



**a Saudi Joint Stock Company**

**Interim Consolidated Financial Statements for the  
Fourth Quarter 2011**

**Interim Consolidated Financial Statements for the  
Three Months and the Year Ended December 31, 2011  
(Unaudited)**

**Saudi Telecom Company**  
**(a Saudi Joint Stock Company)**  
**Index to the Interim Consolidated Financial Statements for the Three Months and the**  
**Year Ended December 31, 2011(Unaudited)**

---

	<u>Page</u>
Independent Auditors` Limited Review Report .....	2
Interim Consolidated Balance Sheet .....	3
Interim Consolidated Statement of Income .....	4
Interim Consolidated Statement of Cash Flows .....	5
Notes to the Interim Consolidated Financial Statements .....	6 - 21

**Report on Review of Interim Consolidated Financial Statements**

To the shareholders  
Saudi Telecom Company  
(a Saudi Joint Stock Company)  
Riyadh, Kingdom of Saudi Arabia

**Scope of Review**

We have reviewed the accompanying interim consolidated balance sheet of Saudi Telecom Company (a Saudi Joint Stock Company) (the "Company") as at December 31, 2011 and the related interim consolidated statement of income for the periods of three month and year then ended and the interim consolidated statement of cash flows for the year then ended and the related notes which form an integral part of these interim consolidated financial statements. These interim consolidated financial statements are the responsibility of the Company's management and have been prepared and presented to us with all the information and explanations which we requested.

We conducted our limited review in accordance with the interim financial statements review standard issued by the Saudi Organization for Certified Public Accountants. A limited review consists principally of applying analytical procedures to financial data and making inquiries of persons responsible for financial and accounting matters. Such limited review is substantially less in scope than an audit conducted in accordance with generally accepted auditing standards in the Kingdom of Saudi Arabia, the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

**Review Result**

Based on our limited review, we are not aware of any material modifications that should be made to the accompanying interim consolidated financial statements for them to be in conformity with generally accepted accounting standards in the Kingdom of Saudi Arabia.

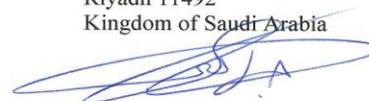
**Deloitte & Touche**  
**Bakr Abulkhair & Co.**  
P.O. Box 213  
Riyadh 11411  
Kingdom of Saudi Arabia



Bakr A. Abulkhair  
License No. 101



**Dr. M. Al-Amri & Co.**  
P.O. Box 8736  
Riyadh 11492  
Kingdom of Saudi Arabia



Gihad Al-Amri  
License No. 362



Safar 24, 1433  
January 18, 2012

**Saudi Telecom Company**  
**(a Saudi Joint Stock Company)**  
**Interim Consolidated Balance Sheet as of December 31, 2011**  
**(Saudi Riyals in thousands)**

<u>ASSETS</u>	<u>Notes</u>	<u>2011</u> <u>(Unaudited)</u>	<u>2010</u> <u>(Audited)</u>
<b>Current assets:</b>			
Cash and cash equivalents		6,588,568	6,050,677
Short-term investments		2,445,762	385,142
Accounts receivable, net		9,602,311	8,707,358
Prepayments and other current assets		<u>4,126,917</u>	<u>3,561,035</u>
<b>Total current assets</b>		<b><u>22,763,558</u></b>	<b><u>18,704,212</u></b>
<b>Non-current assets:</b>			
Investments in equity and other		2,682,441	2,540,494
Property, plant and equipment, net		55,174,854	55,127,443
Intangible assets, net	3	29,210,458	31,837,104
Other non-current assets		<u>2,349,508</u>	<u>2,571,666</u>
<b>Total non-current assets</b>		<b><u>89,417,261</u></b>	<b><u>92,076,707</u></b>
<b>Total assets</b>		<b><u>112,180,819</u></b>	<b><u>110,780,919</u></b>
<b><u>LIABILITIES AND EQUITY</u></b>			
<b>Current liabilities:</b>			
Accounts payable		6,152,377	7,036,414
Other credit balances - current		3,524,468	3,508,500
Accrued expenses		8,594,721	6,058,002
Deferred revenues – current portion		1,857,939	1,568,491
Murabahas and loans – current portion	4	<u>5,929,884</u>	<u>8,446,926</u>
<b>Total current liabilities</b>		<b><u>26,059,389</u></b>	<b><u>26,618,333</u></b>
<b>Non-current liabilities:</b>			
Murabahas and loans – non-current portion	4	24,001,053	21,741,130
Provisions for end of service benefits		3,062,096	2,995,371
Other credit balances - non-current		<u>5,491,884</u>	<u>5,961,740</u>
<b>Total non-current liabilities</b>		<b><u>32,555,033</u></b>	<b><u>30,698,241</u></b>
<b>Total liabilities</b>		<b><u>58,614,422</u></b>	<b><u>57,316,574</u></b>
<b>Equity</b>			
<b>Shareholders' equity:</b>			
Authorized, issued and outstanding share capital:			
2,000,000,000 shares, par value SR 10 per share		20,000,000	20,000,000
Statutory reserve		10,000,000	10,000,000
Retained earnings		19,458,191	16,287,412
Other reserves		(1,323,379)	(1,269,415)
Financial statements' translation differences		<u>(1,432,459)</u>	<u>(22,071)</u>
<b>Total shareholders' equity</b>		<b>46,702,353</b>	<b>44,995,926</b>
Non-controlling interests		<u>6,864,044</u>	<u>8,468,419</u>
<b>Total equity</b>		<b><u>53,566,397</u></b>	<b><u>53,464,345</u></b>
<b>Total liabilities and equity</b>		<b><u>112,180,819</u></b>	<b><u>110,780,919</u></b>

The accompanying notes from 1 to 18 form an integral part of these interim consolidated financial statements.

**Saudi Telecom Company**  
(a Saudi Joint Stock Company)  
**Interim Consolidated Statement of Income for the Three Months and the Year Ended**  
**December 31, 2011**  
(Saudi Riyals in thousands)

