

**stc**

**Reference Offer (RO)**

**Annex F**

**Price List**

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**Schedule [1]: Wholesale Fixed Call Termination Service to stc Geographic Number Ranges**

Geographic Number ranges	*Rate per minute <sup>1,2</sup>
<b>stc Charge</b>	SAR 0.011

\* Note: (1) The Termination charge is set by CST and will be updated as directed by CST  
 (2) The charges are reciprocal between stc and the Other Local Operators and apply on a 24hour basis.

<sup>1</sup> All prices are exclusive of Value Added Tax (VAT) which will be invoiced in addition to the OLO.

<sup>2</sup> Based on the reciprocal arrangement with the Licensed Operator for the termination of the calls to the fixed users.

## Schedule [1A]: Call Termination Service to stc Non-Geographic Number Ranges

### 800 Freephone services:

The availability of service will be available by default for the user of the 800 number to receive Fixed Calls from the Other Licensed Operator (OLOs). The Interconnection Termination Charge for 800 Service is inclusive in the charges for Mobile and Fixed Intelligent Call Origination Services stipulated in Schedule [9] and [10]

### 700 calls to Information Service Providers:

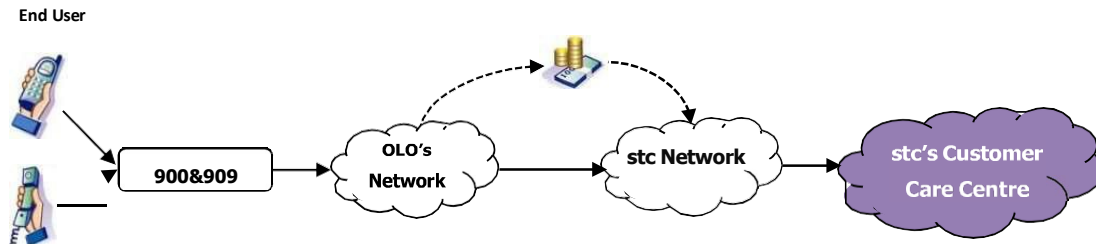
The customer tariffs for calls to 700 numbers are currently set by the individual Information Service Providers for specific numbers. Charges to the OLO will therefore set by commercial negotiation, based on the OLO's costs for originating calls in its network the Information Service Providers' charges and stc charges. The Interconnection Termination Charge for 700 Service is inclusive in the charges for Mobile and Fixed Intelligent Call Origination Services stipulated in Schedule [9] and [10]

### Cost Sharing Call Services ('9200 Service'):

For the Cost Sharing Call Services provided by stc, OLO shall use the service for its own users. As per CST decision number 466/1442, the Interconnection Termination Charge for 9200 Service is "Zero" for all Local Operators.

### Voice Call Termination to stc's Customer Care Centre:

The service enables OLO's customers to access stc's Customer Care Centre where the call shall be handed over from OLO's network to stc's network, routed to stc's Call Centre and answered by stc's operators. stc shall convey calls to Customer Care at the same quality of service as stc conveys similar calls originated on stc's network. The service will be provided as shown in the diagram below:



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**The charges for calls to stc's Customer Care Centre:**

Service	*Rate per minute <sup>1</sup>
<b>Calls to stc's Customer Care Centre</b>	OLO shall pay to stc a charge of SAR 0.18 per minute.

\* Notes: (1) The charges apply on a 24 Hour basis.  
(2) The above charge is net of other settlements between **stc** and OLO.

**Directory Enquiry Services charges:**

Service	*Rate per minute <sup>1</sup>
Directory enquiries	SAR 0.045

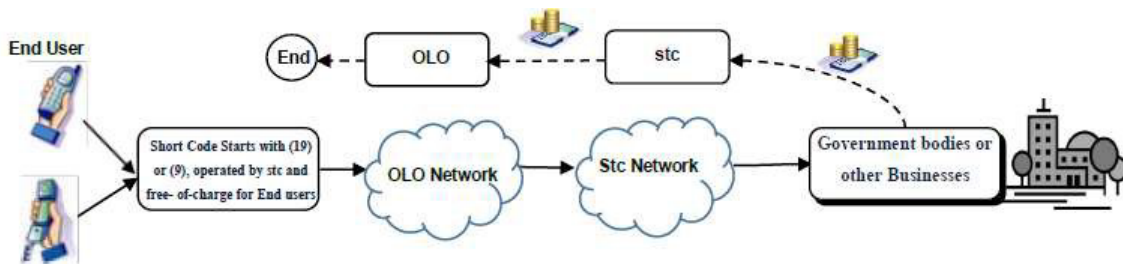
\* Note: (1) The charge apply on a 24 Hour basis.  
(2) **stc** reserves the right to decommission this directory service in the future at its own discretion.

<sup>1</sup> All prices are exclusive of Value Added Tax (VAT) which will be invoiced in addition to the OLO.

### Call Termination to Government and other business entities:

The service enables OLO's customers to access either non-geographic short codes starting with "19" (structured of 4, 5, or 6 digits) or non-geographic "special" short codes starting with "9" (structured of 3 digits), which could be free-of-charge for end users upon request from the government and other business entities. Such calls shall be terminated to stc's customers of Government bodies and other Business entities. It is offered as follows; stc pays back an amount of SAR0.10\Min to the OLOs from which the call is initiated and terminated to such special short codes

For short codes, starting with "19" (structured of 4, 5, or 6 digits) and not free of charges for the end user, stc charges the OLOs from which the call is initiated and terminated to such special short codes an amount equals to the FTR specified by CST. The service will be provided as shown in the diagram below:





# Call Termination to Emergency Services

Charge for calls to Emergency Services are as follows:

Service	*Charge per minute
112	FTR
911	FTR
980	FTR
989	FTR
990	FTR
992	FTR
993	FTR
994	FTR
995	FTR
996	FTR
997	FTR
998	FTR
999	FTR

\* Note: FTR is subject to CST regulation and the charges are applied on a 24 hour basis.

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## Schedule [2] Wholesale Mobile Call Termination Service

Mobile Number Ranges	*Rate per minute <sup>1, 2</sup>
stc charge	SAR 0.022

\* Note: (1) The Termination Charge is set by CST and will be updated as directed by CST  
(2) The charges is reciprocal and apply on a 24-hour basis.

<sup>1</sup> All prices are exclusive of Value Added Tax (VAT), which will be invoiced in addition to the OLO.

<sup>2</sup> Based on the reciprocal arrangement with the Licensed Operator for the termination of the calls to the mobile users.

## Schedule [3] Interconnection Link Services

### Schedule [3A] Customer Sited Interconnection Link Service

#### Set-up Charge

Capacity	*Rate per circuit <sup>1</sup>
E1	SAR 20,000
STM-1	SAR 20,000
STM-4	SAR 30,000

#### Charge

Capacity	Band	*Annual Charge (SAR per Link)	*IRU Charge <sup>1, 2, 3</sup> (SAR per Link)
E1	Local	SAR 43,000	SAR 129,000
STM-1 TX Link	Local	SAR 150,000	SAR 646,000
STM-4 TX Link	Local	SAR 450,000	SAR 2,025,000
STM-1 Port	Local	SAR 189,000	N/A
STM-4 Port	Local	SAR 756,000	N/A

- \* Note: (1) The price for E1 represents both transmission and Port.  
 (2) The prices for STM1 & STM4 are offered segregated (Transmission as well as Port)  
 (3) The configuration for this service is unidirectional.

<sup>1</sup> All prices are exclusive of Value Added Tax (VAT) which will be invoiced in addition to the OLO.

<sup>2</sup> For IRU, the payment should be upfront and there is 5% O&M applied annually.

<sup>3</sup> IRU duration is 15 years

### Schedule [3A1]: Customer Sited Interconnection Link Service (IP Interconnection Service)

Physical linking of an operator's IP network with the IP equipment or facilities that belong to another operator's network. It will allow customers to make an IP call, enabling all the features of enriched calling, to another subscriber on another IP network. It is the linking of two or more operators' networks, either domestically within a country or internationally, so that the calls remain entirely on IP network infrastructure and do not fall back to older legacy services during call routing. For the avoidance of doubt, the following aspects shall be considered in providing the IP Interconnection Link Service:

- The IP Interconnection Links will be used for the conveyance (termination) of the OLO's traffic into stc network.
- Until routes are mature and traffic volumes become stable, the IP Interconnection routes will be uni-directional.
- In some specific cases and based on OLOs request due to technical limitations, bi-directional operation of these routes will be considered and the proper pricing for such bi-directional routes will be bespoke accordingly, factors that may impacts bi-directional pricing are as follow:
  - Capacity of the IP Interconnection link(s).
  - Capacity of the IP Interconnection Port(s).
  - Volume of exchanged traffic between operators on same bi-directional link(s).

