOs request due to technical limitations, bi-directional operation of these routes will be considered and the proper pricing for such bi-directional routs will be bespoke accordingly, factors that may impacts bi-directional pricing are as follow:
  - Capacity of the IP Interconnection link(s).
  - Capacity of the IP Interconnection Port(s).
  - Volume of exchanged traffic between operators on same bi-directional link(s).

### Set-up Charge

Customer Sited Interconnection Link Service (IP Interconnection)	Rate per Link (Uni-directional)	Rate per Link (Bi-directional)
<b>500Mbps</b>	SAR 40,000	Bespoke <sup>2</sup>
<b>1Gbps</b>	SAR 40,000	Bespoke <sup>2</sup>
<b>5Gbps</b>	SAR 40,000	Bespoke <sup>2</sup>
<b>10Gbps</b>	SAR 40,000	Bespoke <sup>2</sup>

<sup>1</sup> All prices are exclusive of Value Added Tax (VAT) which will be invoiced in addition to the OLO.

<sup>2</sup> CITC will be notified by sending a copy of the SOF

## Annual Rental

Customer Sited Interconnection Link Service (IP Interconnection)	Rate per Link <sup>1</sup> (Unidirectional)	Rate per Link <sup>1</sup> (Bi-directional)
<b>500Mbps</b>	SAR 668,840	Bespoke <sup>2</sup>
<b>1Gbps</b>	SAR 977,850	Bespoke <sup>2</sup>
<b>5Gbps</b>	SAR 3,841,068	Bespoke <sup>2</sup>
<b>10Gbps</b>	SAR 7,130,365	Bespoke <sup>2</sup>

## Discount Structure for Unidirectional per Link

# circuits 500Mb equivalent	2 year contract	3 year contract	5 year contract
<b>3 to 10</b>	5%	8%	10%
<b>11 to 20</b>	8%	10%	12%
# circuits 1G equivalent	2 year contract	3 year contract	5 year contract
<b>5 to 10</b>	5%	8%	10%
<b>11 to 20</b>	8%	10%	12%

# circuits 5G equivalent	2 year contract	3 year contract	5 year contract
<b>2 to 8</b>	3%	5%	8%
<b>9 to 15</b>	5%	8%	10%

# circuits 10G equivalent	2 year contract	3 year contract	5 year contract
<b>2 to 4</b>	3%	5%	8%
<b>5 to 10</b>	5%	8%	10%

<sup>1</sup> All prices are exclusive of Value Added Tax (VAT) which will be invoiced in addition to the OLO.

<sup>2</sup> CITC will be notified by sending a copy of the SOF

## IP Interconnection Port

Service Name	Definition
<b>IP Interconnection Port</b>	<p>IP interconnection port is physical linking of an operator's IP network with the IP equipment or facilities that belong to another operator's network. It will allow customers to make an IP call, enabling all the features of enriched calling, to another subscriber on another IP network, stc will provide fixed transmission capacity for voice traffic between its network and the network of OLOs</p> <p>Each end of the interconnect link is located in the network of the participating operators with the Point of Interconnection located at the Digital Distribution Frame within the national operator's premises. The project would help <b>stc</b> to automate the dynamic provisioning of L1 and L2</p>

### Annual Prices (Unidirectional)

Speed	Price per Port
<b>500 MB</b>	SAR 239,374
<b>1 GB</b>	SAR 350,000
<b>3 GB</b>	SAR 1,020,000
<b>5 GB</b>	SAR 1,374,698
<b>10 GB</b>	SAR 2,550,000

### Set up Charge (Unidirectional)

Bandwidth	*Charge
<b>500 MB</b>	SAR 20,000
<b>1 GB</b>	SAR 20,000
<b>3 GB</b>	SAR 20,000
<b>5 GB</b>	SAR 40,000
<b>10 GB</b>	SAR 40,000

## Schedule [3B] In Span Interconnection Link Service <sup>1</sup>

### Survey Charges

Survey	Rate
Survey/Feasibility Study	Bespoke <sup>2</sup>

### Set-up Charge

Footway Box Construction	Rate
Footway Box	Bespoke <sup>2</sup>

IS Interconnect Link	Rate
STM- 1	Bespoke <sup>2</sup>

Intra Building Link	Rate
STM- 1	Bespoke <sup>2</sup>

### Annual Rental

IS Interconnect Link	Rate per year
STM- 1	Bespoke <sup>2</sup>

Intra Building Link	SAR per year
STM- 1	Bespoke <sup>2</sup>

<sup>1</sup> All prices are in SAR and exclusive of Value Added Tax (VAT) which will be invoiced in addition to the OLO

<sup>2</sup> CITC will be notified by sending a copy of the SOF

## Schedule [4] Wholesale Leased Line Services

### Schedule [4A1] Wholesale National Leased Line Service

#### Description of Wholesale National Leased Line Service Pricing

The Wholesale National Leased Line Service is designed to provide cost effective connectivity using different circuits condition to visibility.

Wholesale National Leased Line Service Pricing is available to Other Licensed Operators who hold either a mobile network operator license, fixed network operator license or who are licensed to provide data services.

The prices cover both Local and Long Haul circuits with a three stage pricing structure:

- Connection charges;
- Annual rental charges.
- IRU Charges.

#### Charges<sup>1</sup>

Circuit Type	Connection Charge	Annual Rental Charge	IRU <sup>1 2 3</sup>
<b>STM-1 Circuits</b>			
<b>Local</b>	SAR 16,000	SAR 76,440	SAR 229,320
<b>Long Haul</b>	SAR 16,000	SAR 172,900	SAR 518,700
<b>STM-4 Circuits</b>			
<b>Local</b>	SAR 24,000	SAR 163,800	SAR 491,400
<b>Long Haul</b>	SAR 24,000	SAR 327,600	SAR 982,800
<b>1G\GE Circuits</b>			
<b>Local</b>	SAR 28,000	SAR 229,320	SAR 687,960
<b>Long Haul</b>	SAR 28,000	SAR 475,800	SAR 1,427,400
<b>STM- 16 Circuits</b>			
<b>Local</b>	SAR 28,000	SAR 424,008	SAR 1,272,024
<b>Long Haul</b>	SAR 28,000	SAR 702,000	SAR 2,106,000

<sup>1</sup> All prices are exclusive of Value Added Tax (VAT) which will be invoiced in addition to the OLO.

<sup>2</sup> For IRU, the payment should be upfront and there is 5% O&M applied annually.

<sup>3</sup> IRU duration is 15 years



Capacity	Set-Up Charge	Annual Rate	IRU <sup>1 2 3</sup>
<b>10G/GE Circuits</b>			
<b>Local,10G</b>	SAR 28,000	SAR 869,818	SAR 2,609,455
<b>Local,10GE</b>	SAR 28,000	SAR 869,818	SAR 2,609,455
<b>Long Haul,10G</b>	SAR 28,000	SAR 1,365,000	SAR 4,095,000
<b>Long Haul,10GE</b>	SAR 28,000	SAR 1,337,700	SAR 4,013,100
<b>100G/GE Circuits</b>			
<b>Local,100G</b>	SAR 35,000	SAR 2,522,848	SAR 7,568,543
<b>Local,100GE</b>	SAR 35,000	SAR 2,472,391	SAR 7,417,173
<b>Long Haul,100G</b>	SAR 35,000	SAR 5,460,000	SAR 16,380,000
<b>Long Haul,100GE</b>	SAR 35,000	SAR 5,350,800	SAR 16,052,400

### Discount Structure

# circuits STM-1 equivalent	2 year contract	3 year contract	4 year contract	5 year contract
<b>5 to 16</b>	8%	10%	13%	18%
<b>17 to 64</b>	10%	12%	15%	20%
# circuits STM-4 equivalent	2 year contract	3 year contract	4 year contract	5 year contract
<b>5 to 8</b>	8%	10%	13%	18%
<b>9 to 16</b>	10%	12%	15%	20%
# circuits 1G\GE equivalent	2 year contract	3 year contract	4 year contract	5 year contract
<b>2 to 4</b>	10%	12%	15%	20%
# circuits STM-16 equivalent	2 year contract	3 year contract	4 year contract	5 year contract
<b>2 to 4</b>	10%	12%	15%	20%
# circuits 10G/GE equivalent	2 year contract	3 year contract	4 year contract	5 year contract
<b>2 to 4</b>	10%	12%	15%	20%
<b>5 to 10</b>	15%	18%	21%	25%
# circuits 100G/GE equivalent	2 year contract	3 year contract	4 year contract	5 year contract
<b>2 to 4</b>	10%	12%	15%	20%
<b>5 to 10</b>	15%	18%	21%	25%

<sup>1</sup> All prices are exclusive of Value Added Tax (VAT) which will be invoiced in addition to the OLO.