	<u>Note</u>	<u>Three Months ended</u>		<u>Year ended</u>	
		<u>December 31,</u>		<u>December 31,</u>	
		<u>2011</u>	<u>2010</u>	<u>2011</u>	<u>2010</u>
		<u>(Unaudited)</u>	<u>(Unaudited)</u>	<u>(Unaudited)</u>	<u>(Audited)</u>
Revenue from services		15,248,790	13,443,569	56,219,872	51,786,828
Cost of services	5	<u>(7,313,505)</u>	<u>(5,500,540)</u>	<u>(24,771,233)</u>	<u>(21,464,230)</u>
<b>Gross Profit</b>		<u>7,935,285</u>	<u>7,943,029</u>	<u>31,448,639</u>	<u>30,322,598</u>
<b>Operating Expenses</b>					
Selling and marketing expenses	6	(1,909,387)	(1,732,924)	(7,456,546)	(7,083,100)
General and administrative expenses	7	(1,005,054)	(970,592)	(3,873,061)	(3,618,983)
Depreciation and amortization	8	<u>(2,207,082)</u>	<u>(2,214,182)</u>	<u>(8,853,448)</u>	<u>(8,642,204)</u>
<b>Total Operating Expenses</b>		<u>(5,121,523)</u>	<u>(4,917,698)</u>	<u>(20,183,055)</u>	<u>(19,344,287)</u>
<b>Operating Income</b>		<u>2,813,762</u>	<u>3,025,331</u>	<u>11,265,584</u>	<u>10,978,311</u>
<b>Other Income and Expenses</b>					
Cost of early retirement program		(117,032)	(291,670)	(413,529)	(605,559)
Finance costs		(551,549)	(284,573)	(2,239,005)	(1,780,670)
Commissions and interest		58,689	3,543	471,473	308,727
Other, net	9	<u>263,804</u>	<u>197,696</u>	<u>(589,103)</u>	<u>2,076,253</u>
<b>Other income and expenses, net</b>		<u>(346,088)</u>	<u>(375,004)</u>	<u>(2,770,164)</u>	<u>(1,249)</u>
<b>Net Income before Zakat, Tax and Non-controlling interests</b>		2,467,674	2,650,327	8,495,420	10,977,062
Provision for Zakat		(26,355)	(31,466)	(118,002)	(118,208)
Provision for Tax		<u>(107,054)</u>	<u>(213,523)</u>	<u>(566,641)</u>	<u>(820,171)</u>
<b>Net Income before Non-controlling interests</b>		2,334,265	2,405,338	7,810,777	10,038,683
Non-controlling interests		<u>(56,109)</u>	<u>(119,831)</u>	<u>(140,654)</u>	<u>(602,361)</u>
<b>Net Income</b>		<u>2,278,156</u>	<u>2,285,507</u>	<u>7,670,123</u>	<u>9,436,322</u>
<b>Basic earnings per share on Operating Income (in Saudi Riyals)</b>		<u>1.41</u>	<u>1.51</u>	<u>5.63</u>	<u>5.49</u>
<b>losses per share on Other Operations (Other income and expenses) (in Saudi Riyals)</b>		<u>(0.17)</u>	<u>(0.19)</u>	<u>(1.39)</u>	<u>-</u>
<b>Basic earnings per share on Net Income (in Saudi Riyals)</b>		<u>1.14</u>	<u>1.14</u>	<u>3.84</u>	<u>4.72</u>

The accompanying notes from 1 to 18 form an integral part of these interim consolidated financial statements.

**Saudi Telecom Company**  
**(a Saudi Joint Stock Company)**  
**Interim Consolidated Statement of Cash Flows for the Year Ended December 31, 2011**  
**(Saudi Riyals in thousands)**

	<u>2011</u>	<u>2010</u>
	(Unaudited)	(Audited)
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Net Income before zakat, tax and non-controlling interests	8,495,420	10,977,062
<b>Adjustments to reconcile net income to net cash provided by operating activities:</b>		
Depreciation and amortization	8,853,448	8,642,204
Doubtful debts expense	1,366,973	1,586,519
Earnings from investments accounted for under the equity method	(171,273)	(82,538)
Commissions and interest	(471,473)	(308,727)
Finance costs	2,239,005	1,780,670
Losses / (Gains) on foreign currency exchange fluctuations	1,105,323	(359,318)
End of service benefits	381,675	401,147
(Gains) on sale/disposal of property, plant and equipment	(97,950)	(941,096)
Changes in:		
Accounts receivable	(2,261,926)	(1,596,159)
Short-term Investments	(2,060,620)	86,444
Prepayments and other current assets	(569,877)	(580,716)
Other non-current assets	222,158	(138,936)
Accounts payable	(884,035)	2,035,459
Other credit balances	(1,026,404)	774,488
Accrued expenses	2,536,719	(39,354)
Deferred revenues	210,885	(594,143)
Zakat paid	(61,754)	(110,434)
Taxes paid by subsidiaries	(726,805)	(97,980)
End of service benefits paid	(314,950)	(249,645)
<b>Net cash provided by operating activities</b>	<u>16,764,539</u>	<u>21,184,947</u>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Capital expenditures	(7,820,159)	(11,353,073)
Intangible assets, net	(1,330,285)	(3,836,016)
Investments in equity and other	(29,326)	(74,970)
Proceeds from commissions and interest	475,468	348,680
Proceeds from sale of property, plant and equipment	474,239	1,739,965
<b>Net cash used in investing activities</b>	<u>(8,230,063)</u>	<u>(13,175,414)</u>
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>		
Dividends paid	(4,432,134)	(6,108,787)
Murabahas and loans, net	(257,119)	(1,844,154)
Finance costs paid	(1,702,957)	(1,386,289)
Non-controlling interests	(1,604,375)	(329,704)
<b>Net cash used in financing activities</b>	<u>(7,996,585)</u>	<u>(9,668,934)</u>
<b>NET INCREASE / (DECREASE) IN CASH AND CASH EQUIVALENTS</b>	537,891	(1,659,401)
<b>CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE YEAR</b>	<u>6,050,677</u>	<u>7,710,078</u>
<b>CASH AND CASH EQUIVALENTS AT THE END OF THE YEAR</b>	<u><u>6,588,568</u></u>	<u><u>6,050,677</u></u>
<b>Non-cash items:</b>		
Financial statements' translation adjustments	(1,410,388)	794,194
Other reserves	(53,965)	(1,269,415)

The accompanying notes from 1 to 18 form an integral part of these interim consolidated financial statements.

# **Saudi Telecom Company** **(a Saudi Joint Stock Company)**

## **Notes to the Interim Consolidated Financial Statements for the Three Months and the Year Ended December 31, 2011 (Unaudited)**

---

### **1 GENERAL**

Saudi Telecom Company (the “Company”) was established as a Saudi Joint Stock Company pursuant to Royal Decree No. M/35, dated 24 Dhul Hijja 1418 H (April 21, 1998) which authorized the transfer of the telegraph and telephone division of the Ministry of Post, Telegraph and Telephone (“MoPTT”) (hereinafter referred to as “Telecom Division”) with its various components and technical and administrative facilities to the Company, and in accordance with the Council of Ministers’ Resolution No. 213 dated 23 Dhul Hijja 1418 H (April 20, 1998) which approved the Company’s Articles of Association (the “Articles”). The Company was wholly owned by the Government of the Kingdom of Saudi Arabia (the “Government”). Pursuant to the Council of Ministers’ Resolution No. 171 dated 2 Rajab 1423 H (September 9, 2002), the Government sold 30% of its shares.

The Company commenced its operations as the provider of telecommunications services throughout the Kingdom of Saudi Arabia (the “Kingdom”) on 6 Muharram 1419 H (May 2, 1998), and received its Commercial Registration No. 1010150269 as a Saudi Joint Stock Company on 4 Rabi Awal 1419 H (June 29, 1998). The Company’s head office is located in Riyadh.