#### Set-up Charge

Customer Sited Interconnection Link Service (IP Interconnection)	Rate per Link <sup>1</sup> (Uni-directional)	Rate per Link <sup>1</sup> (Bi-directional)
<b>500Mbps</b>	SAR 40,000	Bespoke <sup>2</sup>
<b>1Gbps</b>	SAR 40,000	Bespoke <sup>2</sup>
<b>5Gbps</b>	SAR 40,000	Bespoke <sup>2</sup>
<b>10Gbps</b>	SAR 40,000	Bespoke <sup>2</sup>

<sup>1</sup> All prices are exclusive of Value Added Tax (VAT) which will be invoiced in addition to the OLO.

<sup>2</sup> CST will be notified by sending a copy of the SOF

## Annual Rental

Customer Sited Interconnection Link Service (IP Interconnection)	Rate per Link <sup>1</sup> (Unidirectional)	Rate per Link <sup>1</sup> (Bi-directional)
<b>500Mbps</b>	SAR 668,840	Bespoke <sup>2</sup>
<b>1Gbps</b>	SAR 977,850	Bespoke <sup>2</sup>
<b>5Gbps</b>	SAR 3,841,068	Bespoke <sup>2</sup>
<b>10Gbps</b>	SAR 7,130,365	Bespoke <sup>2</sup>

## Discount Structure for Unidirectional per Link

# circuits 500Mb equivalent	2 year contract	3 year contract	5 year contract
<b>3 to 10</b>	5%	8%	10%
<b>11 to 20</b>	8%	10%	12%
# circuits 1G equivalent	2 year contract	3 year contract	5 year contract
<b>5 to 10</b>	5%	8%	10%
<b>11 to 20</b>	8%	10%	12%

# circuits 5G equivalent	2 year contract	3 year contract	5 year contract
<b>2 to 8</b>	3%	5%	8%
<b>9 to 15</b>	5%	8%	10%

# circuits 10G equivalent	2 year contract	3 year contract	5 year contract
<b>2 to 4</b>	3%	5%	8%
<b>5 to 10</b>	5%	8%	10%

<sup>1</sup> All prices are exclusive of Value Added Tax (VAT) which will be invoiced in addition to the OLO.

<sup>2</sup> CST will be notified by sending a copy of the SOF

## IP Interconnection Port

Service Name	Definition
<b>IP Interconnection Port</b>	<p>IP interconnection port is physical linking of an operator's IP network with the IP equipment or facilities that belong to another operator's network. It will allow customers to make an IP call, enabling all the features of enriched calling, to another subscriber on another IP network, stc will provide fixed transmission capacity for voice traffic between its network and the network of OLOs</p> <p>Each end of the interconnect link is located in the network of the participating operators with the Point of Interconnection located at the Digital Distribution Frame within the national operator's premises. The project would help <b>stc</b> to automate the dynamic provisioning of L1 and L2</p>

### Set up Charge (Unidirectional)

Bandwidth	Charge <sup>1</sup>
<b>500 MB</b>	SAR 20,000
<b>1 GB</b>	SAR 20,000
<b>3 GB</b>	SAR 20,000
<b>5 GB</b>	SAR 40,000
<b>10 GB</b>	SAR 40,000

### Annual Prices (Unidirectional)

Speed	Price per Port <sup>1</sup>
<b>500 MB</b>	SAR 239,374
<b>1 GB</b>	SAR 350,000
<b>3 GB</b>	SAR 1,020,000
<b>5 GB</b>	SAR 1,374,698
<b>10 GB</b>	SAR 2,550,000

<sup>1</sup> All prices are exclusive of Value Added Tax (VAT) which will be invoiced in addition to the OLO.

## Schedule [3B] In Span Interconnection Link Service

### Survey Charges

Survey	Rate <sup>1</sup>
Survey/Feasibility Study	Bespoke <sup>2</sup>

### Set-up Charge

Footway Box Construction	Rate <sup>1</sup>
Footway Box	Bespoke <sup>2</sup>

IS Interconnect Link	Rate <sup>1</sup>
STM- 1	Bespoke <sup>2</sup>

Intra Building Link	Rate <sup>1</sup>
STM- 1	Bespoke <sup>2</sup>

### Annual Rental

IS Interconnect Link	Rate per year <sup>1</sup>
STM- 1	Bespoke <sup>2</sup>

Intra Building Link	SAR per year <sup>1</sup>
STM- 1	Bespoke <sup>2</sup>

1 All prices are in SAR and exclusive of Value Added Tax (VAT) which will be invoiced in addition to the OLO  
2 CST will be notified by sending a copy of the SOF

## Schedule [4] Wholesale Leased Line Services:

### Schedule [4A1] Wholesale National Leased Line Service:

#### Description of Wholesale National Leased Line Service Pricing

The Wholesale National Leased Line Service is designed to provide cost effective connectivity using different circuits' condition to visibility. Wholesale National Leased Line Service Pricing is available to Other Licensed Operators who hold either a mobile network operator license, fixed network operator license or who are licensed to provide data services. As an option, variety of link protection mechanisms are available to this service, tailored to customer requirements and feasibility considerations. The protection types are:

- Gold (1 (Working), 1 (Protection)): Fiber Protection up to **stc** Host Site without Equipment Protection
- Platinum (1 (Working), 1 (Protection)): Fiber Protection from two stc Host Sites and Equipment Protection at two different **stc** Host Sites

The prices cover both Local and Long Haul circuits with a three stage pricing structure:

- Setup Charge
- Annual rental charges.
- IRU Charges.

#### Charges

Circuit Type	Setup Charge <sup>1</sup> (SAR)	Annual Rental Charge <sup>1</sup> (SAR)	IRU <sup>1, 2, 3</sup> (SAR)
<b>STM-1 Circuits</b>			
<b>Local</b>	16,000	64,974	194,922
<b>Long Haul</b>	16,000	146,965	440,895
<b>STM-4 Circuits</b>			
<b>Local</b>	24,000	139,230	417,690
<b>Long Haul</b>	24,000	278,460	835,380
<b>1G\GE Circuits</b>			
<b>Local</b>	28,000	194,922	584,766
<b>Long Haul</b>	28,000	404,430	1,213,290
<b>STM- 16 Circuits</b>			
<b>Local</b>	28,000	360,407	1,081,220
<b>Long Haul</b>	28,000	596,700	1,790,100



Circuit Type	Setup Charge <sup>1</sup> (SAR)	Annual Rental Charge <sup>1</sup> (SAR)	IRU <sup>1, 2, 3</sup> (SAR)
<b>10G/GE Circuits</b>			
Local,10G	28,000	739,345	2,218,037
Local,10G Gold	28,000	1,256,887	3,502,164
Local,10G Platinum	28,000	1,404,756	3,969,119
Local,10GE	28,000	739,345	2,218,037
Local,10GE Gold	28,000	1,256,887	3,502,164
Local,10GE Platinum	28,000	1,330,822	3,735,641
Long Haul,10G	28,000	1,160,250	3,480,750
Long Haul,10G Gold	28,000	1,972,425	5,495,921
Long Haul,10G Platinum	28,000	2,204,475	6,228,711
Long Haul,10GE	28,000	1,137,045	3,411,135
Long Haul,10GE Gold	28,000	1,972,425	5,495,921
Long Haul,10GE Platinum	28,000	2,204,475	6,228,711
<b>40G Circuits</b>			
Local,40G	35,000	1,163,158	4,026,316
Local,40G Gold	35,000	1,977,368	6,039,474
Local,40G Platinum	35,000	2,210,000	6,844,737
Long Haul, 40G	35,000	2,236,842	6,263,158
Long Haul, 40G Gold	35,000	3,802,632	9,394,737
Long Haul, 40G Platinum	35,000	4,250,000	10,647,368
<b>100G/GE Circuits</b>			
Local,100G	35,000	2,144,421	6,433,262
Local,100G Gold	35,000	3,645,516	9,649,893
Local,100G Platinum	35,000	4,074,400	10,936,545
Local,100GE	35,000	2,331,032	6,304,597
Local,100GE Gold	35,000	3,645,516	9,649,893

Circuit Type	Setup Charge <sup>1</sup> (SAR)	Annual Rental Charge <sup>1</sup> (SAR)	IRU <sup>1, 2, 3</sup> (SAR)
100G/GE Circuits			
Local,100GE Platinum	35,000	4,074,400	10,936,545
Long Haul,100G	35,000	4,641,000	13,923,000
Long Haul,100G Gold	35,000	7,889,700	20,884,500
Long Haul,100G Platinum	35,000	8,817,900	23,669,100
Long Haul,100GE	35,000	4,548,180	13,644,540
Long Haul,100GE Gold	35,000	7,889,700	20,884,500
Long Haul,100GE Platinum	35,000	8,817,900	23,669,100

<sup>1</sup> All prices are exclusive of Value Added Tax (VAT) which will be invoiced in addition to the OLO.

<sup>2</sup> For IRU, the payment should be upfront and there is 5% O&M applied annually.