<sup>2</sup> For IRU, the payment should be upfront and there is 5% O&M applied annually.

<sup>3</sup> IRU duration is 15 years

### Structure for IRU Contracts

<b># circuits STM-1 equivalent</b>	<b>Discount</b>
<b>5 to 16</b>	20%
<b>17 to 64</b>	25%
<b># circuits STM-4 equivalent</b>	<b>Discount</b>
<b>5 to 8</b>	20%
<b>9 to 16</b>	25%
<b># circuits 1G/GE equivalent</b>	<b>Discount</b>
<b>2 to 4</b>	20%
<b>5 to 10</b>	25%
<b># circuits STM-16 equivalent</b>	<b>Discount</b>
<b>2 to 4</b>	20%
<b># circuits 10G/GE equivalent</b>	<b>Discount</b>
<b>2 to 4</b>	20%
<b>5 to 10</b>	35%
<b># circuits 100G/GE equivalent</b>	<b>Discount</b>
<b>2 to 4</b>	20%
<b>5 to 10</b>	35%

## Schedule [4A2] Wholesale National Leased Line Service (CNFO)

Wholesale National Leased Line Service Core Network for OLOs (CNFO) is designed to provide physical interface that connects two OLO sites using higher bandwidth: 1G, 2.5G, and 10G . Wholesale National Leased Line Service (CNFO) Pricing is as follows:

### Wholesale National Leased Line Service (CNFO) Price<sup>1</sup>:

Capacity	Set-Up Charges	Annual Rate <sup>1</sup>
<b>1G</b>	SAR 17,000	SAR 1,010,608
<b>2.5G</b>	SAR 17,000	SAR 1,975,668
<b>10G</b>	SAR 17,000	SAR 2,646,313

### Discount Structure

# circuits 1G equivalent	2 year contract	3 year contract	5 year contract
<b>5 to 10</b>	8%	15%	20%
<b>11 to 20</b>	15%	20%	25%
# circuits 2.5G equivalent	2 year contract	3 year contract	5 year contract
<b>2 to 8</b>	8%	15%	20%
<b>9 to 15</b>	15%	20%	25%
# circuits 10G equivalent	2 year contract	3 year contract	5 year contract
<b>2 to 4</b>	8%	15%	20%
<b>5 to 10</b>	15%	20%	25%

<sup>1</sup> All prices are exclusive of Value Added Tax (VAT) which will be invoiced in addition to the OLO.

## Schedule [4A3] Wholesale National Terminating Segments of Leased Lines Service (L2VPN) and (L3VPN)

Wholesale National Terminating Segments of Leased Lines Service comprises the provision by STC of a fixed capacity transmission facility joining a customer site to a trunk node for onward connection to the OLO's point of access, via Wholesale Trunk Segment of a Leased Line. A Trunk Node is a location on STC's network designated for the purpose of connecting a leased line access segment with Wholesale Trunk Segments of Leased Lines. Wholesale National Terminating Segments of Leased Lines Service (L2VPN) and (L3VPN) as follows:

### Wholesale National Terminating Segments of Leased Lines Service (L2VPN) and (L3VPN) Service Price<sup>1</sup>:

Capacity	Set-Up Charge	Annual Rate <sup>1</sup>
1 Mbps	SAR 2,125	SAR 14,688
2 Mbps	SAR 2,125	SAR 22,190
4 Mbps	SAR 2,125	SAR 38,650
6 Mbps	SAR 2,125	SAR 52,704
8 Mbps	SAR 17,000	SAR 65,664
10 Mbps	SAR 17,000	SAR 75,600
12 Mbps	SAR 17,000	SAR 89,964
14 Mbps	SAR 17,000	SAR 100,080
16 Mbps	SAR 17,000	SAR 113,760
18 Mbps	SAR 17,000	SAR 127,440
20 Mbps	SAR 17,000	SAR 141,840
25 Mbps	SAR 17,000	SAR 154,800
30 Mbps	SAR 17,000	SAR 154,800
34 Mbps	SAR 17,000	SAR 154,800
45 Mbps	SAR 17,000	SAR 196,560
50 Mbps	SAR 17,000	SAR 216,000
70 Mbps	SAR 17,000	SAR 232,560
75 Mbps	SAR 17,000	SAR 232,560
Capacity	Set-Up Charge	Annual Rate <sup>1</sup>
80 Mbps	SAR 17,000	SAR 246,240
90 Mbps	SAR 17,000	SAR 272,160
100 Mbps	SAR 17,000	SAR 298,800
155 Mbps	SAR 17,000	SAR 312,336

<sup>1</sup> All prices are exclusive of Value Added Tax (VAT) which will be invoiced in addition to the OLO.

<b>200 Mbps</b>	SAR 17,000	SAR 397,224
<b>300 Mbps</b>	SAR 17,000	SAR 585,144
<b>400 Mbps</b>	SAR 17,000	SAR 773,064
<b>500 Mbps</b>	SAR 17,000	SAR 955,152
<b>620 Mbps</b>	SAR 17,000	SAR 955,152
<b>800 Mbps</b>	SAR 17,000	SAR 1,219,536
<b>900 Mbps</b>	SAR 17,000	SAR 1,366,632
<b>1 Gbps</b>	SAR 17,000	SAR 1,396,440
<b>1.5 Gbps</b>	SAR 17,000	SAR 2,057,400
<b>2 Gbps</b>	SAR 17,000	SAR 2,540,160
<b>2.5 Gbps</b>	SAR 17,000	SAR 2,939,328
<b>3 Gbps</b>	SAR 17,000	SAR 3,514,104
<b>4 Gbps</b>	SAR 17,000	SAR 4,663,656
<b>5 Gbps</b>	SAR 17,000	SAR 5,485,320
<b>6 Gbps</b>	SAR 17,000	SAR 6,555,816
<b>7 Gbps</b>	SAR 17,000	SAR 7,626,312
<b>8 Gbps</b>	SAR 17,000	SAR 8,697,456
<b>9 Gbps</b>	SAR 17,000	SAR 9,767,952
<b>10 Gbps</b>	SAR 17,000	SAR 10,182,672

### Discount Structure

<b># circuits under 100Mbps equivalent</b>	<b>2 year contract</b>	<b>3 year contract</b>	<b>5 year contract</b>
<b>200 to 400</b>	8%	15%	20%
<b>Above 400</b>	15%	20%	25%
<b># circuits between 100Mbps and 1Gbps equivalent</b>	<b>2 year contract</b>	<b>3 year contract</b>	<b>5 year contract</b>
<b>50 to 100</b>	8%	15%	20%
<b>Above 100</b>	15%	20%	25%
<b># circuits above 1Gbps equivalent</b>	<b>2 year contract</b>	<b>3 year contract</b>	<b>5 year contract</b>
<b>3 to 10</b>	8%	15%	20%
<b>Above 10</b>	15%	20%	25%