The Company has various investments in subsidiaries, associates and joint ventures collectively known for the financial statements purposes as the “Group”. The details of these investments are as follows:

<b><u>Company’s Name</u></b>	<b><u>Ownership</u></b>	<b><u>Accounting Treatment</u></b>
Arabian Internet and Communications Services Co. (Awal) - Kingdom of Saudi Arabia	100%	Full Consolidation
Telecom Commercial Investment Company –Kingdom of Saudi Arabia	100%	Full Consolidation
STC Bahrain (VIVA) (BSCC) – Bahrain	100%	Full Consolidation
Gulf Digital Media Holding (BSCC) – Bahrain	71%	Full Consolidation
Sale for Distribution and Communication Co. Ltd. - Kingdom of Saudi Arabia	60%	Full Consolidation
Kuwait Telecom Company Ltd. - Kuwait	26%	Full Consolidation
PT Axis Telekom Indonesia - Indonesia (Refer to Note 3)	80.10%	Full Consolidation
Oger Telecom Ltd. - U.A.E.	35%	Proportionate Consolidation
Binariang GSM Sdn Bhd (“Binariang”) - Malaysia	25%	Proportionate Consolidation
Arab Submarine Cables Company Ltd. - Kingdom of Saudi Arabia	50%	Equity Method
Arab Satellite Communications Organization (“Arabsat”) - Kingdom of Saudi Arabia	36.66%	Equity Method
Call Center Company–Kingdom of Saudi Arabia	50%	Equity Method

The main activities of the Group comprise the provision of a variety of telecommunications services which include mobile (second and third generations), fixed local national and international telephone services and data services such as data transmission, leased lines and internet services.

### **2 SIGNIFICANT ACCOUNTING POLICIES**

The accompanying interim consolidated financial statements are prepared in accordance with generally accepted accounting standards in the Kingdom of Saudi Arabia. The financial statements of the Group include the financial statements of the Company, its subsidiaries, associates and joint ventures for the year ended December 31, 2011.

**Saudi Telecom Company**  
**(a Saudi Joint Stock Company)**  
**Notes to the Interim Consolidated Financial Statements for the Three Months and the Year Ended December 31, 2011 (Unaudited)**

---

The significant accounting policies used for the preparation of the interim consolidated financial statements mentioned below are in conformity with the accounting policies detailed in the audited consolidated financial statements for the year ended December 31, 2010.

Intra-Group balances and transactions and any unrealized gains arising from intra-group transactions, if material, are eliminated upon preparing the interim consolidated financial statements.

The preparation of the financial statements in conformity with generally accepted accounting standards in the Kingdom of Saudi Arabia requires the use of accounting estimates and assumptions which affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements and the amounts of revenue and expenses during the reporting period.

**The significant accounting policies are summarized below:**

**2-1 Period of the consolidated financial statements**

The Group's financial year begins on January 1 and ends on December 31 of each Gregorian year.

**2-2 Interim results**

The results of operations for the interim period may not represent a proper indication of the annual results of operations.

The interim consolidated financial statements are prepared on the basis of integrated periods, which views each interim period as an integral part of the financial year. Accordingly, revenues, gains, expenses and losses of the period are recognized during the period.

**2-3 Revenue recognition**

Revenue is recognized, net of discounts, when services are rendered based on the access to, or usage of, the exchange network and facilities. Usage revenues are based upon fractions of traffic minutes processed, applying approved rates.

- Charges billed in advance are deferred and recognized over the period in which the services are rendered.
- Unbilled revenue is recognized in the period to which it relates.
- Revenue is recognized upon collection when collectability is highly uncertain.

**2-4 Cash and cash equivalents**

Cash and cash equivalents consist of cash on hand, bank balances and all highly liquid investments with maturity of 90 days or less from the acquisition date.

**2-5 Accounts receivable**

Accounts receivable are shown at their net realizable value, which represent billings and unbilled usage revenues net of allowances for doubtful debts.

**2-6 Offsetting of accounts**

The Group has agreements with outside network operators and others which include periodical offsetting with those parties whereby receivables from and payables to the same operator are subject to offsetting

**2-7 Allowance for doubtful debts**

The Group reviews its accounts receivable for the purpose of creating the required allowances against doubtful debts. When creating the allowance, consideration is given to the type of service rendered (mobile, landline, telex, international settlements...etc), customer category, age of the receivable, the Group's previous experience in debt collection and the general economic situation.

**Saudi Telecom Company**  
**(a Saudi Joint Stock Company)**

**Notes to the Interim Consolidated Financial Statements for the Three Months and the Year Ended December 31, 2011 (Unaudited)**

---

**2-8 Inventories**

Inventories, which principally comprise cables, spare parts and consumables, are stated at weighted average cost, net of allowances. Inventory items that are considered an integral part of the network assets, such as emergency spares which cannot be removed from the exchange, are recorded within property, plant and equipment. Inventory items held by contractors responsible for upgrading and expanding the network are recorded within 'capital work-in-progress'.

The Group creates an allowance for obsolete and slow-moving inventories, based on a study of the usage of the major inventory categories. When such an exercise is impractical, the allowance is based on groups or categories of inventory items, taking into consideration the items which may require significant reductions in their value.

**2-9 Property, plant and equipment and depreciation**

1. Prior to May 2, 1998, the Telecom Division did not maintain sufficiently detailed historical information to record property, plant and equipment based on historical cost. Consequently all property, plant and equipment transferred by the Telecom Division on May 2, 1998 has been recorded based on a valuation performed by the Company with the assistance of independent international and local valuation experts. The principal bases used for valuation are as follows:

- Land	Appraised value
- Buildings, plant and equipment	Depreciated replacement cost

2. Other than what is mentioned in (1) above, property, plant and equipment acquired by the Group are recorded at historical cost.
3. Cost of the network comprises all expenditures up to the customer connection point, including contractors' charges, direct materials and labor costs up to the date the relevant assets are placed in service.
4. Property, plant and equipment, excluding land, are depreciated on a straight line basis over the following estimated useful lives:

	<u>Years</u>
Buildings	20 – 50
Telecommunications plant and equipment	3 – 25
Other assets	2 – 8

5. Repairs and maintenance costs are expensed as incurred, except to the extent that they increase productivity or extend the useful life of an asset, in which case they are capitalized.
6. Gains and losses resulting from the disposal / sale of property, plant and equipment are determined by comparing the proceeds with the book values of disposed-of / sold assets, and the gains or losses are included in the consolidated statement of income.
7. Leases of property, plant and equipment where the Group assumes substantially all benefits and risks of ownership are classified as finance leases. Finance leases are capitalized at the inception of the lease at the lower of the fair value or the present value of the minimum lease payments. Each lease payment is to be allocated between the finance charge which is expensed in the current period and the reduction in the liability under the finance lease.
8. Assets leased under finance leases are depreciated over their estimated useful lives.
9. Assets under concession agreements are depreciated over their estimated useful lives or the contract duration whichever is the shorter.