<sup>3</sup> IRU duration is 15 years

## Discount Structure

# circuits STM-1 equivalent	2 year contract	3 year contract	4 year contract	5 year contract
5 to 16	8%	10%	13%	18%
17 to 64	10%	12%	15%	20%
# circuits STM-4 equivalent	2 year contract	3 year contract	4 year contract	5 year contract
5 to 8	8%	10%	13%	18%
9 to 16	10%	12%	15%	20%
# circuits 1G\GE equivalent	2 year contract	3 year contract	4 year contract	5 year contract
2 to 4	10%	12%	15%	20%
# circuits STM-16 equivalent	2 year contract	3 year contract	4 year contract	5 year contract
2 to 4	10%	12%	15%	20%
# circuits 10G/GE equivalent	2 year contract	3 year contract	4 year contract	5 year contract
2 to 4	10%	12%	15%	20%
5 to 10	15%	18%	21%	25%
# circuits 40G/GE equivalent	2 year contract	3 year contract	4 year contract	5 year contract
2 to 4	10%	12%	15%	20%
5 to 10	15%	18%	21%	25%
# circuits 100G/GE equivalent	2 year contract	3 year contract	4 year contract	5 year contract
2 to 4	10%	12%	15%	20%
5 to 10	15%	18%	21%	25%

## Discount Structure for IRU Contracts

# circuits STM-1 equivalent	Discount
5 to 16	20%
17 to 64	25%
# circuits STM-4 equivalent	Discount
5 to 8	20%
9 to 16	25%
# circuits 1G/GE equivalent	Discount
2 to 4	20%
5 to 10	25%
# circuits STM-16 equivalent	Discount
2 to 4	20%
# circuits 10G/GE equivalent	Discount
2 to 4	20%
5 to 10	35%
# circuits 40G/GE equivalent	Discount
2 to 4	20%
5 to 10	35%
# circuits 100G/GE equivalent	Discount
2 to 4	20%
5 to 10	35%

## Schedule [4A2] Wholesale National Leased Line Service (CNFO):

A service where stc provides national MPLS VPN Core Network for OLOs (CNFO) capacity over its Network via MPLS VPN node sites, between 2 fixed points of the Other Licensed Operator's (OLO) property/site, not for end customer. This will allow operator to expand their core networks through **stc** infrastructure. Wholesale National Leased Line Service (CNFO) Pricing is as follows:

### Wholesale National Leased Line Service (CNFO) Price:

Capacity	Set-Up Charges <sup>1</sup>	Annual Rate <sup>1</sup>
<b>1G</b>	SAR 17,000	SAR 1,010,608
<b>2.5G</b>	SAR 17,000	SAR 1,289,769
<b>10G</b>	SAR 17,000	SAR 2,646,313

### Discount Structure

# circuits 1G equivalent	2 year contract	3 year contract	5 year contract
<b>5 to 10</b>	8%	15%	20%
<b>11 to 20</b>	15%	20%	25%
# circuits 2.5G equivalent	2 year contract	3 year contract	5 year contract
<b>2 to 8</b>	8%	15%	20%
<b>9 to 15</b>	15%	20%	25%
# circuits 10G equivalent	2 year contract	3 year contract	5 year contract
<b>2 to 4</b>	8%	15%	20%
<b>5 to 10</b>	15%	20%	25%

<sup>1</sup> All prices are exclusive of Value Added Tax (VAT) which will be invoiced in addition to the OLO.

## Schedule [4A3-1] Wholesale National Terminating Segments of Leased Lines Service (L2VPN):

Wholesale National Terminating Segments of Leased Lines Service comprises the provision by **stc** of a fixed capacity transmission facility joining a customer site to a trunk node for onward physical connection to the OLO's point of access, via Wholesale Trunk Segment of a Leased Line. A Trunk Node is a location on **stc**'s network designated for connecting a leased line access segment with Wholesale Trunk Segments of Leased Lines.

### Service Price:

Capacity	Set-Up Charge <sup>1</sup> (SAR)	Annual Charge <sup>1</sup> (SAR)	Annual Charge <sup>1</sup> (SAR)/Mbps
1 Mbps	2,125	5,702	5,702.00
2 Mbps	2,125	10,464	5,232.00
3 Mbps	2,125	11,510	3,836.67
4 Mbps	2,125	13,800	3,450.00
5 Mbps	2,125	16,800	3,360.00
6 Mbps	2,125	18,600	3,100.00
7 Mbps	17,000	19,800	2,828.57
8 Mbps	17,000	21,000	2,625.00
9 Mbps	17,000	22,200	2,466.67
10 Mbps	17,000	23,400	2,340.00
11 Mbps	17,000	23,303	2,136.36
12 Mbps	17,000	25,576	2,131.33
13 Mbps	17,000	27,540	2,107.08
14 Mbps	17,000	29,658	2,112.57
15 Mbps	17,000	31,640	2,109.33
16 Mbps	17,000	33,814	2,113.38
17 Mbps	17,000	35,820	2,107.06
18 Mbps	17,000	37,344	2,074.67
19 Mbps	17,000	38,688	2,036.21
20 Mbps	17,000	40,690	2,034.50
100 Mbps	17,000	130,524	1,305.24
500 Mbps	17,000	538,524	1077.05
1 Gbps	17,000	1,010,124	986.45
10 Gbps	17,000	3,056,076	298.44

<sup>1</sup> All prices are exclusive of Value Added Tax (VAT) which will be invoiced in addition to the OLO.

## Slabs Pricing Structure

The pricing of this capacities of this Service beyond 20Mbps are given in the below slabs where by any additional 1 Mbps will have the prices given in the below table, where by 20Mbps, 100Mbps, 500Mbps and 1Gbps will be used as a base to calculate the total charge for each slab:

No.	*Speeds	Setup Charge <sup>1</sup> (SAR)	Annual Charges <sup>1</sup> (SAR)/Mbps
1	From 21 Mbps up to 99Mbps as Slabs	17,000	1,092
2	From 101 Mbps up to 499Mbps as Slabs	17,000	1,020
3	From 501 Mbps up to 1023Mbps as Slabs	17,000	900
4	From 1G (1025 Mbps) up to 10Gbps as Slabs	17,000	222

**\*Note:** 20Mbps, 100Mbps, 500Mbps and 1Gbps will be used as a base to calculate the total charge for each slab by this equation: (Base Price + (Number of additional Mbps \* Additional Mbps price))

Pricing of capacities, beyond 1Gbps, of this Service are given in the below slabs where by any additional 1Gbps will have the prices given in the below table, whereby 10Gbps will be used as a base to calculate the total charge for each slab:

No.	*Speeds	Setup Charge <sup>1</sup> (SAR)	Annual Charges <sup>1</sup> (SAR)/Gbps
1	Above 10Gbps as Slap (1Gbps)	17,000	184,320

**\*Note:** 10Gbps will be used as a base to calculate the total charge for each slab by this equation: (Base Price + (Number of additional Gbps \* Additional Gbps price))

<sup>1</sup> All prices are exclusive of Value Added Tax (VAT) which will be invoiced in addition to the customer.

## Discount Structure

# of circuits	Commitment		
	1 year	3 Years	5 Years
2 Mbps – 20 Mbps			
50 - 199	5%	10%	15%
200 – 399	10%	15%	20%
400-599	15%	20%	25%
600-999	20%	25%	30%
≥1000	30%		
>20 Mbps			
50 - 199	5%	10%	15%
200 – 399	10%	15%	20%
400-599	15%	20%	25%
600-999	20%	25%	30%
≥1000	35%		



## Schedule [4A3-2] Wholesale National Terminating Segments of Leased Lines Service (L3VPN):

Wholesale National Terminating Segments of Leased Lines Service comprises the provision by **stc** of a fixed capacity transmission facility joining a customer site to a trunk node for onward virtual connection to the OLO's point of access, via Wholesale Trunk Segment of a Leased Line. A Trunk Node is a location on **stc**'s network designated for connecting a leased line access segment with Wholesale Trunk Segments of Leased Lines. Wholesale National Terminating Segments of Leased Lines Service (L3VPN)

### Service Price:

Capacity	Set-Up Charge <sup>1</sup> (SAR)	Annual Charge <sup>1</sup> (SAR)	Annual Charge <sup>1</sup> (SAR)/Mbps
1 Mbps	2,125	5,529.6	5,529.60
2 Mbps	2,125	9,672	4,836.00
3 Mbps	2,125	10,590	3,530.00
4 Mbps	2,125	12,696	3,174.00
5 Mbps	2,125	15,600	3,120.00
6 Mbps	2,125	17,112	2,852.00
7 Mbps	17,000	18,216	2,602.29
8 Mbps	17,000	19,320	2,415.00
9 Mbps	17,000	20,424	2,269.33
10 Mbps	17,000	21,528	2,152.80
11 Mbps	17,000	22,989	2,089.91
12 Mbps	17,000	24,600	2,050.00
13 Mbps	17,000	26,358	2,027.54
14 Mbps	17,000	28,084	2,006.00
15 Mbps	17,000	29,064	1,937.60
16 Mbps	17,000	30,056	1,878.50
17 Mbps	17,000	31,622	1,860.12
18 Mbps	17,000	33,098	1,838.78
19 Mbps	17,000	34,662	1,824.32
20 Mbps	17,000	36,228	1,811.40
100 Mbps	17,000	119,748	1,197.48
500 Mbps	17,000	514,512	1029.02
1Gbps	17,000	954,672	932.30
10Gbps	17,000	2,890,032	282.23

<sup>1</sup> All prices are exclusive of Value Added Tax (VAT) which will be invoiced in addition to the OLO.