## Schedule [4A4] Wholesale National Trunk Segments of Leased Lines Service

### Wholesale National Trunk Segments of Leased Lines Service

Wholesale National Trunk Segments of Leased Lines Service comprises the provision by STC of a fixed capacity transmission facility between a designated STC Trunk Node and OLO designated Trunk Node , for onward connection to a leased line access segment. Wholesale National Trunk Segments of Leased Lines Service Bandwidths will be offered bespoke with different packages depending on the Utilizations of VLANs and the customer request

#### Set-up Charge

Capacity	Rate per Link <sup>1</sup>
50Mbps	SAR 17,000
100Mbps	SAR 17,000
500Mbps	SAR 17,000
1Gbps	SAR 17,000
10Gbps	SAR 17,000

#### Annual Rental

Capacity	Rate per Link <sup>1</sup>
50Mbps	SAR 190,713
100Mbps	SAR 239,869
500Mbps	SAR 940,605
1Gbps	SAR 2,754,189
10Gbps	SAR 11,213,805

#### Discount Structure

Charges Depending on Utilization	Discount
From 25% to 49.9% Utilization	8%
From 50% to 74.9% Utilization	15%
From 75% to 100% Utilization	25%

<sup>1</sup> All prices are exclusive of Value Added Tax (VAT) which will be invoiced in addition to the OLO.

## Schedule [4B] Wholesale International Transmission Capacity Service (IPLC)<sup>1</sup>

### IPLC Destination:

The prices cover different circuits condition to visibility with a two stage pricing structure:

- Annual rental charges.
- IRU Charges.

The stc IPLC destinations are categorized into five groups as follows :

- Group 1: GCC and Neighboring Countries.
- Group 2: Arab not Neighboring Countries.
- Group 3: West Countries.
- Group 4: Far West Countries.
- Group 5: East and Far East Countries.

### IPLC Pricing:

Group 1		
Capacity	Annual Rate	IRU Rate <sup>123</sup>
<b>1G</b>	SAR 246,094	SAR 738,282
<b>1GE</b>	SAR 246,094	SAR 738,282
<b>2.5G</b>	SAR 516,797	SAR 1,550,391
<b>2.5GE</b>	SAR 516,797	SAR 1,550,391
<b>10G</b>	SAR 744,188	SAR 2,232,563
<b>10GE</b>	SAR 744,188	SAR 2,232,563
<b>100G</b>	SAR 2,976,750	SAR 8,930,250
<b>100GE</b>	SAR 2,976,750	SAR 8,930,250

Group 2		
Capacity	Annual Rate <sup>1</sup>	IRU Rate <sup>123</sup>
<b>1G</b>	SAR 484,965	SAR 1,454,895
<b>1GE</b>	SAR 484,965	SAR 1,454,895
<b>2.5G</b>	SAR 998,865	SAR 2,996,595
<b>2.5GE</b>	SAR 998,865	SAR 2,996,595
<b>10G</b>	SAR 1,515,662	SAR 4,546,986
<b>10GE</b>	SAR 1,515,662	SAR 4,546,986

<sup>1</sup> All prices are exclusive of Foreign Backhauls and Value Added Tax (VAT) which will be invoiced in addition to the OLO.

<b>100G</b>	SAR 6,062,648	SAR 18,187,943
<b>100GE</b>	SAR 6,062,648	SAR 18,187,943

<b>Group 3</b>		
<b>Capacity</b>	<b>Annual Rate<sup>1</sup></b>	<b>IRU Rate<sup>123</sup></b>
<b>1G</b>	SAR 346,992	1,040,977
<b>1GE</b>	SAR 346,992	1,040,977
<b>2.5G</b>	SAR 728,683	2,186,050
<b>2.5GE</b>	SAR 728,683	2,186,050
<b>10G</b>	SAR 1,165,894	3,497,683
<b>10GE</b>	SAR 1,165,894	3,497,683
<b>100G</b>	SAR 4,663,575	13,990,725
<b>100GE</b>	SAR 4,663,575	13,990,725

<b>Group 4</b>		
<b>Capacity</b>	<b>Annual Rate<sup>1</sup></b>	<b>IRU Rate<sup>123</sup></b>
<b>1G</b>	SAR 336,150	SAR 1,008,450
<b>1GE</b>	SAR 336,150	SAR 1,008,450
<b>2.5G</b>	SAR 695,610	SAR 2,086,830
<b>2.5GE</b>	SAR 695,610	SAR 2,086,830
<b>10G</b>	SAR 1,399,073	SAR 4,197,218
<b>10GE</b>	SAR 1,399,073	SAR 4,197,218
<b>100G</b>	SAR 5,596,290	SAR 16,788,870
<b>100GE</b>	SAR 5,596,290	SAR 16,788,870

<b>Group 5</b>		
<b>Capacity</b>	<b>Annual Rate<sup>1</sup></b>	<b>IRU Rate<sup>123</sup></b>
<b>1G</b>	SAR 484,965	SAR 1,454,895
<b>1GE</b>	SAR 484,965	SAR 1,454,895
<b>2.5G</b>	SAR 998,865	SAR 2,996,595
<b>2.5GE</b>	SAR 998,865	SAR 2,996,595
<b>10G</b>	SAR 1,863,090	SAR 5,589,270
<b>10GE</b>	SAR 1,863,090	SAR 5,589,270
<b>100G</b>	SAR 7,461,720	SAR 22,385,160
<b>100GE</b>	SAR 7,461,720	SAR 22,385,160

<sup>1</sup> All prices are exclusive of Foreign Backhauls and Value Added Tax (VAT) which will be invoiced in addition to the OLO.

<sup>2</sup> For IRU, the payment should be upfront and there is 5% O&M applied annually.

<sup>3</sup> IRU duration is 15 years



## Schedule [5] Wholesale International Voice Call Services

### Schedule [5A] Wholesale Outgoing International Voice Call Service<sup>1</sup>

#### Charges

International Calls Country	Wholesale Rate (Per Min.)
AFGHANISTAN	SAR 0.891
BAHRAIN	SAR 0.99
BANGLADESH	SAR 0.495
EGYPT	SAR 0.495
ERITREA	SAR 2.808
ETHIOPIA	SAR 2.808
FRANCE	SAR 2.16
INDIA	SAR 0.495
INDONESIA	SAR 0.891
JORDAN	SAR 0.495
KUWAIT	SAR 0.99
LEBANON	SAR 0.891
MOROCCO	SAR 1.53
NEPAL	SAR 0.585
PAKISTAN	SAR 0.585
PHILIPPINES	SAR 0.585
QATAR	SAR 0.99
SRI LANKA	SAR 0.891
SUDAN	SAR 0.495
SYRIA	SAR 0.891
TURKEY	SAR 0.891
UNITED ARAB EMIRATES	SAR 0.99
UNITED KINGDOM	SAR 2.16
USA	SAR 1.62
Yemen	SAR 0.675

**Note:** The above charges are indicative and subject to global market considerations such as changing rates and market dynamics.

**Additional Countries:** Wholesale Rates to countries not included in the table above are available on a bespoke basis.

<sup>1</sup> All prices are exclusive of Value Added Tax (VAT) which will be invoiced in addition to the OLO.

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## **Schedule [5B] Wholesale Incoming International Voice Call Service**

### **Description**

Wholesale Incoming International Voice Call traffic is treated in the same way as stc treats National traffic originated within the Kingdom on the stc network. stc will therefore pay to the Other Licensed Operator call termination charges in accordance with the agreed rate for stc to OLO call termination as stated in the Interconnection Agreement.