**Saudi Telecom Company**  
**(a Saudi Joint Stock Company)**

**Notes to the Interim Consolidated Financial Statements for the Three Months and the Year Ended December 31, 2011 (Unaudited)**

---

**2-10 Software costs**

- 1) Costs of operating systems and application software purchased from vendors are capitalized if they meet the capitalization criteria, which include productivity enhancement or a noticeable increase in the useful life of the asset. These costs are amortized over the estimated period for which the benefits will be received.
- 2) Internally developed operating systems software costs are capitalized if they meet the capitalization criteria, which include the dedication of a defined internal work group to develop the software and the ability to readily identify related costs. These costs are amortized over the estimated period for which the benefits will be received.
- 3) Internally developed application software costs are recognized as an expense when incurred. Where the costs of operating systems software cannot be identified separately from the associated hardware costs, the operating systems software costs are recorded as part of the hardware.
- 4) Subsequent additions, modifications or upgrades of software programs, whether operating or application packages, are expensed as incurred.
- 5) Software training and data-conversion costs are expensed as incurred.

**2-11 Intangible assets**

**Goodwill**

- Goodwill arises upon the acquisition of stakes in subsidiaries and joint ventures. It represents the excess of the cost of the acquisition over the Group's share in the fair value of the net assets of the subsidiary or the joint venture at the date of purchase. When this difference is negative, a gain is immediately recognized in the interim consolidated statement of income in the period in which the acquisition occurred.
- Goodwill is recorded at cost and is reduced by impairment losses (if any).

**Spectrum rights and Second/Third Generation licenses**

These intangible assets are recorded upon acquisition at cost and are amortized starting from the date of service on a straight line basis over their useful lives or statutory durations, whichever is shorter.

**2-12 Impairment of non-current assets**

The Group reviews periodically non-current assets to determine whether there are indications that they may be impaired. When such indications are present the recoverable amount of the asset is estimated. If the recoverable amount of the asset cannot be determined individually, then the cash generating unit to which the asset relates is used instead. The excess of the carrying amount of the asset over its recoverable amount is treated as impairment in its value to be recognized in the statement of income of the period in which it occurs. When it becomes evident that the circumstances which resulted in the impairment no longer exist, the impairment amount (except for goodwill) is reversed and recorded as income in the interim consolidated statement of income of the period in which such reversal is determined. Reversal of an impairment loss does not exceed the carrying amount that would have been determined had no impairment loss been recognized for the asset in previous financial periods.

**2-13 Investments**

**Subsidiaries**

Entities controlled by the Group are classified as subsidiaries. Control is defined as the power to use, or direct the use, of another entity's assets in order to gain economic benefits. The financial statements of

**Saudi Telecom Company**  
**(a Saudi Joint Stock Company)**  
**Notes to the Interim Consolidated Financial Statements for the Three Months and the**  
**Year Ended December 31, 2011 (Unaudited)**

---

subsidiaries are included in the consolidated financial statements of the Group from the date control commences until the date it ceases.

**Investments in joint ventures**

A joint venture is a contractual arrangement whereby the Group and other parties undertake an economic activity which is subject to joint control, that is when the strategic financial and operating policy decisions relating to the activities of the joint venture require the unanimous consent of all the parties sharing control.

Contractual arrangements that involve a separate entity in which each venture has an interest are referred to as jointly controlled entities.

In the consolidated financial statements, the Group reports its interests in jointly controlled entities using proportionate consolidation, whereby the Group's share of the assets, liabilities, income and expenses of jointly controlled entities is combined on a line-by-line basis with the equivalent items in the Company's financial statements.

Goodwill arising on the acquisition of the Group's interest in a jointly controlled entity is accounted for in accordance with the Group's accounting policy for goodwill.

**Investments accounted for under the equity method (Associates)**

Associates are those corporations or other entities on which the Group exercises significant influence, but which it does not control, generally accompanying a shareholding of between 20% and 50% of the voting rights. Significant influence is the power to participate in the financial and operating policy decisions of the associate but not the power to exercise control over those policies.

The Company accounts for investments in entities in which it has a significant influence under the equity method. Under the equity method, the Company records the investment on acquisition at cost, which is adjusted subsequently by the Company's share in the net income (loss) of the investee, the investee's distributed dividends and any changes in the investee's equity, to reflect the Company's share in the investee's net assets. These investments are reflected in the consolidated balance sheet as non-current assets, and the Company's share in the net income (loss) of the investee is presented in the interim consolidated statement of income.

**Other investments**

Available for sale marketable securities that do not lead to control or significant influence are carried at fair value, which is based on market value when available. However, if fair value cannot be determined, due to non-availability of an active exchange market or other indexes through which market value can reasonably be determined, cost will be considered as the alternative fair value. Unrealized gains and losses are shown as a separate component within equity in the consolidated balance sheet. Losses resulting from permanent declines in fair values below costs are recorded in the interim consolidated statement of income in the period in which the declines occur.

Gains and losses resulting from sales of available for sale securities are recorded in the period of sale, and previously recorded unrealized gains and losses are reversed in the interim consolidated statement of income.

Investments held to maturity are recorded at cost and adjusted for amortization of premiums and accretion of discounts, if any. Losses resulting from permanent declines in fair values below costs are recorded in the interim consolidated statement of income in the period in which the decline occurs.

**Saudi Telecom Company**  
**(a Saudi Joint Stock Company)**  
**Notes to the Interim Consolidated Financial Statements for the Three Months and the**  
**Year Ended December 31, 2011 (Unaudited)**

---

**2-14 Zakat**

The Group calculates and reports the zakat provision based on the zakat base in its consolidated financial statements in accordance with Zakat rules and principles in the Kingdom of Saudi Arabia. Adjustments arising from final zakat assessments are recorded in the period in which such assessments are approved by the Department of Zakat and Income Tax.

**2-15 Taxes**

Taxes relating to entities invested in outside the Kingdom of Saudi Arabia are calculated in accordance with tax laws applicable in those countries.

**Deferred taxes**

Deferred tax assets of foreign entities are recognised only to the extent that it is probable that future taxable profits will be available against which the temporary differences of the foreign entities can be utilized. This involves judgement regarding the future financial performance of the particular entity in which the deferred tax assets have been recognised.

**2-16 End of service benefits**

The provision for employees' end of service benefits represents amounts due and payable to the employees upon the termination of their contracts, in accordance with the terms and conditions of the laws applicable in the Kingdom of Saudi Arabia and the countries invested in.

**2-17 Foreign currency transactions**

**Functional and presentation currency**

Items included in the consolidated financial statements of each of the Group's entities are measured using the currency of the primary economic environment in which the entity operates (the "functional currency"). These interim consolidated financial statements are presented in Saudi Riyals.

**Transactions and balances**

Balances of monetary assets and liabilities denominated in foreign currencies of specific amounts are translated using rates of exchange prevailing at the interim consolidated balance sheet date.

Gains and losses arising on the settlement of foreign currency transactions, and unrealized gains and losses resulting from the translation to Saudi Riyals of foreign currency denominated monetary balances are recorded in the interim consolidated statement of income.

**Entities of the Group (translation of financial statements)**

The results and financial position of all Group entities that have a functional currency different from the presentation currency are translated into the presentation currency as follows:

- Items of shareholders' equity (except retained earnings) are translated at the rate prevailing on the acquisition date.
- Retained earnings are translated as follows: retained earnings translated at the end of last year plus interim net income for the period as per the translated interim income statement less declared dividends within the period translated at the rate prevailing on the date of declaration.
- Income statement items are translated using the weighted average rate for the period. Material gains and losses are translated at the rate prevailing on the date of their occurrence.
- All resulting exchange differences, if material, are recognised as a separate component of shareholders' equity.