## Slabs Pricing Structure

The pricing of this capacities of this Service beyond 20Mbps are given in the below slabs where by any additional 1 Mbps will have the prices given in the below table, where by 20Mbps, 100Mbps, 500Mbps and 1Gbps will be used as a base to calculate the total charge for each slab except for above the 10Gbps the additional prices are per 1Gbps using the 10Gbps price as base:

No.	*Speeds	Setup Charge <sup>1</sup> (SAR)	Annual Charges <sup>1</sup> (SAR)/Mbps
1	From 21 Mbps up to 99Mbps as Slabs	17,000	1,044
2	From 101 Mbps up to 499Mbps as Slabs	17,000	960
3	From 501 Mbps up to 1023Mbps as Slabs	17,000	840
4	From 1G (1025 Mbps) up to 10Gbps as Slabs	17,000	210

**\*Note:** 20Mbps, 100Mbps, 500Mbps and 1Gbps will be used as a base to calculate the total charge for each slab by this equation: (Base Price + (Number of additional Mbps \* Additional Mbps price))

Pricing of capacities, beyond 10Gbps, of this Service are given in the below slabs where by any additional 1 Gbps will have the prices given in the below table, whereby 10Gbps will be used as a base to calculate the total charge for each slab:

No.	*Speeds	Setup Charge <sup>1</sup> (SAR)	Annual Charges <sup>1</sup> (SAR)/Gbps
1	Above 10Gbps as Slap (1Gbps)	17,000	172,032

**\*Note:** 10Gbps will be used as a base to calculate the total charge for each slab by this equation: (Base Price + (Number of additional Gbps \* Additional Gbps price))

<sup>1</sup> All prices are exclusive of Value Added Tax (VAT) which will be invoiced in addition to the customer.

## Discount Structure

# of circuits	Commitment		
	1 year	3 Years	5 Years
2 Mbps – 20 Mbps			
50 - 199	5%	10%	15%
200 – 399	10%	15%	20%
400-599	15%	20%	25%
600-999	20%	25%	30%
≥1000	30%		
>20 Mbps			
50 - 199	5%	10%	15%
200 – 399	10%	15%	20%
400-599	15%	20%	25%
600-999	20%	25%	30%
≥1000	35%		

## Schedule [4A4] Wholesale National Trunk Segments of Leased Lines Service:

Wholesale National Trunk Segments of Leased Lines Service comprises the provision by STC of a fixed capacity transmission facility between a designated STC Trunk Node and OLO designated Trunk Node, for onward connection to a leased line access segment. Wholesale National Trunk Segments of Leased Lines Service Bandwidths will be offered bespoke with different packages depending on the Utilizations of VLANs and the customer request

### Set-up Charge

Capacity	Rate per Link <sup>1</sup>
50Mbps	SAR 17,000
100Mbps	SAR 17,000
500Mbps	SAR 17,000
1Gbps	SAR 17,000
10Gbps	SAR 17,000

### Annual Rental

Capacity	Rate per Link <sup>1</sup>
50Mbps	SAR 190,713
100Mbps	SAR 239,869
500Mbps	SAR 940,605
1Gbps	SAR 2,754,189
10Gbps	SAR 11,213,805

### Discount Structure

Charges Depending on Utilization	Discount
From 25% to 49.9% Utilization	8%
From 50% to 74.9% Utilization	15%
From 75% to 100% Utilization	25%

<sup>1</sup> All prices are exclusive of Value Added Tax (VAT) which will be invoiced in addition to the OLO.

## Schedule [4B] Wholesale International Transmission Capacity Service (IPLC)

### IPLC Destination:

The prices cover different circuit's condition to visibility with a two-stage pricing structure:

- Annual rental charges.
- IRU Charges.

The stc IPLC destinations are categorized into five groups as follows:

- Group 1: GCC and Neighboring Countries.
- Group 2: Arab not Neighboring Countries.
- Group 3: West Countries.
- Group 4: Far West Countries.
- Group 5: East and Far East Countries.

### IPLC Pricing:

Group 1		
Capacity	Annual Rate <sup>1</sup>	IRU Rate <sup>1, 2, 3</sup>
1G	SAR 246,094	SAR 738,282
1GE	SAR 246,094	SAR 738,282
2.5G	SAR 516,797	SAR 1,550,391
2.5GE	SAR 516,797	SAR 1,550,391
10G	SAR 744,188	SAR 2,232,563
10GE	SAR 744,188	SAR 2,232,563
100G	SAR 2,976,750	SAR 8,930,250
100GE	SAR 2,976,750	SAR 8,930,250

Group 2		
Capacity	Annual Rate <sup>1</sup>	IRU Rate <sup>1, 2, 3</sup>
1G	SAR 484,965	SAR 1,454,895
1GE	SAR 484,965	SAR 1,454,895
2.5G	SAR 998,865	SAR 2,996,595
2.5GE	SAR 998,865	SAR 2,996,595
10G	SAR 1,515,662	SAR 4,546,986
10GE	SAR 1,515,662	SAR 4,546,986
100G	SAR 6,062,648	SAR 18,187,943
100GE	SAR 6,062,648	SAR 18,187,943

Group 3		
Capacity	Annual Rate <sup>1</sup>	IRU Rate <sup>1, 2, 3</sup>
<b>1G</b>	SAR 346,992	1,040,977
<b>1GE</b>	SAR 346,992	1,040,977
<b>2.5G</b>	SAR 728,683	2,186,050
<b>2.5GE</b>	SAR 728,683	2,186,050
<b>10G</b>	SAR 1,165,894	3,497,683
<b>10GE</b>	SAR 1,165,894	3,497,683
<b>100G</b>	SAR 4,663,575	13,990,725
<b>100GE</b>	SAR 4,663,575	13,990,725

Group 4		
Capacity	Annual Rate <sup>1</sup>	IRU Rate <sup>1, 2, 3</sup>
<b>1G</b>	SAR 336,150	SAR 1,008,450
<b>1GE</b>	SAR 336,150	SAR 1,008,450
<b>2.5G</b>	SAR 695,610	SAR 2,086,830
<b>2.5GE</b>	SAR 695,610	SAR 2,086,830
<b>10G</b>	SAR 1,399,073	SAR 4,197,218
<b>10GE</b>	SAR 1,399,073	SAR 4,197,218
<b>100G</b>	SAR 5,596,290	SAR 16,788,870
<b>100GE</b>	SAR 5,596,290	SAR 16,788,870

Group 5		
Capacity	Annual Rate <sup>1</sup>	IRU Rate <sup>1, 2, 3</sup>
<b>1G</b>	SAR 484,965	SAR 1,454,895
<b>1GE</b>	SAR 484,965	SAR 1,454,895
<b>2.5G</b>	SAR 998,865	SAR 2,996,595
<b>2.5GE</b>	SAR 998,865	SAR 2,996,595
<b>10G</b>	SAR 1,863,090	SAR 5,589,270
<b>10GE</b>	SAR 1,863,090	SAR 5,589,270
<b>100G</b>	SAR 7,461,720	SAR 22,385,160
<b>100GE</b>	SAR 7,461,720	SAR 22,385,160

<sup>1</sup> All prices are exclusive of Foreign Backhauls and Value Added Tax (VAT) which will be invoiced in addition to the OLO.

<sup>2</sup> For IRU, the payment should be upfront and there is 5% O&M applied annually.

<sup>3</sup> IRU duration is 15 years

## Schedule [5] Wholesale International Voice Call Services

### Schedule [5A] Wholesale Outgoing International Voice Call Service

#### Charges

International Calls Country	Wholesale Rate <sup>1</sup> (Per Min.)
AFGHANISTAN	SAR 0.891
BAHRAIN	SAR 0.99
BANGLADESH	SAR 0.495
EGYPT	SAR 0.495
ERITREA	SAR 2.808
ETHIOPIA	SAR 2.808
FRANCE	SAR 2.16
INDIA	SAR 0.495
INDONESIA	SAR 0.891
JORDAN	SAR 0.495
KUWAIT	SAR 0.99
LEBANON	SAR 0.891
MOROCCO	SAR 1.53
NEPAL	SAR 0.585
PAKISTAN	SAR 0.585
PHILIPPINES	SAR 0.585
QATAR	SAR 0.99
SRI LANKA	SAR 0.891
SUDAN	SAR 0.495
SYRIA	SAR 0.891
TURKEY	SAR 0.891
UNITED ARAB EMIRATES	SAR 0.99
UNITED KINGDOM	SAR 2.16
USA	SAR 1.62
Yemen	SAR 0.675

**Note:** The above charges are indicative and subject to global market considerations such as changing rates and market dynamics.