Where the international settlement rate received by stc is less than the call termination charge paid by stc to the OLO, stc may apply an additional charge to recover the difference between the settlement and the termination charge in addition to stc's applicable conveyance costs.

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## Schedule (6) Ancillary Services

### Schedule [6A] Calls To Emergency Services

Service	*Rate per minute <sup>1</sup>
112	FTR
911	FTR
980	FTR
989	FTR
990	FTR
992	FTR
993	FTR
994	FTR
995	FTR
996	FTR
997	FTR
998	FTR
999	FTR

\* **Note** : These Prices are based on FTR rate & the charges apply on a 24 hour basis.

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<sup>1</sup> All prices are in SAR and exclusive of Value Added Tax (VAT) which will be invoiced in addition to the OLO.

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## Schedule [6B] Directory Enquiry Services

Service	*Rate per minute <sup>1</sup>
Directory enquiries	SAR 0.045

**\*The charges apply on a 24 Hour basis.**

**Note:** stc reserves the right to decommission this directory service in the future at its own discretion.

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<sup>1</sup> All prices are exclusive of Value Added Tax (VAT) which will be invoiced in addition to the OLO.

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## Schedule [7] SMS Termination Service

SMS offered by stc (prices per message)<sup>1</sup>

Service	*Rate per message
SMS Termination	SAR 0.05

\*The charges apply on a 24 hour basis.

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<sup>1</sup> All prices are exclusive of Value Added Tax (VAT) which will be invoiced in addition to the OLO.

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## Schedule [8] Wholesale Transit Interconnection Service

### Wholesale Transit Interconnection Service

Wholesale Transit Interconnection Service	*Rate per minute
stc Charge	SAR 0.04 <sup>1</sup>

\*The charges apply on a 24 hour basis.

### Minimum Commitment

A minimum commitment period of one (1) year shall be applicable. For shorter period, stc may negotiate with the OLOs a minimum monthly commitment charge to cover the cost of service.

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<sup>1</sup> All prices are exclusive of Value Added Tax (VAT) which will be invoiced in addition to the OLO.

## Schedule [9] Wholesale Fixed Intelligent Call Origination Service<sup>1</sup>

### 800 Freephone Services

The availability of service will be available by default for the user of the 800 number to receive Fixed Calls from the Other Licensed Operator (OLOs). For the 800 Freephone Service provided by stc, OLO shall use the service for its own users with the expectation to receive some revenue from stc, while stc would collect from their Business Customers owning the 800 Freephone Service the agreed per minute rates . stc shall pay OLO the amount indicated below for each collected minute rate.

#### Charges for 800 Freephone services ( stc Services Only) <sup>2</sup>

Service	*Per Minute Charge Payable by stc to OLO
800 Free Phone service	SAR 0.06

\* The charges apply on a 24 Hour basis

### 700 Calls to Information Service Providers

The customer tariffs for calls to 700 numbers are currently set by the individual Information Service Providers for specific numbers. Charges to the OLO are therefore set by commercial negotiation, based on the OLO's costs for originating calls in its network, the Information Service Providers' charges and stc charges. For the 700 Calls provided by stc, OLO shall collect from its own customers the agreed collection rates provided by stc to OLO. The OLO will retain the following percentage of the collection rate and pay stc the remaining amount.

#### Charges for Calls to Information Service Providers

Service	Rate Per Minute (SAR)
Wholesale 700 Calls to Information Service Providers	OLO will pay to <b>stc</b> 80% of the corresponding retail tariffs

<sup>1</sup> All prices are exclusive of Value Added Tax (VAT) which will be invoiced in addition to the OLO.

<sup>2</sup> The Charges indicated are on reciprocal basis with the OLO.

### **Cost Sharing Call Services (“9200 Service”)**

For the Cost Sharing Call Services provided by stc, OLO shall use the service for its own users. As per CITC decision number 466/1442, the Fixed Interconnection Charge for 9200 Service is “Zero” for all Local Operators (The charges apply on a 24 Hour basis).



## Schedule [10] Wholesale Mobile Intelligent Call Origination Service<sup>1</sup>

### 800 Freephone services

The availability of service will be available by default for the user of the 800 number to receive Fixed Calls from the Other Licensed Operator (OLOs). For the 800 Freephone Service provided by stc, OLO shall use the service for its own users with the expectation to receive some revenue from stc, while stc would collect from their Business Customers owning the 800 Freephone Service the agreed per minute rates . stc shall pay OLO the amount indicated below for each collected minute rate.

### Charges for 800 Freephone services ( stc Services Only)<sup>2</sup>

Service	*Per Minute Charge Payable by stc to OLO
800 Free Phone Service	SAR 0.06

\* The charges apply on a 24 Hour basis

### 700 calls to Information Service Providers

The customer tariffs for calls to 700 numbers are currently set by the individual Information Service Providers for specific numbers. Charges to the OLO are therefore set by commercial negotiation, based on the OLO's costs for originating calls in its network, the Information Service Providers' charges and stc charges. For the 700 Calls provided by stc, OLO shall collect from its own customers the agreed collection rates provided by stc to OLO. The OLO will retain the following percentage of the collection rate and pay stc the remaining amount.

### Charges for 700 calls to Information Service Providers

Service	Rate Per Minute (SAR)
Wholesale 700 Calls to Information Service Providers	OLO will pay to <b>stc</b> 80% of the corresponding retail tariffs

<sup>1</sup> All prices are exclusive of Value Added Tax (VAT) which will be invoiced in addition to the OLO.

<sup>2</sup> The Charges indicated are on reciprocal basis with the OLO.

### **Cost Sharing Call Services (“9200 Service”)**

For the Cost Sharing Call Services Universal Access Service provided by stc, OLO shall use the service for its own users. As per CITC decision number 466/1442, the Mobile Interconnection Charge for 9200 Service is “Zero” for all Local Operators.

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## Schedule [11] Pure Resale of Telecommunications Services<sup>1</sup>

### Schedule [11A] Bulk SMS Service

Bulk Short Message Service (Bulk SMS)<sup>1</sup> is a service offered by stc to the licensed SMS providers. This service allows service providers or their clients to send or exchange short (text, audio or video) messages, directly addressed to the beneficiaries, for the purpose of promoting a particular product, providing them with information, informing them of updates or answering their queries and other similar services.

**Client:** an entity who has a contract with a licensed service provider, to send short messages.

**Beneficiary:** a person/entity who receives the short messages.

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<sup>1</sup> All prices are exclusive of Value Added Tax (VAT) which will be invoiced in addition to the OLO.