**Saudi Telecom Company**  
**(a Saudi Joint Stock Company)**  
**Notes to the Interim Consolidated Financial Statements for the Three Months and the**  
**Year Ended December 31, 2011 (Unaudited)**

---

When those entities are partially sold or disposed of, exchange differences that were recorded in shareholders' equity are recognized in the interim consolidated statement of income as part of the gains or losses on sale.

**2-18 Contingent liabilities**

A contingent liability is a possible obligation which may arise from past events and whose existence will be confirmed only by the occurrence or non-occurrence of one or more uncertain future events not wholly within the control of the Group, or a present obligation that is not recognized because it is not probable that an outflow of resources will be required to settle the obligation. If the amount of the obligation cannot be measured with sufficient reliability, then the Group does not recognize the contingent liability but discloses it in the interim consolidated financial statements.

**2-19 Cost of services**

Cost of services represents all costs incurred by the Group on rendering of services which are directly related to revenues generated from the use of the network, and are recognized in the periods of relevant calls, including:-

- Government charges are the costs incurred by the Group for the right to provide the telecommunications services in the Kingdom and the investees countries, including the use of the frequency spectrum.
- Access charges represent the costs to connect to foreign and domestic carriers' networks related to telecommunications services for the Group's clients.

**2-20 Selling and marketing expenses**

Selling and marketing expenses represent all costs incurred by the Group, which are directly related to the marketing, distribution and sale of services. They are expensed as incurred when it is not possible to determine the relevant benefiting periods. Otherwise, they are charged to the relevant periods.

**2-21 General and administrative expenses**

General and administrative expenses represent all the operating expenses incurred by the Group that cannot be directly linked to the costs of services or selling and marketing expenses. They are expensed as incurred when it is not possible to determine the relevant benefiting periods. Otherwise, they are charged to the relevant periods.

**2-22 Earnings per share**

Earnings per share are calculated by dividing operating income and other operations (other income and expenses) before eliminating non-controlling interests, and net income for the financial period, by the weighted average number of shares outstanding during the period.

**2-23 Financial derivatives**

The Group uses derivative financial instruments to manage its exposure to interest rate and foreign exchange rate risk, including forward currency contracts and interest rate swaps. Derivatives are initially measured at fair value at the date the derivative contract is entered into and are subsequently re-measured at fair value at the date of each reporting period. The resulting gain or loss is recognized in the consolidated statement of income immediately unless the derivative is designated and effective as a hedging instrument, in which event the timing of the recognition in the interim consolidated statement of income depends on the nature of the hedge relationship.

The Group designates certain derivatives as either hedges of the fair value of recognized assets and liability or an unrecognized commitment except for foreign currency risk (fair value hedge), hedges of variability in cash flows that are either attributable to a particular risk associated with a designated asset or liability or the foreign currency risk in an unrecognized firm commitment (cash flow hedge).

**Saudi Telecom Company**  
**(a Saudi Joint Stock Company)**

**Notes to the Interim Consolidated Financial Statements for the Three Months and the Year Ended December 31, 2011 (Unaudited)**

---

Changes in fair value of derivatives that are designated and qualify as fair value hedges are recognized in the consolidated statement of income, together with any changes in the fair value of the hedged assets or liabilities. In the case of cash flow hedges, the effective portion of changes in fair value of the derivatives that are designated and qualify as cash flow hedges is recognized in equity. The gain or loss relating to the ineffective portion is recognized immediately in the interim consolidated statement of income.

Hedge accounting is discontinued when the Group either revokes the hedge relationship, the hedging instrument is sold, terminated, or exercised, or it no longer meets the requirements of hedge accounting. Any gain/loss accumulated in the equity at the time remains in equity and is recognized when the forecast transaction is ultimately recognized in the consolidated statement of income. When the forecast transaction is no longer expected to occur the gain or loss is recognized immediately in the interim consolidated statement of income.

**2-24 Related parties**

During the ordinary course of business, the Group deals with related parties, all transactions of relative importance with related parties are disclosed regardless of the presence or absence of balances for these transactions by the end of the financial year. Transactions of the same nature are grouped into a single disclosure, with the exception of separate disclosures for transactions, which are necessary to understand the impact of the related party transactions on the financial data of the Group.

**3 INTANGIBLE ASSETS, NET**

Intangible assets include goodwill arising on the acquisition of the Group's shares in Binariang, PT Axis Telekom and Oger Telecom Ltd, in addition to the Company's share in the goodwill recorded in the financial statements of Binariang and Oger Telecom Ltd.

The companies invested in, which resulted in intangible assets, are:

**Binariang GSM Sdn Bhd "Binariang" – Malaysia**

Binariang is a Malaysian investment holding company that had owned 100% of Maxis, an un-listed Malaysian holding group operating in the telecommunications sector in Malaysia. In November 2009, 30% of Maxis' shares were offered for public subscription and the company was subsequently listed on the Malaysian stock market. The percentage ownership of Binariang in Maxis has accordingly reduced to 70%.

Binariang has other investments in telecommunications companies in India (Aircel company) and Indonesia (PT Axis Telekom).

In September 2007, the Company acquired 25% of its MYR 20 billion share capital, equivalent to approximately SR 22 billion.

The official authorities in India are currently collecting and studying the information raised in the media on Aircel company, a subsidiary of the Group Binariang GSM Holding. In view of the current facts and available information, the management does not expect an impact on the Group's results as of 31 December 2011.

## **Saudi Telecom Company**

**(a Saudi Joint Stock Company)**

### **Notes to the Interim Consolidated Financial Statements for the Three Months and the Year Ended December 31, 2011 (Unaudited)**

---

#### **PT Axis Telekom Indonesia – Indonesia – (formerly known as NTS (AXIS))**

PT Axis Telekom obtained the license to operate a third generation mobile network in Indonesia and it started the commercial provisioning of this service in the first quarter of 2008. The Company acquired 51% of its IDR 3.2 trillion share capital in September 2007, equivalent to approximately SR 1.3 billion, considering the exchange rate on acquisition date.

On April 6, 2011, the Company increased its share by 29.10% to 80.10%. The provisional fair values of net assets in April 6, 2011 were used for the calculation of goodwill arising on the Company's acquisition of an additional 29.10% of PT Axis Telekom. Subsequently, fair value of net assets used to determine the goodwill were revised based on the purchase price allocation exercise and completed in the fourth quarter of 2011. As a result, the amounts recorded as goodwill were accordingly revised (Note 14).

#### **Oger Telecom Ltd. - U.A.E.**

Oger Telecom Ltd. is a company registered in Dubai, the United Arab Emirates, having investments in companies operating in the telecommunications sector in Turkey and South Africa. The Company acquired 35% of its USD 3.5 billion share capital, equivalent to approximately SR 13.2 billion in April 2008.

#### **Kuwait Telecom Company (VIVA) (KSCC) – Kuwait**

In December 2007, the Company acquired 26% of the KD 50 million share capital of Kuwait Telecom Company, equivalent to approximately SR 650 million. This company operates in the field of mobile services, and commenced commercial operations on December 4, 2008.