**Additional Countries:** Wholesale Rates to countries not included in the table above are available on a bespoke basis.

<sup>1</sup> All prices are exclusive of Value Added Tax (VAT) which will be invoiced in addition to the OLO.

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## **Schedule [5B] Wholesale Incoming International Voice Call Service**

### **Description**

Wholesale Incoming International Voice Call traffic is treated in the same way as **stc** treats National traffic originated within the Kingdom on the **stc** network. **stc** will therefore pay to the Other Licensed Operator call termination charges in accordance with the agreed rate for **stc** to OLO call termination as stated in the Interconnection Agreement.

Where the international settlement rate received by **stc** is less than the call termination charge paid by **stc** to the OLO, **stc** may apply an additional charge to recover the difference between the settlement and the termination charge in addition to **stc**'s applicable conveyance costs.



## Schedule (6) Ancillary Services

### Schedule [6A] Calls to Emergency Services

Service	*Rate per minute <sup>1</sup>
112	FTR
911	FTR
980	FTR
989	FTR
990	FTR
992	FTR
993	FTR
994	FTR
995	FTR
996	FTR
997	FTR
998	FTR
999	FTR

\* **Note:** These Prices are based on FTR rate & the charges apply on a 24 hour basis.

<sup>1</sup> All prices are in SAR and exclusive of Value Added Tax (VAT) which will be invoiced in addition to the OLO.

## Schedule [6B] Directory Enquiry Services

Service	*Rate per minute <sup>1</sup>
Directory enquiries	SAR 0.045

\* **Note:** (1) The charges apply on a 24 Hour basis.

(2) **stc** reserves the right to decommission this directory service in the future at its own discretion.

<sup>1</sup> All prices are exclusive of Value Added Tax (VAT) which will be invoiced in addition to the OLO.

## Schedule [7] SMS Termination Service

SMS offered by stc (prices per message)

Service	*Rate per message <sup>1</sup>
SMS Termination	SAR 0.05

\* **Note:** The charges apply on a 24 hour basis.

<sup>1</sup> All prices are exclusive of Value Added Tax (VAT) which will be invoiced in addition to the OLO.

## Schedule [8] Wholesale Transit Interconnection Service

### Wholesale Transit Interconnection Service

Wholesale Transit Interconnection Service	*Rate per minute <sup>1</sup>
stc Charge	SAR 0.04

**\*Note:** The charges apply on a 24 hour basis.

### Minimum Commitment

A minimum commitment period of one (1) year shall be applicable. For shorter period, **stc** may negotiate with the OLOs a minimum monthly commitment charge to cover the cost of service.

<sup>1</sup> All prices are exclusive of Value Added Tax (VAT) which will be invoiced in addition to the OLO.

## Schedule [9] Wholesale Fixed Intelligent Call Origination Service

### 800 Freephone Services

The availability of service will be available by default for the user of the 800 number to receive Fixed Calls from the Other Licensed Operator (OLOs). For the 800 Free phone Service provided by stc, OLO shall use the service for its own users with the expectation to receive some revenue from stc, while stc would collect from their Business Customers owning the 800 Freephone Service the agreed per minute rates . stc shall pay OLO the amount indicated below for each collected minute rate.

### Charges for 800 Freephone services (stc Services Only)

Service	*Per Minute Charge Payable by stc to OLO <sup>1, 2</sup>
800 Free Phone service	SAR 0.06

\* **Note:** The charges apply on a 24 Hour basis

### 700 Calls to Information Service Providers

The customer tariffs for calls to 700 numbers are currently set by the individual Information Service Providers for specific numbers. Charges to the OLO are therefore set by commercial negotiation, based on the OLO's costs for originating calls in its network, the Information Service Providers' charges and stc charges. For the 700 Calls provided by stc, OLO shall collect from its own customers the agreed collection rates provided by stc to OLO. The OLO will retain the following percentage of the collection rate and pay stc the remaining amount.

### Charges for Calls to Information Service Providers

Service	Rate Per Minute (SAR) <sup>1</sup>
Wholesale 700 Calls to Information Service Providers	OLO will pay to stc 80% of the corresponding retail tariffs

<sup>1</sup> All prices are exclusive of Value Added Tax (VAT) which will be invoiced in addition to the OLO.

<sup>2</sup> The Charges indicated are on reciprocal basis with the OLO.

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### **Cost Sharing Call Services (“9200 Service”)**

For the Cost Sharing Call Services provided by **stc**, OLO shall use the service for its own users. As per CST decision number 466/1442, the Fixed Interconnection Charge for 9200 Service is “Zero” for all Local Operators (The charges apply on a 24 Hour basis).

## Schedule [10] Wholesale Mobile Intelligent Call Origination Service

### 800 Freephone services

The availability of service will be available by default for the user of the 800 number to receive Fixed Calls from the Other Licensed Operator (OLOs). For the 800 Free phone Service provided by **stc**, OLO shall use the service for its own users with the expectation to receive some revenue from **stc**, while **stc** would collect from their Business Customers owning the 800 Freephone Service the agreed per minute rates. **stc** shall pay OLO the amount indicated below for each collected minute rate.

### Charges for 800 Freephone services (stc Services Only)

Service	*Per Minute Charge Payable by stc to OLO <sup>1, 2</sup>
800 Free Phone Service	SAR 0.06

\* The charges apply on a 24 Hour basis

### 700 calls to Information Service Providers

The customer tariffs for calls to 700 numbers are currently set by the individual Information Service Providers for specific numbers. Charges to the OLO are therefore set by commercial negotiation, based on the OLO's costs for originating calls in its network, the Information Service Providers' charges and stc charges. For the 700 Calls provided by stc, OLO shall collect from its own customers the agreed collection rates provided by stc to OLO. The OLO will retain the following percentage of the collection rate and pay stc the remaining amount.

### Charges for 700 calls to Information Service Providers

Service	Rate Per Minute (SAR) <sup>1</sup>
Wholesale 700 Calls to Information Service Providers	OLO will pay to stc 80% of the corresponding retail tariffs

<sup>1</sup> All prices are exclusive of Value Added Tax (VAT) which will be invoiced in addition to the OLO.

<sup>2</sup> The Charges indicated are on reciprocal basis with the OLO.

### **Cost Sharing Call Services (“9200 Service”)**

For the Cost Sharing Call Services Universal Access Service provided by **stc**, OLO shall use the service for its own users. As per CST decision number 466/1442, the Mobile Interconnection Charge for 9200 Service is “Zero” for all Local Operators.



## **Schedule [11] Pure Resale of Telecommunications Services**

### **Schedule [11A] Bulk SMS Service**

Bulk Short Message Service (Bulk SMS)'' is a service offered by **stc** to the licensed SMS providers. This service allows service providers or their clients to send or exchange short (text, audio or video) messages, directly addressed to the beneficiaries, for the purpose of promoting a particular product, providing them with information, informing them of updates or answering their queries and other similar services.

**Client:** an entity who has a contract with a licensed service provider, to send short messages.

**Beneficiary:** a person/entity who receives the short messages.

## Regular Packages

Dedicated Packages designed for SMEs and some corporate companies

### Charges for Regular Packages

Package	On-net Price (SAR)	Off-net Price (SAR)	Intl rate	Validity Period
Bulk SMS - 100k	SAR 0.18	SAR 0.23	SAR 0.36	1 Year
Bulk SMS - 500k	SAR 0.16	SAR 0.21	SAR 0.32	
Bulk SMS - 1M	SAR 0.12	SAR 0.17	SAR 0.24	
Bulk SMS - 2M	SAR 0.09	SAR 0.14	SAR 0.18	
Bulk SMS - 5M	SAR 0.07	SAR 0.12	SAR 0.14	
Bulk SMS - 10M	SAR 0.05	SAR 0.10	SAR 0.10	
Bulk SMS - 15M	SAR 0.03	SAR 0.08	SAR 0.08	
Bulk SMS - 30M	SAR 0.03	SAR 0.08	SAR 0.08	
Bulk SMS - 50M	SAR 0.03	SAR 0.08	SAR 0.08	
Bulk SMS - 70M	SAR 0.03	SAR 0.08	SAR 0.08	
Bulk SMS - 90M	SAR 0.03	SAR 0.08	SAR 0.08	
Bulk SMS - 100M	SAR 0.03	SAR 0.08	SAR 0.08	
Bulk SMS - 500M	SAR 0.03	SAR 0.08	SAR 0.08	
Bulk SMS - 1Bn	SAR 0.03	SAR 0.08	SAR 0.08	
Bulk SMS - 2Bn	SAR 0.03	SAR 0.08	SAR 0.08	
Bulk SMS - 3Bn	SAR 0.03	SAR 0.08	SAR 0.08	
Bulk SMS - 4Bn	SAR 0.03	SAR 0.08	SAR 0.08	
Bulk SMS - 5Bn	SAR 0.03	SAR 0.08	SAR 0.08	
Bulk SMS - 6Bn	SAR 0.03	SAR 0.08	SAR 0.08	
Bulk SMS - 7Bn	SAR 0.03	SAR 0.08	SAR 0.08	
Bulk SMS - 8Bn	SAR 0.03	SAR 0.08	SAR 0.08	

## Schedule [12] MMS Termination Service

MMS offered by stc (prices per message)

MMS Termination Service	*Rate per message <sup>1</sup>
MMS Termination	SAR 0.15

**\*Note:** The charges apply on a 24 hour basis and depending on the volume

<sup>1</sup> All prices are exclusive of Value Added Tax (VAT )which will be invoiced in addition to the OLO.