## 1. Regular Packages

Dedicated Packages designed for SMEs and some corporate companies

### Charges for Regular Packages

Package	On-net Price (SR)	Off-net Price (SR)	Intl rate	Validity Period
<b>Bulk SMS - 100k</b>	SAR 0.18	SAR 0.23	SAR 0.36	1 Year
<b>Bulk SMS - 500k</b>	SAR 0.16	SAR 0.21	SAR 0.32	
<b>Bulk SMS - 1M</b>	SAR 0.12	SAR 0.17	SAR 0.24	
<b>Bulk SMS - 2M</b>	SAR 0.09	SAR 0.14	SAR 0.18	
<b>Bulk SMS - 5M</b>	SAR 0.07	SAR 0.12	SAR 0.14	
<b>Bulk SMS - 10M</b>	SAR 0.05	SAR 0.10	SAR 0.10	
<b>Bulk SMS - 15M</b>	SAR 0.03	SAR 0.08	SAR 0.08	
<b>Bulk SMS - 30M</b>	SAR 0.03	SAR 0.08	SAR 0.08	
<b>Bulk SMS - 50M</b>	SAR 0.03	SAR 0.08	SAR 0.08	
<b>Bulk SMS - 70M</b>	SAR 0.03	SAR 0.08	SAR 0.08	
<b>Bulk SMS - 90M</b>	SAR 0.03	SAR 0.08	SAR 0.08	
<b>Bulk SMS - 100M</b>	SAR 0.03	SAR 0.08	SAR 0.08	
<b>Bulk SMS - 500M</b>	SAR 0.03	SAR 0.08	SAR 0.08	
<b>Bulk SMS - 1Bn</b>	SAR 0.03	SAR 0.08	SAR 0.08	
<b>Bulk SMS - 2Bn</b>	SAR 0.03	SAR 0.08	SAR 0.08	
<b>Bulk SMS - 3Bn</b>	SAR 0.03	SAR 0.08	SAR 0.08	
<b>Bulk SMS - 4Bn</b>	SAR 0.03	SAR 0.08	SAR 0.08	
<b>Bulk SMS - 5Bn</b>	SAR 0.03	SAR 0.08	SAR 0.08	
<b>Bulk SMS - 6Bn</b>	SAR 0.03	SAR 0.08	SAR 0.08	
<b>Bulk SMS - 7Bn</b>	SAR 0.03	SAR 0.08	SAR 0.08	
<b>Bulk SMS - 8Bn</b>	SAR 0.03	SAR 0.08	SAR 0.08	

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## Schedule [12] MMS Termination Service

**MMS offered by stc (prices per message)<sup>1</sup>**

MMS Termination Service	*Rate per message
MMS Termination	SAR 0.15

\*The charges apply on a 24 hour basis and depending on the volume

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<sup>1</sup> All prices are exclusive of Value Added Tax (VAT) which will be invoiced in addition to the OLO.

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## Schedule [13] Wholesale Video Call Termination Service

Wholesale Video Call Termination to stc Mobile Number Ranges	*Rate per minute
<b>stc Charge</b>	SAR 0.6 <sup>1</sup>

\*The charges apply on a 24 hour basis.

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<sup>1</sup> All prices are exclusive of Value Added Tax (VAT) which will be invoiced in addition to the OLO.

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## Schedule [14] Wholesale National Roaming Service

National Roaming service	*Rate per <sup>1 2</sup>
Voice call	SAR 0.04
Data	SAR 15 \ Gbps

\*The charges apply on a 24 Hour basis.

Note: This service is offered to Facility Based Operators only and the above charges is subject to the OLO minimum commitment of 11.5M SAR per month (such monthly commitment is linked to OLO consumed volumes of voice minutes, Data and SMS).

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<sup>1</sup> All prices are exclusive of Value Added Tax (VAT) which will be invoiced in addition to the OLO.,

<sup>2</sup> For facility based mobile operators, the above mentioned are applicable with a minimum commitment of 11.5 Million SAR/Month

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## Schedule [15] Private Peering Service

Service	Charge
Private Peering Service	*Free <sup>1</sup>

\* Free for balanced traffic, and any usage above such balanced traffic, **stc** charges will be the National IP Transit Charges minus 20%.

**Note :** The charges apply on monthly basis with agreed upon Traffic Balancing done on monthly basis.

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<sup>1</sup> All prices are exclusive of Value Added Tax (VAT) which will be invoiced in addition to the OLO



## Schedule [16] IP Transit Service

### IP Transit Service Pricing <sup>1 2</sup>

#### Set up Charge

Bandwidth	*Charge
1Gbps	SAR 34,400
2.5Gbps	SAR 34,400
5Gbps	SAR 34,400
10Gbps	SAR 34,400
40Gbps	SAR 51,600
100Gbps	SAR 51,600

#### Annual Rental

Bandwidth	*Rate
1Gbps	SAR 489,600
2.5Gbps	SAR 1,143,450
5Gbps	SAR 2,042,182
10Gbps	SAR 3,510,000
40Gbps	SAR 12,792,000
100Gbps	SAR 27,360,000

\*Notre: Bandwidth includes Port and Backhaul & the charges apply on a 24 hour basis.

<sup>1</sup> Prices are based on one (1) year commitment.

<sup>2</sup> All prices are exclusive of Value Added Tax (VAT) which will be invoiced in addition to the OLO

## Discount Structure

Discount Structure			
# circuits 1G to 5G equivalent	2 year contract	3 year contract	5 year contract
5 to 10	8%	15%	20%
11 or above	15%	20%	25%
# circuits 10G equivalent	2 year contract	3 year contract	5 year contract
3 to 7	8%	15%	20%
8 or above	15%	20%	25%
# circuits 40G equivalent	2 year contract	3 year contract	5 year contract
1 to 3	8%	15%	20%
4 or above	15%	20%	25%
# circuits 100G equivalent	2 year contract	3 year contract	5 year contract
1 to 2	8%	15%	20%
3 or above	15%	20%	25%

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## Schedule [16A] IP Transit Service (Internet Port)

### IP Transit Service (Internet Port):<sup>1 2</sup>

#### Set up Charge

Bandwidth	*Charge
1Gbps	SAR 20,000
2.5Gbps	SAR 20,000
5Gbps	SAR 20,000
10Gbps	SAR 40,000
40Gbps	SAR 40,000
100Gbps	SAR 40,000

#### Annual Rental

Bandwidth	Rate
1Gbps	SAR 380,839
2.5Gbps	SAR 686,070
5Gbps	SAR 1,531,636
10Gbps	SAR 2,106,000
40Gbps	SAR 7,675,200
100Gbps	SAR 16,416,000

\*The charges apply on a 24 hour basis.

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<sup>1</sup> Prices are based on one (1) year commitment.

<sup>2</sup> All prices are exclusive of Value Added Tax (VAT) which will be invoiced in addition to the OLO

## Discount Structure

Discount Structure			
# circuits 1G to 5G equivalent	2 year contract	3 year contract	5 year contract
5 to 10	8%	15%	20%
11 or above	15%	20%	25%
# circuits 10G equivalent	2 year contract	3 year contract	5 year contract
3 to 7	8%	15%	20%
8 or above	15%	20%	25%
# circuits 40G equivalent	2 year contract	3 year contract	5 year contract
1 to 3	8%	15%	20%
4 or above	15%	20%	25%
# circuits 100G equivalent	2 year contract	3 year contract	5 year contract
1 to 2	8%	15%	20%
3 or above	15%	20%	25%

## **Schedule [17] Equipment Collocation for Interconnection Services**

OLOs are allowed to request this service at no cost, provided that the operators requesting the service need to reach through their fiber to the point of interconnection (POI) specified by stc and connect with the stc optical fiber distribution point (ODF).

## Schedule [18] MVNO Hosting Service

A mobile virtual network operator (MVNO) hosting service is a service that allows the MVNO license operator, without spectrum assignment or a radio access network, to lease mobile network capacity from STC and use this capacity to provide MVNO services to its own retail customers. Such MVNO services include, but are not limited to, mobile voice, data services, SMS, among others. The MVNO Hosting Services will be provided based on the prevailing MVNO regulation issued by CITC.