#### **STC Bahrain (VIVA) (BSCC) – Bahrain**

STC Bahrain (BSC Closed) was established in the Kingdom of Bahrain in February 2009, and the Company owns 100% of its BHD 75 million share capital, equivalent to SR 750 million. This company operates in the field of mobile services, international telecommunications, broadband and other related services in the Bahraini market, and commenced commercial operations on March 3, 2010.

Net intangible assets consist of the following as of December 31, 2011:

<b>(Thousands of Saudi Riyals)</b>	<b><u>2011</u></b>	<b><u>2010</u></b>
	<b>(Unaudited)</b>	<b>(Audited)</b>
Licenses	15,288,793	15,641,615
Goodwill arising on the consolidation of financial statements	4,892,743	5,610,971
Trade marks and contractual relations	2,946,114	3,812,645
Spectrum usage rights	2,152,972	2,482,891
Goodwill arising on the acquisition of 25% in Binariang	1,753,114	1,753,114
Goodwill arising on the acquisition of 35% in Oger Telecom Ltd.	826,396	826,396
Goodwill arising on the acquisition of 80.10% in PT Axis Telekom	405,208	713,191
Others	<u>945,118</u>	<u>996,281</u>
	<u>29,210,458</u>	<u>31,837,104</u>

**Saudi Telecom Company**  
**(a Saudi Joint Stock Company)**  
**Notes to the Interim Consolidated Financial Statements for the Three Months and the**  
**Year Ended December 31, 2011 (Unaudited)**

---

**4 MURABAHAS AND LOANS**

Murabahas and loans consist of:

(Thousands of Saudi Riyals)	<u>2011</u> (Unaudited)	<u>2010</u> (Audited)
Current portion	5,929,884	8,446,926
Non-current portion	<u>24,001,053</u>	<u>21,741,130</u>
	<u>29,930,937</u>	<u>30,188,056</u>

As of December 31, 2011, the Group's share in the investees' murabahas and loans amounted to SR 21,859 million (December 31, 2010: SR 17,874 million)

**5 COST OF SERVICES**

Cost of services consists of the following:

(Thousands of Saudi Riyals)	<u>Three Months ended</u> <u>December 31,</u>		<u>Year ended</u> <u>December 31,</u>	
	<u>2011</u> (Unaudited)	<u>2010</u> (Unaudited)	<u>2011</u> (Unaudited)	<u>2010</u> (Audited)
Access charges	3,286,682	1,861,554	9,772,734	8,059,503
Government charges (*)	1,594,889	1,453,026	6,270,540	5,723,173
Repairs and maintenance	519,640	733,791	2,451,452	2,350,700
Employee costs	757,650	702,445	2,868,785	2,922,611
Rent of equipment, property and vehicles	499,729	297,710	1,358,344	828,390
Utilities	147,608	220,429	608,767	508,563
Other	<u>507,307</u>	<u>231,585</u>	<u>1,440,611</u>	<u>1,071,290</u>
	<u>7,313,505</u>	<u>5,500,540</u>	<u>24,771,233</u>	<u>21,464,230</u>

“Other” comprises different items, the main ones being: printing of telephone cards, consultancy fees, security and safety expenses and postage and courier expenses.

(\*)The details of government charges are as follows:

(Thousands of Saudi Riyals)	<u>Three Months ended</u> <u>December 31,</u>		<u>Year ended</u> <u>December 31,</u>	
	<u>2011</u> (Unaudited)	<u>2010</u> (Unaudited)	<u>2011</u> (Unaudited)	<u>2010</u> (Audited)
The Company	1,200,319	1,113,403	4,507,566	4,423,728
Other Group companies	<u>394,570</u>	<u>339,623</u>	<u>1,762,974</u>	<u>1,299,445</u>
	<u>1,594,889</u>	<u>1,453,026</u>	<u>6,270,540</u>	<u>5,723,173</u>

**Saudi Telecom Company**  
(a Saudi Joint Stock Company)

**Notes to the Interim Consolidated Financial Statements for the Three Months and the Year Ended December 31, 2011 (Unaudited)**

**6 SELLING AND MARKETING EXPENSES**

Selling and marketing expenses consist of the following:

(Thousands of Saudi Riyals)	<u>Three Months ended</u>		<u>Year ended</u>	
	<u>December 31,</u>		<u>December 31,</u>	
	<u>2011</u>	<u>2010</u>	<u>2011</u>	<u>2010</u>
	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
Advertising and publicity	774,252	558,382	2,714,205	2,350,299
Employee costs	520,288	459,936	1,984,952	1,909,351
Doubtful debts expense	382,416	368,761	1,366,973	1,584,893
Printing of telephone cards and stationery	86,500	135,722	380,527	406,492
Repairs and maintenance	48,340	28,654	186,613	123,770
Consultancy, legal and professional fees	32,159	8,459	138,644	51,618
Security and safety expenses	32,289	35,409	134,665	129,040
Others	33,143	137,601	549,967	527,637
	<u>1,909,387</u>	<u>1,732,924</u>	<u>7,456,546</u>	<u>7,083,100</u>

“Others” comprises different items, the main ones being: rent of equipment, property and motor vehicles, postage and courier.

**7 GENERAL AND ADMINISTRATIVE EXPENSES**

General and administrative expenses consist of the following:

(Thousands of Saudi Riyals)	<u>Three Months ended</u>		<u>Year ended</u>	
	<u>December 31,</u>		<u>December 31,</u>	
	<u>2011</u>	<u>2010</u>	<u>2011</u>	<u>2010</u>
	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
Employee costs	455,037	401,787	1,829,484	1,692,439
Repairs and maintenance	111,175	80,398	366,202	367,581
Rent of equipment, property and vehicles	49,482	95,498	244,378	264,003
Consultancy & legal and professional fees	113,244	134,122	332,854	361,300
Utilities	44,096	43,285	183,428	167,683
Security and safety expenses	21,852	18,213	89,711	75,304
Others	210,168	197,289	827,004	690,673
	<u>1,005,054</u>	<u>970,592</u>	<u>3,873,061</u>	<u>3,618,983</u>

“Others” comprises different items, the main ones being: insurance premiums, stationery, freight, handling, postage and courier expenses and expenses related to “SADAD” system

**8 DEPRECIATION AND AMORTIZATION**

Depreciation and amortization consist of the following:

(Thousands of Saudi Riyals)	<u>Three Months ended</u>		<u>Year ended</u>	
	<u>December 31,</u>		<u>December 31,</u>	
	<u>2011</u>	<u>2010</u>	<u>2011</u>	<u>2010</u>
	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
Depreciation	1,884,931	1,783,328	7,557,087	7,421,506
Amortization	322,151	430,854	1,296,361	1,220,698
	<u>2,207,082</u>	<u>2,214,182</u>	<u>8,853,448</u>	<u>8,642,204</u>

**Saudi Telecom Company**  
**(a Saudi Joint Stock Company)**

**Notes to the Interim Consolidated Financial Statements for the Three Months and the Year Ended December 31, 2011 (Unaudited)**

**9 OTHER INCOME AND EXPENSES, NET**

This item consists of the following:

(Thousands of Saudi Riyals)	<u>Three Months ended</u> <u>December 31,</u>		<u>Year ended</u> <u>December 31,</u>	
	<u>2011</u>	<u>2010</u>	<u>2011</u>	<u>2010</u>
	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
Miscellaneous revenue	491,030	367,938	1,730,524	2,339,762
(Losses) / Gains on foreign currency exchange fluctuations	(22,578)	6,596	(1,105,323)	359,318
Miscellaneous expenses	<u>(204,648)</u>	<u>(176,838)</u>	<u>(1,214,304)</u>	<u>(622,827)</u>
	<u>263,804</u>	<u>197,696</u>	<u>(589,103)</u>	<u>2,076,253</u>

The increase in losses from foreign currency exchange fluctuations during 2011 is attributed to the losses recorded by Oger Telecom company Ltd as a result of Turkish Lira and the South African Rand exchange rates fluctuation against the US Dollar. Miscellaneous revenue includes realized gain amounted to SR 554 million which includes SR 286 million resulting from the restructuring of PT Axis Telekom company (refer to Note 14) and SR 268 million resulting from acquiring a stake in Sale for Distribution and Communication Co. Ltd. (refer to Note 16).

Miscellaneous revenues for the year ended December 31, 2010 include an amount of SR 728 million which represents a gain from the sale of fixed assets (towers) in one of Binariang Holding Group's subsidiaries. Also miscellaneous expenses include during 2011 an amount of SR 375 million as a reward for two-month's salary to the company's employees

**10 COMMITMENTS AND CONTINGENCIES**

**Commitments**

- (a) The Group enters into commitments during the ordinary course of business for major capital expenditures, primarily in connection with its network expansion programs. Outstanding capital expenditure commitments approximated SR 2,560 million on December 31, 2011 (December 31, 2010: SR 3,498 million).
- (b) Certain land and buildings, for use in the Group's operations, are leased under operating lease commitments expiring at various future dates. During the fourth quarter and the year ended December 31, 2011, total rent expense under operating leases amounted to SR 473 million and SR 1,054 million, respectively (fourth quarter and the year ended December 31, 2010: SR 297 million and SR 633 million, respectively).

**Contingencies**

The Group, in the normal course of business, is subject to proceedings, lawsuits and other claims. However, these matters are not expected to have a material impact neither on the Group's financial position or on the results of its operations as reflected in the interim consolidated financial statements.

**11 FINANCIAL INSTRUMENTS**

**Fair value**

Fair value is the amount for which an asset could be exchanged, or a liability settled, between knowledgeable, willing parties in an arm's length transaction. The carrying amounts for all financial

**Saudi Telecom Company**  
**(a Saudi Joint Stock Company)**

**Notes to the Interim Consolidated Financial Statements for the Three Months and the Year Ended December 31, 2011 (Unaudited)**

---

instruments do not differ materially from their fair values as at 31 December 2011 and 2010 which are as follows:

- Cash & cash equivalents, accounts receivable, payables and other debit and credit balances fair values are considered approximate to their recorded amounts, due to their short term nature.
- Fair values of shares in active markets rely on fair market values.
- Fair values of government bonds and loans rely on discounted cash flows.

Management does not believe that the fair values of the Group's financial assets and liabilities differ materially from their carrying values.

**Commission rate risk**

Commission rate risk comprises various risks related to the effect of changes in commission rates on the Group's financial position and cash flows. The Group manages its cash flows by controlling the timing between cash inflows and outflows. Surplus cash is invested to increase the Group's commission income through holding balances in short-term and long-term bank deposits, but the related commission rate risk is not considered to be significant.

**Currency risk**

Currency risk is the risk that the value of a financial instrument will fluctuate due to changes in foreign exchange rates. Management monitors fluctuations in foreign currency exchange rates and enters into hedging agreements where possible to reduce the currency risk; the official currency of the Group is the Saudi Riyal, the base currency dealing by the Group and its price is currently fixed with a minor margin against the U.S. dollar.

**Credit risk**

Credit risk is the risk that other parties will fail to discharge their obligations and cause the Group to incur a financial loss. Financial instruments that subject the Group to concentrations of credit risk consist primarily of cash balances and accounts receivable. The Group deposits its cash balances with a number of major high credit-rated financial institutions and has a policy of limiting its balances deposited with each institution. The Group does not believe that there is a significant risk of non-performance by these financial institutions. The Group does not consider itself exposed to a concentration of credit risk with respect to accounts receivable due to its diverse customer base (residential, professional, large business and public entities) operating in various industries and located in many regions.

**Liquidity risk**

Liquidity risk is the risk that the Group will encounter difficulty in raising funds to meet commitments associated with financial instruments. Liquidity is managed by periodically ensuring its availability in amounts sufficient to meet any future commitments. The Group does not consider itself exposed to significant risks in relation to liquidity.

**12 FINANCIAL DERIVATIVES**

The Group enters into interest rate swap agreements to hedge its interest rate risk of expected future cash outflows in relation to its floating rate debt. The notional principal amount and fair value of these hedges as of December 31, 2011 was SR 10,938 million and SR 494 million respectively (2010: The notional principal amount and fair value of these hedges as of December 31, 2010 was SR 7,387 million and SR 761 million respectively) The fair value of the effective impact of these hedges is included in other reserves in the interim consolidated balance sheet.

**Saudi Telecom Company**  
**(a Saudi Joint Stock Company)**

**Notes to the Interim Consolidated Financial Statements for the Three Months and the Year Ended December 31, 2011 (Unaudited)**

**13 SEGMENT INFORMATION**

**- According to the main activities of the Group**

The Group has identified its operating segments by the type of service provided by the Group and transactions between operating segments occur in accordance with the normal trade provisions and terms. There are no other substantial revenues or expenses between segments.

The main operating segments of the Group comprise:

- GSM, for which the main services are: mobile, third generation services, prepaid cards, international roaming and messages.
- PSTN, for which the main services are: fixed line, card telephones, interconnect and international calls.
- DATA, for which the main services are: leased data transmission circuits, DSL and internet.
- Un-allocated, containing items which could not be linked with the main operating segments of the Group.