## Schedule [13] Wholesale Video Call Termination Service

A video Call, originated in KSA, handed over from the Other Licensed Operator's Network to the stc Network at an Interconnect Gateway Mobile Exchange (ICG-MSC), and then routed for delivery across the stc Mobile network for delivery to stc mobile network termination point.

Wholesale Video Call Termination to stc Mobile Number Ranges	*Rate per minute <sup>1</sup>
stc Charge	SAR 0.6

**\*Note:** The charges apply on a 24 hour basis.

<sup>1</sup> All prices are exclusive of Value Added Tax (VAT) which will be invoiced in addition to the OLO.

## Schedule [14] Wholesale National Roaming Service

A service provided by stc whereby it enables a visiting mobile subscriber of the Other Licensed Operator (OLO) to automatically make and receive voice calls, send and receive data or access other services when travelling inside a KSA geographical region covered by stc mobile telecommunication network.

National Roaming service	*Rate per <sup>1, 2</sup>
Voice call	SAR 0.04
Data	SAR 15 \ Gbps

**\* Note:** (1) This service is offered to Facility Based Operators only and the above charges is subject to the OLO minimum commitment of 11.5M SAR per month (such monthly commitment is linked to OLO consumed volumes of voice minutes, Data and SMS).

(2) The charges apply on a 24 Hour basis.

<sup>1</sup> All prices are exclusive of Value Added Tax (VAT) which will be invoiced in addition to the OLO.

<sup>2</sup> For facility based mobile operators, the above mentioned are applicable with a minimum commitment of SAR11.5 Million /Month

## Schedule [15] Private Peering Service

A service provided by stc whereby it facilitates the interconnection of its Network with that of the Other Licensed Operator by creating a direct physical connection (usually consisting of one or more physical ports ranging from 100M to 10G/GE) so that both the networks can exchange mutually agreed balanced internet traffic between them. With this Private Peering Service, stc and the OLO also keep the Internet traffic between their networks local, instead of traversing networks outside of Saudi Arabia. The Private Peering is usually settlement-free process meaning that neither party pays the other for the exchange of traffic. stc may however charge for the backhaul that it provides to the customer PoP.

Service	*Charge <sup>1</sup>
Private Peering Service	Free

- \* Note: (1) Free for balanced traffic, and any usage above such balanced traffic, **stc** charges will be the National IP Transit Charges minus 20%.
- (2) The charges apply on monthly basis with agreed upon Traffic Balancing done on monthly basis.

<sup>1</sup> All prices are exclusive of Value Added Tax(VAT) which will be invoiced in addition to the OLO

## Schedule [16] IP Transit Service

A National IP Transit is a wholesale Internet access service by which stc provides the Other Licensed Operator (OLO) the national and/or international bandwidth for Internet (IP) traffic to all destinations in its routing table or identifies a default route with the intention to provide global internet connectivity for the Internet traffic to the requesting Other Licensed Operator (OLO) via stc Internet Gateway (IGW).

### IP Transit Service Pricing

#### Set up Charge

Bandwidth	*Charge <sup>1, 2</sup>
1Gbps	SAR 34,400
2.5Gbps	SAR 34,400
5Gbps	SAR 34,400
10Gbps	SAR 34,400
40Gbps	SAR 51,600
100Gbps	SAR 51,600

#### Annual Rental

Bandwidth	*Rate <sup>1, 2</sup>
1Gbps	SAR 489,600
2.5Gbps	SAR 1,143,450
5Gbps	SAR 2,042,182
10Gbps	SAR 3,510,000
40Gbps	SAR 12,792,000
100Gbps	SAR 27,360,000

**\*Note:** (1) Bandwidth includes Port and Backhaul.

(2) The charges apply on a 24 hour basis.

<sup>1</sup> All prices are exclusive of Value Added Tax (VAT) which will be invoiced in addition to the OLO

<sup>2</sup> Prices are based on one (1) year commitment.

## Discount Structure

Discount Structure			
# circuits 1G to 5G equivalent	2 year contract	3 year contract	5 year contract
5 to 10	8%	15%	20%
11 or above	15%	20%	25%
# circuits 10G equivalent	2 year contract	3 year contract	5 year contract
3 to 7	8%	15%	20%
8 or above	15%	20%	25%
# circuits 40G equivalent	2 year contract	3 year contract	5 year contract
1 to 3	8%	15%	20%
4 or above	15%	20%	25%
# circuits 100G equivalent	2 year contract	3 year contract	5 year contract
1 to 2	8%	15%	20%
3 or above	15%	20%	25%



## Schedule [16A] IP Transit Service (Internet Port)

### IP Transit Service (Internet Port):

A National IP Transit is a wholesale Internet access service by which stc provides the Other Licensed Operator (OLO) the national and/or international bandwidth for Internet (IP) traffic for the Internet traffic to the requesting Other Licensed Operator (OLO) via stc Internet Gateway (IGW).

### Set up Charge

Bandwidth	*Charge <sup>1, 2</sup>
1Gbps	SAR 20,000
2.5Gbps	SAR 20,000
5Gbps	SAR 20,000
10Gbps	SAR 40,000
40Gbps	SAR 40,000
100Gbps	SAR 40,000

### Annual Rental

Bandwidth	*Rate <sup>1, 2</sup>
1Gbps	SAR 380,839
2.5Gbps	SAR 686,070
5Gbps	SAR 1,531,636
10Gbps	SAR 2,106,000
40Gbps	SAR 7,675,200
100Gbps	SAR 16,416,000

**\*Note:** The charges apply on a 24 hour basis.

<sup>1</sup> All prices are exclusive of Value Added Tax (VAT) which will be invoiced in addition to the OLO

<sup>2</sup> Prices are based on one (1) year commitment.

## Discount Structure

Discount Structure			
# circuits 1G to 5G equivalent	2 year contract	3 year contract	5 year contract
5 to 10	8%	15%	20%
11 or above	15%	20%	25%
# circuits 10G equivalent	2 year contract	3 year contract	5 year contract
3 to 7	8%	15%	20%
8 or above	15%	20%	25%
# circuits 40G equivalent	2 year contract	3 year contract	5 year contract
1 to 3	8%	15%	20%
4 or above	15%	20%	25%
# circuits 100G equivalent	2 year contract	3 year contract	5 year contract
1 to 2	8%	15%	20%
3 or above	15%	20%	25%

### **Schedule [17] DC Collocation for Interconnection Services**

OLOs are allowed to request this service at no cost (**stc** will carry the DC collocation cost for collocating OLO's Equipment for Interconnection Services), provided that the operators requesting the service need to reach through their fiber to the point of interconnection (POI) specified by **stc** and connect with the **stc** optical fiber distribution point (ODF).

## Schedule [18] MVNO Hosting Service

A mobile virtual network operator (MVNO) hosting service is a service that allows the MVNO license operator, without spectrum assignment or a radio access network, to lease mobile network capacity from STC and use this capacity to provide MVNO services to its own retail customers. Such MVNO services include, but are not limited to, mobile voice, data services, SMS, among others. The MVNO Hosting Services will be provided based on the prevailing MVNO regulation issued by CST.

### Set-up Charge

MVNO Hosting Service	Charge (SAR)
MVNO Services	Bespoke <sup>1</sup>

### Annual Rental

MVNO Hosting Service	Charge (SAR)
MVNO Services	Bespoke <sup>1</sup>

<sup>1</sup> CST will be notified by sending a copy of the SOF

## Schedule [19] Wholesale Bitstream Access Service

### Service Definition

Interconnection Service	Definition
<b>Wholesale Bitstream Access Service</b>	means a strand of optical fiber strand of a required length, over which a GPON based service is delivered by the Access Provider

## Schedule [19A] Wholesale Bitstream Access Service (Fiber To The Home (FTTH))

### Service Definition

Interconnection Service	Definition
<b>Wholesale Bitstream Access Service (Fiber To The Home (FTTH))</b>	means a strand of optical fiber strand of a required length, over which a GPON based FTTH service is delivered by the Access Provider

### Set-up Charge\*

FTTH	Charge
<b>Link</b>	SAR 425

\* Set-up Charges follows whatever agreed on the commercial agreement

### Monthly Rental\*

Billable Service (Up To)	Unit Sale	Rate per Link
<b>FTTH-80Mbps</b>	FTTH Service Link	Bespoke
<b>FTTH-100Mbps</b>	FTTH Service Link	Bespoke
<b>FTTH-125Mbps</b>	FTTH Service Link	Bespoke
<b>FTTH-200Mbps</b>	FTTH Service Link	Bespoke
<b>FTTH-300Mbps (100Mbps upload)</b>	FTTH Service Link	SAR 130
<b>FTTH-500 (125Mbps upload)</b>	FTTH Service Link	SAR 157.5
<b>FTTH-500 (200Mbps upload)</b>	FTTH Service Link	SAR 175
<b>FTTH-1000 (300Mbps upload)</b>	FTTH Service Link	SAR 450

\*The charges are reciprocal and unified among all Operators as per CST regulations and agreed on the bilateral agreements.