### Set-up Charge

MVNO Hosting Service	Charge <sup>1</sup>
MVNO Services	Bespoke <sup>2</sup>

### Annual Rental

MVNO Hosting Service	Charge <sup>1</sup>
MVNO Services	Bespoke <sup>2</sup>

<sup>1</sup>Charges are in SAR

<sup>2</sup> CITC will be notified by sending a copy of the SOF

## Schedule [19] Wholesale Bitstream Access Service

### Service Definition

Interconnection Service	Definition
<b>Wholesale Bitstream Access Service</b>	means a strand of optical fibre strand of a required length, over which a GPON based service is delivered by the Access Provider

## Schedule [19A] Wholesale Bitstream Access Service (Fiber To The Home (FTTH))

### Service Definition

Interconnection Service	Definition
<b>Wholesale Bitstream Access Service (Fiber To The Home (FTTH))</b>	means a strand of optical fibre strand of a required length, over which a GPON based FTTH service is delivered by the Access Provider

### Set-up Charge\*

FTTH	Charge
<b>Link</b>	SAR 425

\* Set-up Charges follows whatever agreed on the commercial agreement

### Monthly Rental\*

Billable Service (Up To)	Unit Sale	Rate per Link
<b>FTTH-80Mbps</b>	FTTH Service Link	SAR 125
<b>FTTH-100Mbps</b>	FTTH Service Link	SAR 130
<b>FTTH-125Mbps</b>	FTTH Service Link	SAR 145
<b>FTTH-200Mbps</b>	FTTH Service Link	SAR 165
<b>FTTH-300Mbps</b>	FTTH Service Link	SAR 175
<b>FTTH-400Mbps</b>	FTTH Service Link	SAR 285
<b>FTTH-500Mbps</b>	FTTH Service Link	SAR 350

\*The charges are reciprocal and unified among all Operators as per CITC regulations and agreed on the bilateral agreements.

## Schedule [19B] Wholesale Bitstream Access Service (Fiber To The Business (FTTB))

### Service Definition

Interconnection Service	Definition
<b>Wholesale Bitstream Access Service (Fiber To The Business (FTTB))</b>	means a strand of optical fibre strand of a required length, over which a GPON based FTTB service is delivered by the Access Provider

### Set-up Charge\*

FTTB	Charge
<b>Link</b>	SAR 565.25

\* Set-up Charges follows whatever agreed on the commercial agreement

### Monthly Rental\*

Billable Service (Up To)	Unit Sale	Rate per Link
FTTB-80Mbps	FTTB Service Link	SAR 166.25
FTTB -100Mbps	FTTB Service Link	SAR 172.9
FTTB-125Mbps	FTTB Service Link	SAR 192.85
FTTB-200Mbps	FTTB Service Link	SAR 219.45
FTTB-300Mbps	FTTB Service Link	SAR 232.75
FTTB-400Mbps	FTTB Service Link	SAR 379.05
FTTB-500Mbps	FTTB Service Link	SAR 465.5

\*The charges are reciprocal and unified among all Operators as per CITC regulations and agreed on the bilateral agreements.



## Schedule [20] Data Center (DC) Services

### Service Definition

Service Name	Definition
<p><b>Data Center (DC) Collocation Services</b></p>	<p>stc's Data Center collocation solutions offer equipment and physical co-location in Data Centers that provide full RACK with a default power of 4 kW, half RACK with a default power of 2 kW, and the option of additional power up to 4 kW for full RACK and up to 2 kW for half RACK. <b>stc</b> Data Centers operate under world-class standards and procedures, with best practices having been adopted. <b>stc</b>'s operations and support team is comprised of highly skilled network and security engineers proactively ensuring guaranteed service delivery. <b>stc</b> Data Center provides state-of-the-art fully redundant secure infrastructure available 24x7x365 with dual UPS, dual generator, dual air-conditioning system and security and video monitoring. stc's Data Center collocation solutions offers key benefits such as :</p> <ul style="list-style-type: none"> <li>• Power Topology: <ul style="list-style-type: none"> <li>➤ Dual Power Feeds from Service Provider</li> <li>➤ Uninterrupted Power Supply</li> <li>➤ Backup Generators</li> <li>➤ Dual Power Distribution</li> </ul> </li> <li>• Security Control: <ul style="list-style-type: none"> <li>➤ Fire Prevention System</li> <li>➤ Supervision &amp; Monitoring System</li> <li>➤ Access Control</li> </ul> </li> <li>• Environmental: <ul style="list-style-type: none"> <li>➤ Hot / Cold Aisle Chiller System</li> <li>➤ Humidity Control</li> <li>➤ Solid Floor (main Nuzlah DC)</li> </ul> </li> <li>• Telecom Infrastructure <ul style="list-style-type: none"> <li>➤ Redundant Connections to the Internet &amp; MPLS Network</li> </ul> </li> </ul>
<p><b>Data Center Cross Connect</b></p>	<p>stc WBU will provide a comprehensive solution to its Data Center Collocated customers named as Cross Connect. This service will allow a physical cables network to the customers to</p>

	<p>easily make direct connections between two different termination locations within stc WBU Data Center. stc WBU Cross Connect service will provide access to a dynamic ecosystem of customer networks, facilitating traffic exchange, reinforcing network resiliency and enabling disaster recovery. This service does not provide data center to data center connectivity</p>
<p><b>Hands &amp; Eyes (H&amp;E)</b></p>	<p>Hands &amp; Eyes Service is a managed datacenter colocation service designed to provide clients with onsite technical assistance within their collocated cabinet and may include:</p> <ul style="list-style-type: none"> <li>complying with client instructions relating to remote management (usually provided in the form of a Mop – simple step-by-step Method-of Procedure)</li> <li>■ troubleshooting or replacing defective equipment within a colocation datacentre facility, under client’s instructions</li> </ul>

### Set-up Charge

Service	Charge
<b>Collocation Services</b>	SAR 10,000/Unit
<b>Cross-Connect Service</b>	SAR 5,000/Connection
<b>H&amp;E fees are initially charged to clients at to one (1) hour</b>	SAR 300
<b>Additional H&amp;E time is rounded upwards by half (1/2) hourly intervals for worktime utilized</b>	SAR 150

### Annual Rental

Service	Rate
<b>Data Center (DC) Collocation Services</b>	SAR 135,000/Rack
	SAR 93,600 / Half Rack
	SAR 12,150/ Additional Power per kW
<b>Cross-Connect Service</b>	SAR 17,640/Connection

### Data Center (DC) Collocation services volume discount

10-20 Racks	21 – 100 Racks	100+ Racks
5%	20%	30%

#### Notes:

- DC: (Rack – Half Rack-cross connect)
- On demand charging items like: DC power /AC power – office space – storage data - Caging)
- Full Rack maximum power 8kW. (Default is 4KW)
- Half Rack maximum power 4kW. (Default is 2KW)
- Discount is not applicable for additional price/Kw

\*\* All DC services will be applied to all of stc's commercial DCs subject to technical availability and feasibility.

## Schedule [21] Dedicated Internet Access (DIA) service<sup>1</sup>

### DIA Access

Dedicated Internet Access (DIA) is a dedicated data connection over stc MPLS network between a business customer and a local ISPs OR entities approved by CITC to sell fixed internet.

### Monthly Rental\*

Access Speeds	Installation Charge	Monthly Subscription
<b>512 Kbps</b>	SAR 500	SAR 539
<b>1 Mbps</b>	SAR 500	SAR 567
<b>2 Mbps</b>	SAR 500	SAR 756
<b>3 Mbps</b>	SAR 500	SAR 1,103
<b>4 Mbps</b>	SAR 500	SAR 1,449
<b>5 Mbps</b>	SAR 500	SAR 1,796
<b>6 Mbps</b>	SAR 500	SAR 2,142
<b>7 Mbps</b>	SAR 500	SAR 2,489
<b>8 Mbps</b>	SAR500	SAR 2,835
<b>9 Mbps</b>	SAR500	SAR 3,150
<b>10 Mbps</b>	SAR 5,000	SAR 3,150
<b>11 Mbps</b>	SAR 5,000	SAR 3,456
<b>12 Mbps</b>	SAR 5,000	SAR 3,763
<b>13 Mbps</b>	SAR 5,000	SAR 4,069
<b>14 Mbps</b>	SAR 5,000	SAR 4,375
<b>15 Mbps</b>	SAR 5,000	SAR 4,681
<b>16 Mbps</b>	SAR 5,000	SAR 4,988
<b>17 Mbps</b>	SAR 5,000	SAR 5,294
<b>18 Mbps</b>	SAR 5,000	SAR 5,600
<b>19 Mbps</b>	SAR 5,000	SAR 5,906
<b>20 Mbps</b>	SAR 5,000	SAR 6,213
<b>25 Mbps</b>	SAR 5,000	SAR 7,744
<b>30 Mbps</b>	SAR 5,000	SAR 9,275
<b>34 Mbps</b>	SAR 5,000	SAR 9,520
<b>45 Mbps</b>	SAR 5,000	SAR 12,465
<b>50 Mbps</b>	SAR 5,000	SAR 13,804
<b>60 Mbps</b>	SAR 5,000	SAR 16,482
<b>70 Mbps</b>	SAR 5,000	SAR 18,148

<sup>1</sup> All prices are exclusive of Value Added Tax (VAT) which will be invoiced in addition to the OLO.