**The segmental information for the Year ended December 31, 2011 was as follows:**

(Thousands of Saudi Riyals)	<u>GSM</u>	<u>PSTN</u>	<u>DATA</u>	<u>Un-allocated</u>	<u>TOTAL</u>
Revenue from services	37,909,461	8,309,321	9,387,522	613,568	56,219,872
Interconnect revenues	3,075,765	8,143,313	1,283,803	(64,620)	12,438,261
Interconnect expenses	<u>(6,100,587)</u>	<u>(2,654,089)</u>	<u>(3,617,913)</u>	<u>(65,672)</u>	<u>(12,438,261)</u>
Net revenue from services	<u>34,884,639</u>	<u>13,798,545</u>	<u>7,053,412</u>	<u>483,276</u>	<u>56,219,872</u>
Depreciation and amortization	4,361,151	3,650,397	643,936	197,964	8,853,448
Net income	7,559,660	(1,002,835)	1,428,718	(315,420)	7,670,123
Total assets	41,482,645	35,539,590	8,182,500	26,976,084	112,180,819
Total liabilities	20,681,776	13,340,539	2,084,075	22,508,032	58,614,422

**The following table shows the segmental information for the Year ended December 31, 2010:**

(Thousands of Saudi Riyals)	<u>GSM</u>	<u>PSTN</u>	<u>DATA</u>	<u>Un-allocated</u>	<u>TOTAL</u>
Revenue from services	34,159,740	10,156,021	7,140,899	330,168	51,786,828
Interconnect revenues	2,351,035	6,739,956	872,454	-	9,963,445
Interconnect expenses	<u>(4,966,449)</u>	<u>(2,838,177)</u>	<u>(2,158,819)</u>	-	<u>(9,963,445)</u>
Net revenue from services	<u>31,544,326</u>	<u>14,057,800</u>	<u>5,854,534</u>	<u>330,168</u>	<u>51,786,828</u>
Depreciation and amortization	4,069,819	3,788,973	578,099	205,313	8,642,204
Net income	8,018,217	665,967	807,923	(55,785)	9,436,322
Total assets	39,252,639	37,845,999	6,796,644	26,885,637	110,780,919
Total liabilities	17,069,967	12,779,192	2,205,760	25,261,655	57,316,574

**Saudi Telecom Company**  
**(a Saudi Joint Stock Company)**  
**Notes to the Interim Consolidated Financial Statements for the Three Months and the**  
**Year Ended December 31, 2011 (Unaudited)**

**- According to Group operations**

The Group has divided its operations into domestic and international operations

The following table shows the segmental information according to Group operations:

**For the year ended December 31, 2011**

	<u>Domestic Operations</u>			<u>International Operations</u>			
	<u>KSA</u>	<u>STC-Bahrain</u>	<u>GDMH</u>	<u>VIVA-Kuwait</u>	<u>PT Axis</u>	<u>OTL</u>	<u>Binariang</u>
Operating revenues	38,057,501	782,941	455,338	1,267,245	567,241	11,152,700	3,936,906
Total assets (*)	78,660,169	1,938,990	483,236	1,698,915	3,619,840	21,355,173	19,900,414

The financial statements consolidation adjustments relating to intangible assets and related parties transactions amounted to SR (15,475,918) thousand

**For the year ended December 31, 2010**

	<u>Domestic Operations</u>			<u>International Operations</u>			
	<u>KSA</u>	<u>STC-Bahrain</u>	<u>GDMH</u>	<u>VIVA-Kuwait</u>	<u>PT Axis</u>	<u>OTL</u>	<u>Binariang</u>
Operating revenues	35,251,854	372,111	220,180	805,791	172,432	11,137,790	3,826,670
Total assets (*)	72,356,210	1,541,447	366,698	1,339,026	2,224,925	24,949,134	22,310,152

The financial statements consolidation adjustments relating to intangible assets and related parties transactions amounted to SR (14,306,673) thousand

**14 INCREASE OF THE GROUP'S SHARE IN PT AXIS TELEKOM INDONESIA - (formerly known as NTS (AXIS))**

On April 6, 2011, the Group acquired an additional 29.10% in PT Axis Telekom, known by the Axis brand name, that was based on an agreement signed on March 9, 2011 between the Company and Maxis Communications Berhad (MCB) one of the wholly owned subsidiaries of Binariang Group to restructure PT Axis Telekom. The agreement was approved by the appropriate regulatory authorities in Indonesia and the conditions necessary for the completion of the agreement were fulfilled on April 6, 2011. This resulted in the following:

- MCB provided a loan amounting to USD 69 million, equivalent to approximately SR 259 million to PT Axis Telekom.
- Loan waiver by MCB of its rights to receive its loan repayment due from PT Axis Telekom amounting to USD 412 million, equivalent to approximately SR 1,545 million.
- MCB sold 1,864,489,495 of its shares in PT Axis Telekom to the Company, thus increasing the Company's direct stake in PT Axis Telekom from 51% to 80.1% and reducing MCB's stake in PT Axis Telekom from 44% to 14.9%, with the survival of the local partner's share of 5%.
- The Company is committed to provide another loan amounting to USD 371 million, equivalent to approximately SR 1,391 million to be paid according to PT Axis Telekom's

**Saudi Telecom Company**  
**(a Saudi Joint Stock Company)**

**Notes to the Interim Consolidated Financial Statements for the Three Months and the Year Ended December 31, 2011 (Unaudited)**

---

- operational needs and without finance cost. The Group paid USD 241 million, equivalent to SR 904 million of this loan to PT Axis Telekom during the year ended December 31, 2011.
- The Company is committed to provide a letter of support in order to obtain the necessary bank financing for PT Axis Telekom according to the approved finance plan for the next five years.

The net realized gains at the Group level as a result of the restructuring of PT Axis Telekom amounted to SR 286 million. The provisional fair values of net assets in 6 April 2011 were used for the calculation of goodwill arising on the Company's acquisition of an additional 29.10% of PT Axis Telekom. Subsequently, fair values of net assets used to determine the goodwill were revised based on the purchase price allocation exercise and completed in the fourth quarter of 2011. As a result, the amounts recorded as goodwill were accordingly reallocated as follows (Goodwill SR 405 million, Licenses SR 229 million and Trademarks and contractual relations SR 27 million).

The Group was treating its investment in PT Axis Telekom (the joint venture project) according to the proportionate consolidation method. As a result of the restructuring of PT Axis Telekom which resulted in an increase in the ownership share of the Company to 80.10% instead of 51%, starting from the second quarter, 2011, the Group started treating its investment in PT Axis Telekom (a subsidiary) according to the full consolidation method.

**15 INCREASE IN THE GROUP'S SHARE IN GULF DIGITAL MEDIA HOLDING COMPANY.**

On 18 Muharram 1433 (December 13, 2011), the Group acquired an additional 20% in the Gulf Digital Media a Bahraini Holding company, also known by (Intigral) brand name, for SR 90 million, increasing the Group controlling share to 71%. The increase in the Group share did not have an impact in its period results.

**16 PURCHASE OF STAKE IN SALE FOR DISTRIBUTION AND COMMUNICATION CO. LTD.**

On 2 Safar 1433 (December 26, 2011), the Group acquired a controlling interest of 60% in Sale for Distribution and Communication Co. Ltd. for SR 208 million. As a result of such acquisition, the Group realized a gain of SR 268 million in its period results. The Group treated its investment in Sale for Distribution and Communication Co. Ltd. according to the full consolidation method.

**17 SUBSEQUENT EVENTS**

The Board of Directors, in its meeting held on Wednesday 24 Safar 1433 H (January 18, 2012), approved the interim consolidated financial statements for the fourth quarter of 2011 and proposed interim dividends for the fourth quarter of 2011 amounting to SR 1,000 million, at the rate of SR 0.50 per share allocated to registered shareholders on the date of the convening of the General Assembly which will be declared at a later date, resulting in a total dividend for 2011 of SR 2.00 per share (2010: SR 3.00 per share).

**18 RECLASSIFICATION**

Certain comparatives of the period ended December 31, 2010 have been reclassified to conform to the classifications used for the period ended December 31, 2011.