## Schedule [19B] Wholesale Bitstream Access Service (Fiber To The Business (FTTB))

### Service Definition

Interconnection Service	Definition
<b>Wholesale Bitstream Access Service (Fiber To The Business(FTTB))</b>	means a strand of optical fiber strand of a required length over which a GPON based FTTB service is delivered by the Access Provider

### Set-up Charge\*

FTTB	Charge
<b>Link</b>	SAR 565.25

\* Set-up Charges follows whatever agreed on the commercial agreement

### Monthly Rental\*

Billable Service (Up To)	Unit Sale	Rate per Link
FTTB-80Mbps	FTTB Service Link	Bespoke
FTTB -100Mbps	FTTB Service Link	Bespoke
FTTB-125Mbps	FTTB Service Link	Bespoke
FTTB-200Mbps	FTTB Service Link	Bespoke
FTTB-300Mbps (100Mbps upload)	FTTB Service Link	SAR 130
FTTB-500Mbps (125Mbps upload)	FTTB Service Link	SAR 157.5
FTTB-500Mbps (200Mbps upload)	FTTB Service Link	SAR 175
FTTB-1000Mbps (300Mbps upload)	FTTB Service Link	SAR 450

\*The charges are reciprocal and unified among all Operators as per CST regulations and agreed on the bilateral agreements.

## Schedule [20] Dedicated Internet Access (DIA) service

Dedicated Internet Access (DIA) is a dedicated data connection over **stc** MPLS network between a business customer and local ISPs OR entities approved by CST to sell fixed internet.

### Monthly Rental

Access Speeds	Set Up Charge <sup>1</sup> (SAR)	Monthly Charge <sup>1</sup> (SAR)	Monthly Charge <sup>1</sup> (SAR)/Mbps
1 Mbps	500	431.64	431.64
2 Mbps	500	756	378.00
3 Mbps	500	950	316.67
4 Mbps	500	1,105	276.25
5 Mbps	500	1,350	270.00
6 Mbps	500	1,450	241.67
7 Mbps	500	1,590	227.14
8 Mbps	500	1,700	212.50
9 Mbps	500	1,800	200.00
10 Mbps	5,000	1,900	190.00
11 Mbps	5,000	2,048	186.18
12 Mbps	5,000	2,184	182.00
13 Mbps	5,000	2,300	176.92
14 Mbps	5,000	2,436	174.00
15 Mbps	5,000	2,577	171.80
16 Mbps	5,000	2,749	171.79
17 Mbps	5,000	2,916	171.53
18 Mbps	5,000	3,016	167.56
19 Mbps	5,000	3,143	165.42
20 Mbps	5,000	3,291	165.00
100 Mbps	5,000	10,513	105.13
500 Mbps	5,000	43,713	87.43
1Gbps	5,000	81,965	80.04
10Gbps	5,000	247,853	24.20

<sup>1</sup> All prices are exclusive of Value Added Tax (VAT) which will be invoiced in addition to the customer.

## Slabs Pricing Structure

The pricing of the capacities of this Service beyond 20Mbps are given in the below slabs where by any additional 1 Mbps will have the prices given in the below table, where by 20Mbps, 100Mbps, 500Mbps and 1Gbps will be used as a base to calculate the total charge for each slab except for above the 10Gbps the additional prices are per 1Gbps using the 10Gbps price as base:

No.	*Speeds	Setup Charge <sup>1</sup> (SAR)	Monthly Charges <sup>1</sup> (SAR)/Mbps
1	From 21 Mbps up to 99Mbps as Slabs	5,000	89
2	From 101 Mbps up to 499Mbps as Slabs	5,000	83
3	From 501 Mbps up to 1023Mbps as Slabs	5,000	73
4	From 1G (1025 Mbps) up to 10Gbps as Slabs	5,000	18

**\*Note:** 20Mbps, 100Mbps, 500Mbps and 1Gbps will be used as a base to calculate the total charge for each slab by this equation (Base Price + (Number of additional Mbps \* Additional Mbps price))

The pricing of this capacities of this Service beyond 1Gbps are given in the below slabs where by any additional 1 Gbps will have the prices given in the below table, where by 10Gbps will be used as a base to calculate the total charge for each slab:

No.	*Speeds	Setup Charge <sup>1</sup> (SAR)	Monthly Charges <sup>1</sup> (SAR)/Gbps
1	Above 10Gbps as Slap (1Gbps)	17,000	14,848

**\*Note:** 10Gbps will be used as a base to calculate the total charge for each slab by this equation: (Base Price + (Number of additional Gbps \* Additional Gbps price))

<sup>1</sup> All prices are exclusive of Value Added Tax (VAT) which will be invoiced in addition to the customer.



## Discount Structure

# of circuits	Commitment		
	1 year	3 Years	5 Years
2 Mbps – 20 Mbps			
50 - 199	5%	10%	15%
200 – 399	10%	15%	20%
400-599	15%	20%	25%
600-999	20%	25%	30%
≥1000	30%		
>20 Mbps			
50 - 199	5%	10%	15%
200 – 399	10%	15%	20%
400-599	15%	20%	25%
600-999	20%	25%	30%
≥1000	35%		

## Schedule [21] Ducts

### Service Definition

Service	Definition
<b>Ducts Service</b>	<p>The Duct Service will be provided as a dedicated point-to-point connection tube on <b>stc</b> core and access national network beginning and terminating at <b>stc</b> sites or manholes along the <b>stc</b>'s routes.</p> <p>The Duct Service allows the OLO to install its own fiber-optic cables using appropriate equipment and procedures, which need to be approved by <b>stc</b>. All ducts are exclusively used for fiber-optic cable installations.</p>

### IRU- upfront charges (for 15 years contract)

Ducts Service (for Core Network only )	Charge <sup>1, 2</sup>
<b>Upfront Charges</b>	SAR 126 / m
<b>Setup Charges</b>	SAR 30,000

### IRU- O&M charges (for 15 years contract)

Ducts Service (for Core Network only)	Annual Charges <sup>1, 2</sup> (SAR)
<b>Service</b>	4%

<sup>1</sup> All prices are exclusive of Value Added Tax (VAT) which will be invoiced in addition to the customer.

<sup>2</sup> For IRU, the payment should be upfront and there is 4% O&M applied annually on the upfront charges.

#### IRU- upfront charges (for 15 years contract)

Ducts Service (Access Network)	*Charge <sup>1, 2</sup> (SAR)
Upfront Charges	Bespoke
Setup Charges	Bespoke

#### IRU- O&M charges (for 15 years contract)

Ducts Service (Access Network)	*Annual Charges <sup>1, 2</sup> (SAR)
Service	Bespoke

\*Note: Pricing Methodology for Access Network (for a 15 years contract)

The pricing for the Ducts sharing service for access network will be developed on bespoke basis as it depends on several factors , all of which must be available to get the right price, including:

1. The type of ducts to be used.
2. The number of Channels or participation rates.
3. The availability of the ducts required by the client along the pathway.
4. The location of the ducts (in-city - desert area - mountainous area - etc...)
5. The term of the agreement between **stc** and the OLO including the volume and duration.

<sup>1</sup> All prices are exclusive of Value Added Tax (VAT) which will be invoiced in addition to the customer.

<sup>2</sup> For IRU, the payment should be upfront and there is 4% O&M applied annually on the upfront charges.

## Schedule [22] Dark Fiber

### Service Definition

Service	Definition
<b>Dark Fiber Service</b>	<p>The Dark Fiber Service will be provided on a dedicated point-to-point connection terminating at an ODF that provides physical connectivity between the ODF of <b>stc</b>/OLO and the OLO's ODF. Physical connectivity will be provided by means of an Internal Patch Cable or External Patch Cable.</p> <p>The Dark Fiber Service allows the OLO to connect appropriate optical transmission technologies to the fiber so allowing OLO to deliver its own transmission services. The Dark Fiber Service can be offered on fibers on <b>stc</b> core and access national network.</p>

### Prices (inclusive of setup charges for 15 years contract)

#### IRU- upfront charges for junction (within cities)

Service (for Core Network only )	Charge <sup>1, 2</sup> /km/One Pair
<b>Dark Fiber</b>	SAR 27,675

#### IRU- upfront charges for long distance (between cities)

Service (for Core Network only )	Charge <sup>1, 2</sup> /km/One Pair
<b>Dark Fiber</b>	SAR 32,000

#### IRU- O&M Annual charges (for 15 years contract)

Service (for Core Network only )	Annual Charges <sup>1, 2</sup> (SAR)
<b>Dark Fiber</b>	4 %

<sup>1</sup> All prices are exclusive of Value Added Tax (VAT) which will be invoiced in addition to the customer.