Access Speeds	Installation Charge	Monthly Subscription
75 Mbps	SAR 5,000	SAR 18,148
80 Mbps	SAR5,000	SAR 19,338
90 Mbps	SAR5,000	SAR 21,718
100 Mbps	SAR 5,000	SAR 24,098
120 Mbps	SAR 5,000	SAR 28,858
130 Mbps	SAR 5,000	SAR 30,048
140 Mbps	SAR 5,000	SAR 30,048
155 Mbps	SAR 5,000	SAR 30,048
200 Mbps	SAR 5,000	SAR 38,080
300 Mbps	SAR 5,000	SAR 55,930
400 Mbps	SAR 5,000	SAR 73,780
500 Mbps	SAR 5,000	SAR 91,630
620 Mbps	SAR 5,000	SAR 97,580
700 Mbps	SAR 5,000	SAR 109,956
800 Mbps	SAR 5,000	SAR 125,426
900 Mbps	SAR 5,000	SAR 140,896
1 Gbps	SAR 5,000	SAR 152,618
1.5 Gbps	SAR 5,000	SAR 226,258
2 Gbps	SAR 5,000	SAR 299,898
2.5 Gbps	SAR 5,000	SAR 373,538
3 Gbps	SAR 5,000	SAR 447,178
3.5 Gbps	SAR 5,000	SAR 520,818
4 Gbps	SAR 5,000	SAR 594,458
4.5 Gbps	SAR 5,000	SAR 668,098
5 Gbps	SAR 5,000	SAR 741,738
5.5 Gbps	SAR 5,000	SAR 815,378
6 Gbps	SAR 5,000	SAR 889,018
6.5 Gbps	SAR 5,000	SAR 962,658
7 Gbps	SAR 5,000	SAR 1,036,298
7.5 Gbps	SAR 5,000	SAR 1,109,938
8 Gbps	SAR 5,000	SAR 1,183,578
8.5 Gbps	SAR 5,000	SAR 1,257,218
9 Gbps	SAR 5,000	SAR 1,330,858
9.5 Gbps	SAR 5,000	SAR 1,404,498
10 Gbps	SAR 5,000	SAR 1,478,138

## Schedule [22] Ducts

### Service Definition

Service	Definition
<p><b>Ducts Service</b></p>	<p>The Duct Service will be provided as a dedicated point-to-point connection tube on stc core and access national network beginning and terminating at stc sites or manholes along the stc's routes.</p> <p>The Duct Service allows the OLO to install its own fiber-optic cables using appropriate equipment and procedures, which need to be approved by stc. All ducts are exclusively used for fiber-optic cable installations.</p>

### IRU- upfront charges (for 15 years contract)

Ducts Service (for Core Network only )	Charge
<p><b>Upfront Charges</b></p>	<p>SAR 126 / m</p>
<p><b>Setup Charges</b></p>	<p>SAR 30,000</p>

### IRU- O&M charges (for 15 years contract)

Ducts Service (for Core Network only )	Annual Charges (SAR)
<p><b>Service</b></p>	<p>4%<sup>1</sup></p>

<sup>1</sup> For IRU, the payment should be upfront and there is 4% O&M applied annually on the upfront charges only.

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**IRU- upfront charges (for 15 years contract)**

Ducts Service (Access Network)	Charge
Upfront Charges	Bespoke <sup>1</sup>
Setup Charges	Bespoke <sup>1</sup>

**IRU- O&M charges (for 15 years contract)**

Ducts Service (Access Network)	Annual Charges (SAR)
Service	Bespoke <sup>1</sup>

**Note<sup>1</sup>: Pricing Methodology for Access Network (for a 15 years contract)**

The pricing for the Ducts sharing service for access network will be developed on bespoke basis as it depends on several factors, all of which must be available to get the right price, including:

1. The type of ducts to be used .
2. The number of Channels or participation rates .
3. The availability of the ducts required by the client along the pathway.
4. The location of the ducts (in-city - desert area - mountainous area - etc...)
5. The term of the agreement between STC and the OLO including the volume and duration.

## Schedule [23] Dark Fiber

### Service Definition

Service	Definition
<b>Dark Fiber Service</b>	<p>The Dark Fiber Service will be provided on a dedicated point-to-point connection terminating at an ODF that provides physical connectivity between the ODF of stc/OLO and the OLO's ODF. Physical connectivity will be provided by means of an Internal Patch Cable or External Patch Cable.</p> <p>The Dark Fiber Service allows the OLO to connect appropriate optical transmission technologies to the fiber so allowing OLO to deliver its own transmission services. The Dark Fiber Service can be offered on fibers on stc core and access national network.</p>

### Prices (inclusive of setup charges for 15 years contract)

#### IRU- upfront charges for junction (within cities)

Service (for Core Network only )	Charge /km
<b>Dark Fiber</b>	SAR 34,594

#### IRU- upfront charges for long distance (between cities)

Service (for Core Network only )	Charge /km
<b>Dark Fiber</b>	SAR 40,000

#### IRU- O&M Annual charges (for 15 years contract)

Service (for Core Network only )	Annual Charges (SAR)
<b>Dark Fiber</b>	4 % <sup>1</sup>

For IRU, the payment should be upfront and there is 4% O&M applied annually.

#### Civil Work charges

Service	Annual Charges (SAR)
<b>Civil Work</b>	Bespoke <sup>2</sup>



### Dark Fiber services discount matrix

1-100 Km	101-300 Km	302-1000 Km	1001+ Km
5%	10%	15%	20%

Note: In the event that New Civil and FOC are required, it is to be taken case by case since there are numerous variables that should be taken into consideration when pricing, such as location, land type, depth, etc.

<sup>2</sup> CITC will be notified by sending a copy of the SOF

### IRU- upfront charges for access network

Service (Access Network)	Charge /km
Dark Fiber	Bespoke <sup>3</sup>

### IRU- O&M Annual charges (for 15 years contract)

Service (Access Network)	Annual Charges (SAR)
Dark Fiber	Bespoke <sup>3</sup>

### Civil Work charges

Service	Annual Charges (SAR)
Civil Work	Bespoke <sup>3</sup>

### Note<sup>3</sup> : Pricing Methodology for Access Network (for a 15 years contract)

The pricing for the Dark Fiber sharing service on the access network will developed on bespoke basis as it depends on several factors , all of which must be available to get the right price, including:

1. The type of configuration for Dark Fiber deployment.
2. The possibility and availability of the Dark Fiber required by the client along the pathway.
3. The location of the Dark Fiber (in-city - desert area - mountainous area - etc...)
4. The term of the agreement between STC and the OLO including the volume and duration.

Note: In the event that New Civil and FOC are required, it is to be taken case by case since there are numerous variables that should be taken into consideration when pricing, such as location, land type, depth, etc.

<sup>2</sup> CITC will be notified by sending a copy of the SOF

## Schedule [24] In-Building Solution (IBS) Sharing Service

### Service Definition

Service	Definition
<p style="text-align: center;"><b>In-Building Solution (IBS) Sharing</b></p>	<p>In-Building Solution (IBS) sharing is the service where the Other Licensed Operator can share using the IBS systems implemented and managed by stc inside residential, commercial complexes and large public places such as malls, hotels stadiums and airports, to boost quality of indoor mobile coverage and minimise call drops.</p>

### IBS Sharing Price Structure\*

#### I New IBS Sharing.

The Pricing Structure for the “**New Sharing**” of each of the IBS sites is as follows:

- a. **Installation Charge**<sup>(1)</sup> = 30% of CAPEX of the sharable elements of the IBS site.
  - (1) Installation charge is invoiced in advance, commencing from signing date of the IBS Site’s Handover Form. Installation charge is invoiced one-time for the term commitment of five (5) years of each of the IBS sites.
- b. **Annual Charge**<sup>(2)</sup> = 4% of CAPEX of the sharable elements of the IBS site.
- c. **Site Acquisition Share**<sup>(3)</sup> = (Annual Site Acquisition Charge / 3)
  - (2), (3) Annual Charge and Site Acquisition Share are invoiced in advance commencing from signing date of the IBS Site’s Handover Form. Annual Charge and Site Acquisition Share are invoiced on annual basis during the term commitment of five (5) years of each of the IBS sites.

#### II Renewal of IBS Sharing.

The Pricing Structure for the “**Renewal of Sharing**” of each of the IBS shared sites is as follows:

- a. **Renewal Charge**<sup>(4)</sup> = 20% of CAPEX of the sharable elements of the IBS site.
  - (4) Renewal charge is invoiced in advance, commencing from the date following the end date of the minimum sharing commitment period. Renewal Charge is invoiced one-time for the renewal term commitment of five (5) years of each of the IBS sites.

d. **Renewal Annual Charge**<sup>(5)</sup> = 4% of CAPEX of the sharable elements of the IBS site.

e. **Renewal Site Acquisition Share**<sup>(6)</sup> = (Annual Site Acquisition Charge / 3)

(5), (6) Renewal Annual Charge and Renewal Site Acquisition Share are invoiced in advance commencing from the date following the end date of the minimum sharing commitment period. Renewal Annual Charge and Renewal Site Acquisition Share are invoiced on annual basis during the renewal term commitment of five (5) years of each of the IBS sites.

**The conditions of the IBS Sharing price structure are as follows:**

1. The Sharing Charges are based on a minimum sharing commitment period of five (5) years for each of the shared IBS sites. The minimum sharing commitment period may be renewed for additional five (5) years following the end date of the minimum sharing commitment period.
2. The lessee of IBS system (Associate Operator) shall pay to the lessor of IBS system (Principal Operator) the Sharing Charges as clarified in the Pricing Structures mentioned above.
3. The Site Costing would be calculated on **"case-by-case"** basis according to the detailed Bill of Quantity (BoQ) list of the sharable elements of each of the IBS sites. Cost of the sharable elements represents CAPEX for the sharable elements of each of the shared IBS sites.
4. Annual Site Acquisition charge is the rental charge on **"case-by-case"** basis as contracted between the real estate landlord and the Operator who owns, implements and operates the IBS system (Principal Operator).
5. The pricing structures mentioned above shall be symmetrically applied for any IBS sharing service offered by the Principal Operator (either stc or any of the other National Mobile Operators).
6. The pricing structures mentioned above shall be symmetrically applied also in case of upgrading any of the existing shared IBS systems. However Site Costing would be calculated on **"case-by-case"** basis according to the detailed Bill of Quantity (BoQ) list of the sharable upgrading elements.
7. For the avoidance of doubt, the above mentioned pricing structures (pricing mechanism) for sharing the IBS sites is subject to revision in the future based on good-faith negotiations and the Commercial Agreements concluded between the Parties.

The IBS Sharing price is summarized as follows:

**Installation Charge**

In-Building Solution (IBS) Sharing	Charges (SAR)
<b>Service</b>	30% of CAPEX of the sharable elements of the IBS site.

**Renewal Charge\*\***

In-Building Solution (IBS) Sharing	Charges (SAR)
<b>Service</b>	20% of CAPEX of the sharable elements of the IBS site.

\*\* Applicable only in case of renewal of the minimum sharing commitment period

**Annual Charge / Renewal Annual Charge**

In-Building Solution (IBS) Sharing	Charges (SAR)
<b>Service</b>	4% of CAPEX of the sharable elements of the IBS site.

**Site Acquisition Share / Renewal Site Acquisition Share**

In-Building Solution (IBS) Sharing	Charges (SAR)
<b>Service</b>	*** (Annual Site Acquisition Charge / 3)

\*\*\* Annual Site Acquisition Charge as contracted between the real estate landlord and the Principal Operator

## Schedule [25] Metro Connect Service

Service Name	Definition
<b>Metro Connect Service</b>	<p>Metro-Connect (MC) Service provides an active connection between two STC datacenters, for the purpose of interconnecting two DC clients – ie. collocated client at one DC being able to connect with another collocated client at a distant DC.</p> <p>This is a new service that is essential in order to interconnect clients located at different DCs.</p>

### Set-up Charge

Speed	Charges
<b>1G</b>	SAR 2,813
<b>2.5G</b>	SAR 5,625
<b>10G</b>	SAR 13,500
<b>100G</b>	SAR 45,000

### Annual Charges

Speed	Charges
<b>1G</b>	SAR 164,160
<b>2.5G</b>	SAR 353,228
<b>10G</b>	SAR 769,433
<b>100G</b>	SAR 2,546,910

### Discount Structure

Discount Structure			
Speed	2 year contract	3 year contract	5 year contract
1 G to 5 G	5%	8%	12%
6 G to 10 G	8%	12%	15%
11 G to 100 G	12%	15%	20%
Above 100 G	15%	20%	33%

## Schedule [26] Fiber To The Tower Service (FTTT)

### Service Definition

Interconnection Service	Definition
<b>Fibre to the Tower Service (FTTT)</b>	An active point-to-point connection over last mile fiber access network that facilitate OLOs to connect their mobile towers to their core switches. The new connectivity product will allow OLO to transfer massive mobile traffic.

### Setup Charges

Speed	SAR per Link
<b>1 Gbps</b>	28,000
<b>2 Gbps</b>	28,000
<b>3 Gbps</b>	28,000
<b>5 Gbps</b>	28,000
<b>10 Gbps</b>	28,000

### IRU- upfront charges (for 10 years contract)

Speed	SAR per Link
<b>1 Gbps</b>	250,800
<b>2 Gbps</b>	400,000
<b>3 Gbps</b>	525,000
<b>5 Gbps</b>	874,000
<b>10 Gbps</b>	1,284,000

### IRU- O&M charges (for 10 years contract)

FTTT Service	Annual Charges (SAR)
<b>Service</b>	4% <sup>1</sup>

<sup>1</sup> For IRU, the payment should be upfront and there is 4% O&M applied annually on the upfront charges only.

### Discount Structure per Link

<b># circuits 1G equivalent</b>	<b>Discount %</b>
<b>200 to 499</b>	7%
<b>500 to 1000</b>	12%
<b># circuits 2G equivalent</b>	<b>Discount %</b>
<b>200to 399</b>	8%
<b>400 to 800</b>	15%
<b># circuits 3G equivalent</b>	<b>Discount %</b>
<b>150 to 349</b>	10%
<b>350 to 600</b>	15%
<b># circuits 5G equivalent</b>	<b>Discount %</b>
<b>120 to 299</b>	10%
<b>300 to 600</b>	15%
<b># circuits 10G equivalent</b>	<b>Discount %</b>
<b>100 to 299</b>	10%
<b>300 to 600</b>	15%