<sup>2</sup> For IRU, the payment should be upfront and there is 4% O&M applied annually on the upfront charges.

## Civil Work charges

Service	Annual Charges <sup>1, 2</sup> (SAR)
Civil Work	Bespoke <sup>3</sup>

## Dark Fiber services discount matrix

1-100 Km	101-300 Km	302-1000 Km	1001+ Km
5%	10%	15%	20%

**Note:** In the event that New Civil and FOC are required, it is to be taken case by case since there are numerous variables that should be taken into consideration when pricing, such as location, land type, depth, etc.

## IRU- upfront charges for access network

Service (Access Network)	*Charge <sup>1, 2</sup> /km/One Pair
Dark Fiber	Bespoke <sup>3</sup>

## IRU- O&M Annual charges (for 15 years contract)

Service (Access Network)	*Annual Charges <sup>1, 2</sup> (SAR)
Dark Fiber	Bespoke <sup>3</sup>

## Civil Work charges

Service	*Annual Charges <sup>1, 2</sup> (SAR)
Civil Work	Bespoke <sup>3</sup>

\*Note: Pricing Methodology for Access Network (for a 15 years contract)

The pricing for the Dark Fiber sharing service on the access network will developed on bespoke basis as it depends on several factors, all of which must be available to get the right price, including:

1. The type of configuration for Dark Fiber deployment.
2. The possibility and availability of the Dark Fiber required by the client along the pathway.
3. The location of the Dark Fiber (in-city - desert area - mountainous area - etc...)
4. The term of the agreement between STC and the OLO including the volume and duration.

**\*Note:** In the event that New Civil and FOC are required, it is to be taken case by case since there are numerous variables that should be taken into consideration when pricing, such as location, land type, depth, etc.

<sup>1</sup> All prices are exclusive of Value Added Tax (VAT) which will be invoiced in addition to the customer.

<sup>2</sup> For IRU, the payment should be upfront and there is 4% O&M applied annually on the upfront charges.

<sup>3</sup> CST will be notified by sending a copy of the SOF

## Schedule [23] In-Building Solution (IBS) Sharing Service

### Service Definition

Service	Definition
In-Building Solution (IBS) Sharing	In-Building Solution (IBS) sharing is the service where the Other Licensed Operator can share using the IBS systems implemented and managed by <b>stc</b> inside residential, commercial complexes and large public places such as malls, hotels stadiums and airports, to boost quality of indoor mobile coverage and minimize call drops.

### IBS Sharing Price Structure

#### New IBS Sharing:

The Pricing Structure for the “**New Sharing**” of each of the IBS sites is as follows:

- a. **Installation Charge**<sup>(1)</sup> = 30% of CAPEX of the sharable elements of the IBS site.
  - (1) Installation charge is invoiced in advance, commencing from signing date of the IBS Site’s Handover Form. Installation charge is invoiced one-time for the term commitment of five (5) years of each of the IBS sites.
- b. **Annual Charge** = 4% of CAPEX of the sharable elements of the IBS site.

#### Renewal of IBS Sharing:

The Pricing Structure for the “**Renewal of Sharing**” of each of the IBS shared sites is as follows:

- a. **Renewal Charge**<sup>(1)</sup> = 20% of CAPEX of the sharable elements of the IBS site.
  - (1) Renewal charge is invoiced in advance, commencing from the date following the end date of the minimum sharing commitment period. Renewal Charge is invoiced one-time for the renewal term commitment of five (5) years of each of the IBS sites.
- b. **Renewal Annual Charge**<sup>(2)</sup> = 4% of CAPEX of the sharable elements of the IBS site.
  - (2) Renewal Annual Charge is invoiced in advance commencing from the date following the end date of the minimum sharing commitment period. Renewal Annual Charge is invoiced on annual basis during the renewal term commitment of five (5) years of each of the IBS sites.

**The conditions of the IBS Sharing price structure are as follows:**

1. The Sharing Charges are based on a minimum sharing commitment period of five (5) years for each of the shared IBS sites. The minimum sharing commitment period may be renewed for additional five (5) years following the end date of the minimum sharing commitment period.
2. The lessee of IBS system (Associate Operator) shall pay to the lessor of IBS system (Principal Operator) the Sharing Charges as clarified in the Pricing Structures mentioned above.
3. The Site Costing would be calculated on **“case-by-case”** basis according to the detailed Bill of Quantity (BoQ) list of the sharable elements of each of the IBS sites. Cost of the sharable elements represents CAPEX for the sharable elements of each of the shared IBS sites.
4. The pricing structures mentioned above shall be symmetrically applied for any IBS sharing service offered by the Principal Operator (either stc or any of the other National Mobile Operators).
5. The pricing structures mentioned above shall be symmetrically applied also in case of upgrading any of the existing shared IBS systems. However Site Costing would be calculated on **“case-by-case”** basis according to the detailed Bill of Quantity (BoQ) list of the sharable upgrading elements.
6. For the avoidance of doubt, the above mentioned pricing structures (pricing mechanism) for sharing the IBS sites is subject to revision in the future based on good-faith negotiations and the Commercial Agreements concluded between the Parties.

The IBS Sharing price is summarized as follows:

#### Installation Charge

Building Solution (IBS) Sharing	Charges <sup>1</sup> (SAR)
Service	30% of CAPEX of the sharable elements of the IBS site.

#### Renewal Charge\*\*

In-Building Solution (IBS) Sharing	Charges <sup>1</sup> (SAR)
Service	20% of CAPEX of the sharable elements of the IBS site.

\*\* Applicable only in case of renewal of the minimum sharing commitment period

#### Annual Charge / Renewal Annual Charge

Building Solution (IBS) Sharing	Charges <sup>1</sup> (SAR)
Service	4% of CAPEX of the sharable elements of the IBS site.

<sup>1</sup> All prices are exclusive of Value Added Tax (VAT) which will be invoiced in addition to the OLO.



## Schedule [24] Metro Connect Service

Service Name	Definition
<b>Metro Connect Service</b>	<p>Metro-Connect (MC) Service provides an active connection between two STC datacenters, for the purpose of interconnecting two DC clients – ie.</p> <p>Collocated client at one DC being able to connect with another collocated client at a distant DC.</p> <p>This is a new service that is essential in order to interconnect clients located at different DCs.</p>

### Set-up Charge

Speed	Charges <sup>1</sup>
<b>1G</b>	SAR 2,813
<b>2.5G</b>	SAR 5,625
<b>10G</b>	SAR 13,500
<b>100G</b>	SAR 45,000

### Annual Charges

Speed	Charges <sup>1</sup>
<b>1G</b>	SAR 164,160
<b>2.5G</b>	SAR 353,228
<b>10G</b>	SAR 769,433
<b>100G</b>	SAR 2,546,910

### Discount Structure

Discount Structure			
Speed	2 year contract	3 year contract	5 year contract
1 G to 5 G	5%	8%	12%
6 G to 10 G	8%	12%	15%
11 G to 100 G	12%	15%	20%
Above 100 G	15%	20%	33%

<sup>1</sup> All prices are exclusive of Value Added Tax (VAT) which will be invoiced in addition to the customer.

## Schedule [25] Fiber To The Tower Service (FTTT)

### Service Definition

Interconnection Service	Definition
<b>Fiber to the Tower Service (FTTT)</b>	An active point-to-point connection over last-mile fiber access network that facilitate OLOs to connect their mobile towers to their core switches. The new connectivity product will allow OLO to transfer massive mobile traffic.

### Setup Charges

Speed	Charge <sup>1</sup> per Link
1 Gbps	SAR 28,000
2 Gbps	SAR 28,000
3 Gbps	SAR 28,000
5 Gbps	SAR 28,000
10 Gbps	SAR 28,000

### IRU- upfront charges (for 10 years contract)

Speed	Charge <sup>1, 2</sup> per Link
1 Gbps	SAR 250,800
2 Gbps	SAR 400,000
3 Gbps	SAR 525,000
5 Gbps	SAR 874,000
10 Gbps	SAR 1,284,000

### IRU- O&M charges (for 10 years contract)

FTTT Service	Annual Charges Charge <sup>1, 2</sup> per Link (SAR)
Service	4%

<sup>1</sup> All prices are exclusive of Value Added Tax (VAT) which will be invoiced in addition to the customer.

<sup>2</sup> For IRU, the payment should be upfront and there is 4% O&M applied annually on the upfront charges only.

## Discount Structure per Link

# circuits 1G equivalent	Discount %
200 to 499	7%
500 to 1000	12%
# circuits 2G equivalent	Discount %
200to 399	8%
400 to 800	15%
# circuits 3G equivalent	Discount %
150 to 349	10%
350 to 600	15%
# circuits 5G equivalent	Discount %
120 to 299	10%
300 to 600	15%
# circuits 10G equivalent	Discount %
100 to 299	10%
300 to 600	15%